

# 2020 ANNUAL REPORT

Annual Report on Gifts  
and Contributions



# V S U Annual Report 2020

## DEL VIRGINIA STATE UNIVERSITY

Delegate Alfred W. Harris founded present-day Virginia State University (VSU) in 1882. It was then known as Virginia Normal and College Institute and represented the nation's first fully state-assisted college or university for Blacks. Today, only about one-third of VSU's operating budget comes from state funding.

A comprehensive university, VSU is one of two land-grant institutions in the Commonwealth of Virginia. Our mission is to promote and sustain academic programs that integrate instruction, research, and extension/public service in a design most responsive to the needs and endeavors of individuals within our scope of influence.

The University educates over 4,600 students who are majoring in one of 34 undergraduate programs leading to a bachelor's degree and 18 graduate level, master's and doctoral programs.

Ultimately, the University is dedicated to the promotion of knowledgeable, perceptive, and humane citizens – secure in their self-awareness, equipped for personal fulfillment, sensitive to the needs and aspirations of others, and committed to assuming productive roles in an ever-changing global society.

Through community involvement, a challenging academic program, diverse student organizations and exciting extracurricular activities, Virginia State University is Virginia's Opportunity University.

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## MESSAGE FROM THE PRESIDENT

Dear VSU Investors and Friends,

We are pleased to share our Annual Report on Gifts and Contributions for the Fiscal Year 2019 and 2020. During the 2020 fiscal year, VSU experienced significant changes due to the COVID-19 pandemic. Students and faculty shifted to learning and teaching remotely, staff embraced working from home all while the Trojan community remained focus on the health and safety of the community at large.

Even in the mist of uncertain times, VSU donors remained unwavering in their support to our students. Thanks to our investor's remarkable dedication, VSU was able to lessen the financial burden by providing scholarships and contributing to the Trojan Spirit Fund. The Trojan Spirit Fund provides the emergency needs for students not covered by financial award. Because of the many donors and contributions received, the University was able to assist students with financial resources to cover housing, food, transportation and technology needs.

In recognition of your contributions to VSU, we have included a donor honor roll identifying every donor, highlighting our Powell Society and 1882 Society members. As we seek to advance the University's mission, we rely on our investor's and donor's unwavering support.

It is rejuvenating to witness the progression we have made as an institution while remaining vigilant of the challenges that lie ahead.

Guided by our 2020-2025 Preeminence with Purpose Strategic Plan we must be intentional and tactical in providing guidance that will:

1. Build upon our innumerable successes of preparing students to become leaders in a global society
2. Solve emerging world issues through research
3. Build on the profound impact of our Land-Grant Mission
4. Continue academic excellence and
5. Ensure the holistic transformative experience of our students

With your support, the University remains a source of educational value graduating lifelong learners. On behalf of the faculty, staff, and students, thank you for your investment in Virginia State University. This report also provides a list of funds with contributions received during fiscal year 2020 from both VSU and VSU Foundation. We are excited to celebrate every gift, no matter how large or small. Again, thank you!

**Hail State! Hail State! Hail! Hail! Hail!**

Sincerely,

Makola M. Abdullah, Ph.D.  
President

## BOARD OF VISITORS 2019-2020



**Huron F. Winstead, Rector**  
President of Winstead Management Group, LLC

**Charlie Hill, Vice Rector**  
Co-Founder & President of the Hampton Roads Prostate Health Forum

**Thursa Crittenden, Secretary**  
Coordinator for the Hampton University Executive Leadership Summit

**Dr. Valerie K. Brown**  
Executive Pastor of Mount Lebanon Global Fellowship of Churches

**Pamela Currey**  
Consultant for Lumina Strategy Labs

**Dr. Daryl C. Dance**  
Professor Emerita of English at the University of Richmond

**Michael Flemming**  
Vice President and Corporate General Counsel for Smithfield Foods, Inc.

**Jennifer Hunter**  
Senior Vice President, Corporate Affairs for Altria Client Services

**Paul Koonce**  
Chief Executive Officer of Dominion Generation Group

**Xavier Richardson**  
Executive Vice President, Corporate Development and Community Affairs for Mary Washington Foundation

**Glenn Sessoms**  
Retired Executive Federal Express

**James Stegmaier**  
Retired, Chesterfield County Administrator

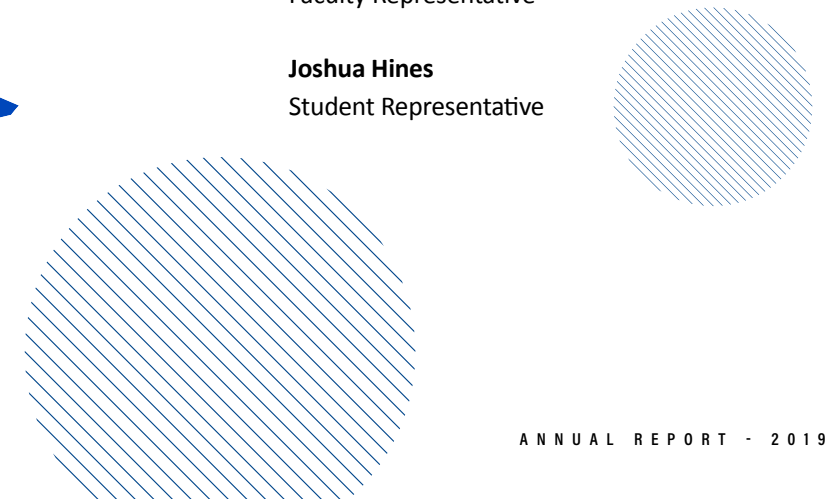
**Wayne Turnage**  
Director and Manager of the District of Columbia's Health Agency

**Gregory Whirley, Sr.**  
Certified Public Accountant

### FACULTY AND STUDENT REPRESENTATIVES

**Dr. Zoe Spencer**  
Faculty Representative

**Joshua Hines**  
Student Representative



# MESSAGE FROM THE VIRGINIA STATE UNIVERSITY FOUNDATION



**BEVERLY L. EVERSON-JONES, '82**  
CHAIR



Greetings,

On behalf of the Board of Trustees and staff of the Virginia State University Foundation, it a pleasure to express our appreciation for your support. During fiscal year 2020, students and the University were impacted by the pandemic in significant ways. Your support has been critical during these unprecedented times.

The Virginia State University Foundation serves as an affiliated organization with a mission of assisting the University through financial support and financial management services. In fiscal year 2020, Foundation endowments and operating funds provided by friends and alumni allowed the University to award over \$800,000 in scholarships to deserving students. Due to the pandemic, the 2020 Gala was cancelled. However, because of the generosity of donors, most of the committed ticket sales and contributions were still contributed to assist students through tuition assistance and other programs.

The Foundation has completed important strategic planning to build infrastructure and support the University on initiatives outlined in its strategic plan. As my term as Chair concludes, the organization is well positioned to help the University in new and exciting ways.

Thank you for your dedication and commitment as Virginia State University continues touch and influence the lives of our students.

In Trojan Spirit,

Beverly L. Everson-Jones, '82  
Chair, Virginia State University Foundation

# VSU FOUNDATION BOARD OF TRUSTEES 2019-2020



**Mrs. Beverly L. Everson-Jones, '82**  
Chair

**Ms. Brenda Stith Finch, '71**  
Vice Chair

**Mr. Samuel R. Rhue, Sr., '76**  
Treasurer

**Mr. Paul F. Garner, '73**  
Secretary

**COL (Ret.) Earnest A. Bazemore, '85**  
Board Member

**CAPT (Ret.) William E. Bailey, '60**  
Board Member

**Mr. Harrison Bonner, III, '76**  
Board Member

**Mr. Frasier W. Brickhouse, II**  
Board Member

**Mr. Wilbert J. Briggs, Sr. '62**  
Board Member

**Mrs. Iris Bulls, '78**  
Board Member

**Mr. Franklin H. Johnson, Jr., '04**  
Board Member

**Mr. Frank Jones, '66**  
Board Member

**Mrs. Valarie A. Jones, '70**  
Board Member

**Dr. Nardos E. King, '87**  
Board Member

**Mr. Emmett E. Smith Jr., '76**  
Board Member

**LTC (Ret.) Claude A. Wood, '77**  
Board Member

**Mr. Willis E. Gay, '63**  
Board Member

**LTC (Ret.) Irene F. Logan, '75**  
Board Member

**Dr. Robert L. Turner, Jr.**  
Board Member

**OTHERS:**

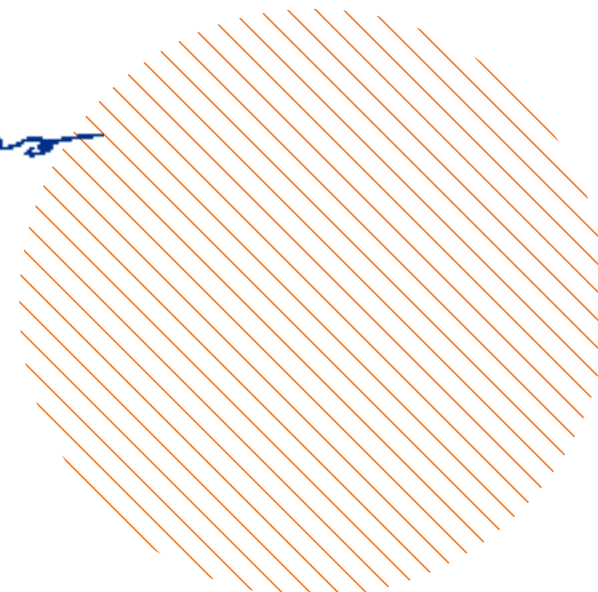
**Dr. Makola M. Abdullah**  
President

**Mr. Kevin W. Davenport**  
VP for Finance

**Mr. Franklin Johnson Jr., '04**  
President, VSUAA

**Mrs. Charmica E. Harris, '13**  
Associate Vice President for  
Institutional Advancement and  
Director of Alumni Relations

**Mr. Xavier Richardson**  
VSU Board of Visitors





## VSU AWARDED \$150,000 FROM MARIETTA MCNEILL MORGAN AND SAMUEL TATE MORGAN, JR. TRUST GRANT



Virginia State University was awarded \$150,000 from the Marietta McNeill Morgan & Samuel Tate Morgan Jr. Trust administered by Bank of America Private Bank in support of technology assistance. The award eased the transition to remote instruction due to COVID-19, during the Fall 2020 semester providing laptops and wireless access to students for the academic year.

“As we adjust and pivot for the future, the resources provided through the Marietta McNeill Morgan & Samuel Tate Morgan, Jr. Trust will allow us to support our students with the necessary technology needs. This award will directly aid our students in continuing their coursework remotely,” shared Provost and Senior Vice President for Academic Affairs, Dr. Donald Palm.

With this grant, 250 students were provided laptops to continue remote coursework and wireless connection for 100 students. VSU is committed to ensuring our students have the necessary tools and resources to complete a successful academic year.

The Marietta McNeill Morgan & Samuel Tate Morgan, Jr. Trust was established in 1962 to support and promote educational and human services programming in the Commonwealth of Virginia. This project is the first of its kind in addressing the immediate and technological needs of students impacted by COVID-19.

## VSU FAMILY EARNS FIVE AWARDS AT THE CAPITAL AREA EMMY AWARDS CEREMONY



The 62nd National Academy of Television Arts & Sciences – National Capitol Chesapeake Bay Chapter Emmy Awards Virtual Ceremony was held on Saturday, August 8, 2020. Virginia State University had an extraordinary showing by earning five prestigious awards.



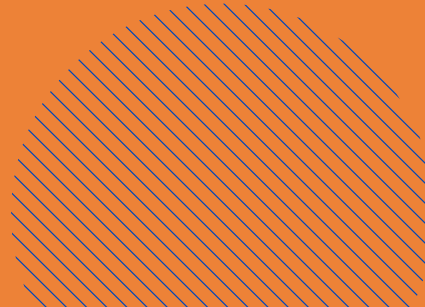
**MR. JESSE VAUGHAN**, Director of the VSU Advance Creative Services Department, received an Emmy award as Producer and Director of *The Study Jazz at VSU* commercial.

**DR. ZOE SPENCER**, VSU Professor of Sociology, Social Work and Criminal Justice, won an EMMY award as writer for *“Say Her Name - School of Thought.”* **Jesse Vaughn** also won an Emmy in each of the categories as Producer, Editor, and Director of *“Say Her Name-School of Thought.”* “It was so beautiful to see this spoken word piece sweep each category,” says Dr. Zoe Spencer. “This is truly a testament to the power of giving voice to our fallen Sisters and Foremothers.”



**Congratulations to Dr. Spencer and Mr. Vaughn!** Virginia State University is excited and honored to have these Emmy Award Winning faculty and staff members as a part of our VSU Family

**Jesse Vaughn** was also presented the prestigious **Ted Yates AWARD**. Each year, The Ted Yates Award is given to an individual who has demonstrated outstanding professional and personal qualities in their contribution to television news and public affairs in the National Capital Chesapeake Bay region.



## VSU PROVIDES PROTECTIVE EQUIPMENT TO LOCAL HOSPITAL



### COLLEGE OF ENGINEERING AND TECHNOLOGY BUILD REUSABLE FACE SHIELDS FOR FRONT LINE WORKERS

Virginia State University College of Engineering and Technology has put its ingenuity to work to provide assistance for local front line workers.

The VSU Student Health Center has a partnership with Bon Secours Mercy Health-Southside Regional Medical Center (SRMC). The VSU Leadership Team reached out to the Student Health Center to assess the need for gloves, masks, and face shields in the local clinical setting. Once Student Health determined that there was a need at SRMC, Dr. Dawit Haile, Dean of the College of Engineering and Technology and the VSU Leadership team seized the opportunity to assist the local community. Inspired by news reports that doctors and nurses who are fighting COVID-19 were in desperate need of face shields, a team of faculty from Engineering and Technology used their 3D printer facility to manufacture components needed to produce the face shields.

The face shields are not FDA-regulated medical devices. It took a few different prototypes to come up with a final design. The main focus was to design a product that is reusable, easy to clean, easy to assemble, comfortable to wear

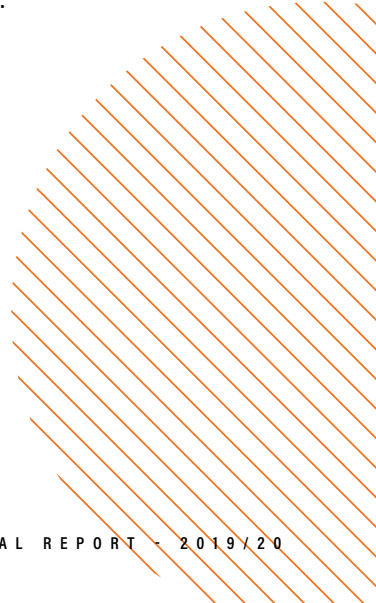


and that could be readily available to protect our front line workers.

As a result, ten (10) reusable face shields were delivered to SRMC in April. An additional fifty (50) face shields were delivered.

“The engineering team is working to secure a more upgraded plastic for the shield and improve the manufacturing design for the headband,” says Dr. Haile. “While the current product is appropriate, we continue to seek for

ways to improve the manufacturing design of the face shield, and we look forward to delivering more face gear in the near future.”



# VSU RANKS AS A TOP PERFORMER ON SOCIAL MOBILITY ON 2020 U.S. NEWS AND WORLD REPORT COLLEGE RANKINGS



Virginia State University (VSU) is ranked as No. 5 in the “Top Performers on Social Mobility” category on the 2020 U. S. News & World Report college ranking. (See listing below) This category focuses on colleges who are more successful than others at advancing social mobility by enrolling and graduating large proportions of disadvantaged students who are awarded Pell Grants. VSU was also ranked in the “Best Value Schools” category, which the University is one of two public HBCUs to be ranked in the top 50.

“The new rankings emphasis on social mobility and value highlight U.S. News & World Report’s acknowledgment of the mission and accomplishments of HBCUs and VSU,” said President Makola M. Abdullah, Ph.D. “We are happy that the work that our faculty and staff have done is highlighted in this way.”

Another distinguished ranking for VSU is being ranked No. 10 as the “Top Public HBCU” for the regional south. (See listing below) Also, VSU rose in the overall ranking as a “Top Public School” as the No. 24 institution, which is up 5 spots from last year.



Additionally, the University was also recognized in various rankings in the “Regional Universities South” category. In 2019, VSU was ranked No. 78 in the overall regional universities category. This year, the University is ranked as No. 61, which is up 12 spots. Other noteworthy rankings for the University include being ranked as one of the top 25 historically black colleges or universities (HBCUs) and the No. 37 institution in the “Best Colleges for Veterans” category, which VSU is the only HBCU to make the ranking.



All of the University’s rankings are part of the regional universities south category. For more information, visit <https://www.usnews.com/best-colleges/virginia-state-3764/overall-rankings>.

### Top Performers on Social Mobility

1. St. Thomas University
2. Everglades University
3. Midway University
4. Xavier University of Louisiana
5. **VIRGINIA STATE UNIVERSITY**
6. Converse College
7. Bob Jones University
8. North Carolina Central University
9. Jacksonville University
10. Columbia College

### HBCU Ranking (Top Public HBCUs)

1. North Carolina A&T State University
2. Florida A&M University
3. North Carolina Central University
4. Delaware State University
5. Morgan State University
6. Jackson State University
7. Winston-Salem State University
8. Lincoln University
9. University of Maryland-Eastern Shore
10. **VIRGINIA STATE UNIVERSITY** and Prairie View A&M University (Tie)

## VIRGINIA STATE UNIVERSITY HAS BEEN NAMED THE MOST AFFORDABLE FOUR YEAR UNIVERSITY IN VIRGINIA



High school students who either already graduated or are about to graduate, spend a lot of their time searching for an affordable college where they can earn their degree and go on to make a good salary. If you are one of the students seeking an affordable college in the United States, we might be able to help you out. Here, we take a look at which colleges provide the most affordable tuition in the United States. Criteria were based on the lowest tuition cost. Some things that were not included in our search were community colleges, colleges that did not provide multiple bachelor’s programs, non-accredited institutions, etc. The following are the results that include two of the most affordable colleges in each state.

Also known as Virginia State, VSU, is a historically black, land-grant, public university in Ettrick, Virginia. It was founded on March 6, 1882 and was developed as the United States’ first four-year, fully state-supported institution of higher learning for African Americans and is currently a member of the Thurgood Marshall College Fund. Virginia State University has an early career pay for graduates of \$44,900, a mid-career pay of \$81,800, and 14% stem degrees.



## VSU ANNOUNCES TRANSFORMATIVE PARTNERSHIP WITH RICHARD BLAND COLLEGE



Virginia State University (VSU) has announced the TROJAN-ALLIANCE Program, a new partnership with Richard Bland College (RBC) of William & Mary. The TROJAN-ALLIANCE Program offers an opportunity for students to earn their four-year degree from VSU after completing their associate degree at RBC. The Program will create a seamless transition and guaranteed admission into VSU for those who qualify.

“Our program is purposefully created with the total student in mind,” VSU President Makola M. Abdullah, Ph.D. said. “It focuses on increasing student opportunity and access to a college education as well as provides a holistic experience for our students. This innovative program will continue to fulfill our commitment to a transformative education by opening doors to Virginians who may otherwise not have an opportunity to attend a four-year university.”

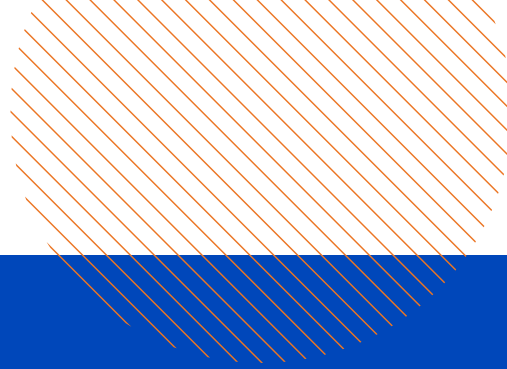
The TROJAN-ALLIANCE Program is designed as a viable option for lowering the cost of a four-year degree and to help in reducing a student’s debt by offering specific scholarships. It also provides a shorter “time-to-degree process” that guides students to degree completion by offering customized VSU advising and access to some of VSU’s student services. In addition, students may be allowed to take some coursework within their major at VSU while enrolled at RBC.

“Partnerships that create pathways to high-demand baccalaureate degrees are central to fulfilling Richard Bland’s mission,” said Richard Bland President Debbie Sydow. “RBC is pleased to work with VSU in providing deserving students with affordable options to college completion.”

The announcement of the new program comes as VSU unveils its new Strategic Plan, “Preeminence with Purpose.” The 2020-2025 plan for VSU centers on sustained excellence. It sets forth the next chapter in the University’s continued growth, focusing on six areas: Student Opportunity and Access, Academic Excellence, the Holistic Experience for Students, Enhancing the Land Grant Mission of the University, the VSU Brand, and Financial/Operational Effectiveness.



# VSU WINS 2020 DIVISION II AWARD OF EXCELLENCE



Led by the Virginia State Student-Athlete Advisory Committee, the Trojan athletics community partnered last spring with Samaritan’s Feet International to provide 300 new pairs of athletic shoes and socks to students at Cool Spring Elementary in Petersburg, Virginia. Student-athletes, athletics administrators and representatives from the campus community spent the morning of April 30 at the local elementary school washing children’s feet and adorning them with shiny new sneakers. Virginia State President Makola Abdullah and Central Intercollegiate Athletic Association Commissioner Jacquie McWilliams also participated in the event.

Because of the efforts, Virginia State was presented with the 2020 Division II Award of Excellence. Each year, the national Division II Student-Athlete Advisory Committee selects the award winners based on events over the past year that exemplify the Division II philosophy, community engagement and student-athlete leadership.

The idea for Virginia State’s community engagement event emerged after the Trojans’ SAAC president and vice president volunteered at a Samaritan’s Feet shoe distribution hosted in partnership with the CIAA in Charlotte, North Carolina, earlier in 2019. The student-athletes decided they wanted to partner with the nonprofit to host a shoe distribution in their own community and began fundraising. Since its founding in 2003, Samaritan’s Feet and its partners have distributed more than 7 million pairs of shoes around the world.

“Virginia State University athletics is honored to receive such a prestigious award from NCAA Division II,” said Peggy Davis, Virginia State associate vice president for intercollegiate athletics. “It is through the support of our university president, Dr. Makola M. Abdullah, that our student-athletes and staff can uphold the mission of our university and embrace community outreach. Working with Samaritan’s Feet has truly allowed us to display our genuine partnership with the Petersburg school system. This partnership has provided our student-athletes an opportunity to engage with the students of Cool Spring Elementary as positive role models.” The Student-Athlete Advisory Committee will receive \$3,000 for the award to use toward future community engagement efforts.



# VIRGINIA STATE UNIVERSITY BUDGET PLANS

## FISCAL YEAR 2019 AND 2020

	2018-2019 BUDGET PLAN	2019-2020 BUDGET PLAN
<b>Revenue</b>		
Educational & General (E & G)		
State General Funds (University)	\$ 35,210,674	\$ 38,889,330
Total General Funds	\$ 35,210,674	\$ 38,889,330
<b>Non-General Funds</b>		
Tuition	\$ 37,291,397	\$ 36,072,478
Federal College Work-Study	262,991	262,991
Technology Fee	929,454	877,490
Other E&G Fees and Revenue	1,190,000	1,190,000
Out of State Capital Outlay Fee	801,425	778,802
Total Non-General Funds	\$ 40,475,267	\$ 39,181,761
Total Educational & General	\$ 75,685,941	\$ 78,071,091
Auxiliary Enterprises (Schedule I)	\$ 45,625,415	\$ 46,236,299
Sponsored Programs	28,447,617	28,447,617
State Student Financial Assistance General Funds	8,615,565	9,506,879
Local Funds	2,525,625	2,525,625
Cooperative Extension and Agricultural Research Services (Schedule II)	11,031,656	11,076,279
Total Revenue	\$ 171,931,819	\$ 175,863,790
<b>Expenditures</b>		
Educational & General (E & G)		
Instruction	\$ 39,337,784	\$ 40,863,729
Research	1,164,712	1,195,155
Public Service	44,684	46,236
Academic Support	5,090,656	5,252,421
Student Support	4,727,965	4,897,136
Institutional Support	12,346,277	12,624,983
Operation and Maintenance of Plant	5,977,736	6,195,304
Total Educational & General	\$ 68,689,814	\$ 71,074,964
Auxiliary Enterprises (Schedule I)	\$ 45,625,415	\$46,236,299
Sponsored Programs	28,447,617	28,447,617
Student Financial Assistance	15,611,692	16,503,006
Local Funds	2,525,625	2,525,625
Cooperative Extension and Agricultural Research Services (Schedule II)	11,031,656	11,076,279
Total Expenditures	\$ 171,931,819	\$ 175,863,790
Revenue Over/(Under) Expenditures	\$ 0	\$ 0

# VIRGINIA STATE UNIVERSITY ENDOWMENT SUMMARY

Portfolio Return [%] - Net of Fees

	June 30, 2019 Market Value (millions)	1 YEAR	3 YEAR	5 YEAR
Spider Management (VSU Non-Title III)	\$20.1	3.1%	8.24%	4.96%
Morgan Stanley (VSU Title III Portfolio)	\$20.2	5.99%	8.57%	
<b>Total Endowed Fund</b>	<b>\$40.3</b>			
	June 30, 2020 Market Value (millions)	1 YEAR	3 YEAR	5 YEAR
Spider Management (VSU Non-Title III)	\$19.4	-2.01%	3.67%	3.60%
Morgan Stanley (VSU Title III Portfolio)	\$19.1	.51%	4.60%	
<b>Total Endowed Fund</b>	<b>\$38.5</b>			

**Total market values at 6/30/19:**

VSU: \$40,333,655  
VSUF: \$17,049,056  
**Total: \$57,382,711**

**Total market values at 6/30/18:**

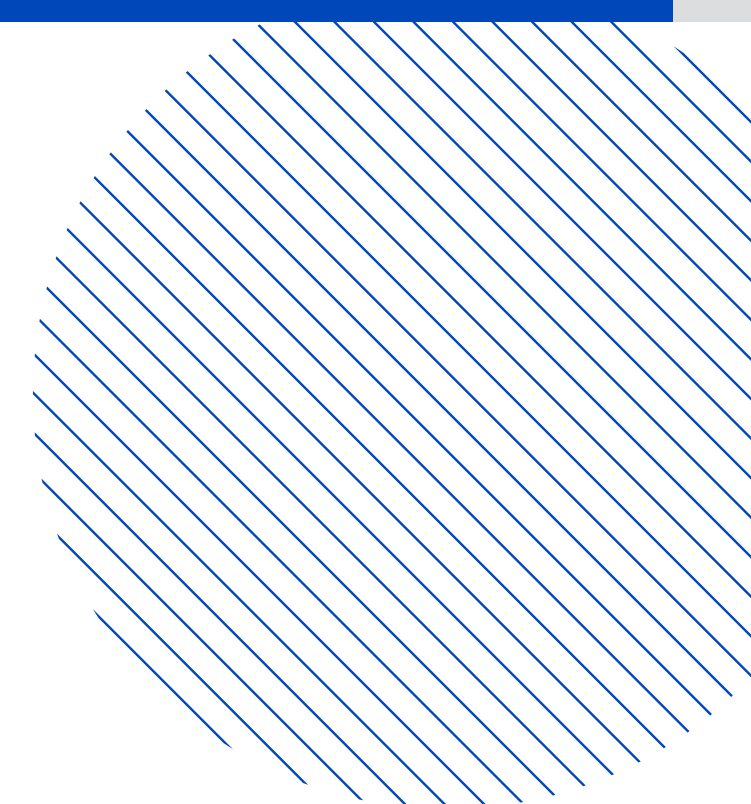
VSU: \$38,363,049  
VSUF: \$16,115,530  
**Total: \$54,478,579**

**Total market values at 6/30/17:**

VSU: \$36,143,250  
VSUF: \$14,979,125  
**Total: \$51,122,375**

**Total market values at 6/30/16:**

VSU: \$32,511,865  
VSUF: \$13,330,424  
**Total: \$45,842,289**



# VIRGINIA STATE UNIVERSITY FOUNDATION STATEMENTS OF ACTIVITIES

■ ■ ■ ■ ■  
JUNE 30, 2020 AND 2019

	2020			2019		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>OPERATING REVENUES</b>						
Contributions	\$ 13,492	1,401,212	1,414,704	21,958	1,730,554	1,752,512
Interest and Dividends (Note 4)	47,506	324,774	372,280	44,371	346,182	390,553
Net unrealized and realized gains on investments, (Note 4)	(3,593)	95,509	91,916	44,796	458,690	503,486
Net assets released from restrictions (Note 7)	1,466,450	(1,466,450)	-	1,859,720	(1,859,720)	-
Net asset transfers	(34,670)	34,670	-	-	-	-
Pledge revenue	-	(43,115)	(43,115)	-	37,760	37,760
Total support, revenue and other changes	1,489,185	346,600	1,835,785	1,970,845	713,466	2,684,311
<b>OPERATING EXPENSES</b>						
Program services:						
Transfers to University	20,000	-	20,000	31,056	-	31,056
Scholarships and awards	382,387	-	382,387	875,328	-	875,328
Athletics	274,828	-	274,828	218,564	-	218,564
Departmental purposes	1,645	-	1,645	13,382	-	13,382
Programs	572,786	-	572,786	410,216	-	410,216
Alumni affairs	13,254	-	13,254	23,641	-	23,641
Trojan Band	18,705	-	18,705	66,369	-	66,369
Agricultural alumni	792	-	792	8,155	-	8,155
VSU President's salary supplement	10,000	-	10,000	10,000	-	10,000
Total program services	1,294,397	-	1,294,397	1,656,711	-	1,656,711
Management and general:						
President's discretionary	1,500	-	1,500	-	-	-
Professional fees	123,238	-	123,238	120,430	-	120,430
VSU facility fee	-	-	-	20,000	-	20,000
Investment service	76,707	-	76,707	72,925	-	72,925
Other	2,678	-	2,678	1,679	-	1,679
Travel	-	-	-	2,172	-	2,172
Insurance	15,910	-	15,910	16,900	-	16,900
Office supplies	263	-	263	703	-	703
Total management and general	220,296	-	220,296	234,809	-	234,809
Total expenses	1,514,693	-	1,514,693	1,891,520	-	1,891,520
Change in net assets	(25,508)	346,600	321,092	79,325	713,466	792,791
Net assets, beginning of year	539,978	18,837,226	19,377,204	460,653	18,123,760	18,584,413
Net assets, end of year	\$ 514,470	19,183,826	19,698,296	539,978	18,837,226	19,377,204

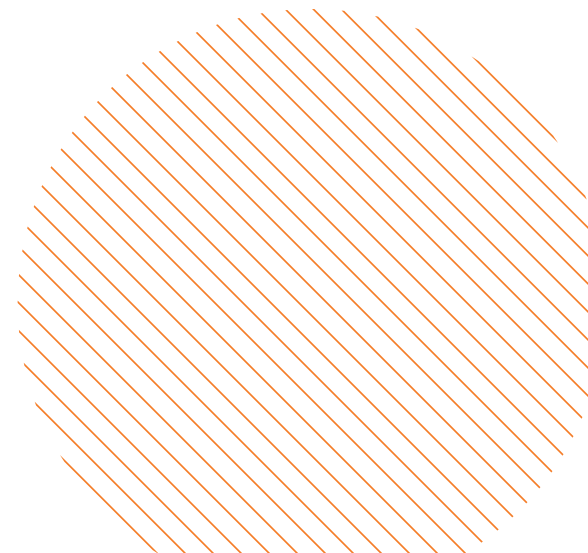
The Notes to Financial Statements are an integral part of these statements.

# VIRGINIA STATE UNIVERSITY FOUNDATION STATEMENTS OF FINANCIAL POSITION

■ ■ ■ ■ ■  
JUNE 30, 2020 AND 2019

	2020	2019
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,896,159	\$ 2,744,555
Pledges receivable - current (Note 6)	37,500	45,500
Total current assets	1,933,659	2,790,055
<b>OTHER ASSETS</b>		
Investments (Notes 4 and 5)	17,797,369	16,602,047
Pledges receivable, net (Note 6)	40,886	76,000
Investments in real property	27,000	27,000
Due from related party (Note 9)	-	54,684
Total other assets	17,865,255	16,759,731
	\$ 19,798,914	\$ 19,549,786
<b>LIABILITIES AND ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 6,660	\$ 26,873
Due to related party (Note 9)	84,488	145,709
Refundable advance, paycheck protection program forgivable loan (Note 11)	9,470	-
Total current liabilities	100,618	172,582
<b>NET ASSETS</b>		
<b>NET ASSETS WITHOUT DONOR RESTRICTIONS:</b>		
Undesignated	(736,871)	(745,449)
Board designated endowments (Note 8)	1,251,341	1,285,427
Total net assets without donor restrictions	514,470	539,978
<b>Net assets with donor restrictions (Note 7):</b>		
Restricted by purpose	4,974,576	5,260,079
Restricted by perpetuity	14,209,250	13,577,147
Total net assets with donor restrictions	19,183,826	18,837,226
Total net assets	19,698,296	19,377,204
	\$ 19,798,914	\$ 19,549,786

The Notes to Financial Statements are an integral part of these statements.



# VIRGINIA STATE UNIVERSITY FOUNDATION STATEMENTS OF CASH FLOWS

JUNE 30, 2020 AND 2019

	2020	2019
<b>OPERATING ACTIVITIES</b>		
Change in net assets	\$ 321,092	\$ 792,791
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Net realized loss (gain) on investments	299,427	(119,676)
Net unrealized gain on investments	(391,343)	(383,810)
Contributions restricted for long-term investment	(631,967)	(868,493)
Net (increase) decrease in:		
Pledges receivable, net	43,114	(18,260)
Due from related party	54,684	(31,160)
Net increase (decrease) in:		
Accounts payable	(20,213)	23,611
Due to related party	(61,221)	55,742
Refundable advance, paycheck protection program forgivable loan	9,470	-
Net cash used in operating activities	(376,957)	(549,255)
<b>INVESTING ACTIVITIES</b>		
Proceeds from sale of investments	2,528,230	4,124,686
Purchase of investments	(3,631,636)	(4,225,688)
Net cash used in investing activities	(1,103,406)	(101,002)
<b>FINANCING ACTIVITIES</b>		
Contributions restricted for long-term investment	631,967	868,493
Net (decrease) increase in cash and cash equivalents	(848,396)	218,236
<b>CASH, beginning</b>	<b>2,744,555</b>	<b>2,526,319</b>
<b>CASH, ending</b>	<b>\$ 1,896,159</b>	<b>2,744,555</b>

# 2019-2020 VSU ALUMNI CLASS GIVING

YEAR	TOTAL	DONORS	YEAR	TOTAL	DONORS
1940	\$250.00	1	1981	\$18,295.00	18
1942	\$350.00	2	1982	\$8,037.87	30
1944	\$50.00	1	1983	\$22,021.30	28
1945	\$250.00	1	1984	\$6,918.82	26
1946	\$596.00	4	1985	\$5,503.20	25
1948	\$5,200.00	7	1986	\$6,630.00	25
1949	\$8,800.00	7	1987	\$3,930.54	25
1950	\$850.00	4	1988	\$6,460.28	29
1951	\$4,577.00	8	1989	\$26,059.92	30
1952	\$8,565.00	6	1990	\$11,061.60	38
1953	\$2,100.00	8	1991	\$6,213.74	28
1954	\$2,898.00	4	1992	\$4,011.82	36
1955	\$3,605.00	10	1993	\$6,563.99	33
1956	\$4,641.00	18	1994	\$6,611.30	33
1957	\$15,995.00	20	1995	\$7,513.58	33
1958	\$9,765.00	19	1996	\$1,900.28	22
1959	\$28,630.00	15	1997	\$4,618.90	17
1960	\$13,320.00	16	1998	\$3,573.82	19
1961	\$8,700.00	19	1999	\$7,546.08	25
1962	\$34,090.00	27	2000	\$3,858.04	27
1963	\$11,023.20	10	2001	\$2,585.07	20
1964	\$29,555.00	23	2002	\$2,503.74	14
1965	\$23,660.00	20	2003	\$3,406.48	13
<b>1966</b>	<b>\$115,760.00</b>	<b>41*</b>	2004	\$2,557.46	13
1967	\$17,324.08	29	2005	\$3,828.35	14
1968	\$33,773.00	36	2006	\$465.25	7
1969	\$10,693.20	21	2007	\$2,688.82	13
<b>1970</b>	<b>\$110,532.52</b>	<b>76**</b>	2008	\$2,360.00	18
1971	\$45,665.00	47	2009	\$2,771.46	14
1972	\$21,823.62	35	2010	\$2,258.82	19
1973	\$24,232.24	41	2011	\$778.38	13
1974	\$30,060.15	27	2012	\$2,517.82	12
1975	\$47,019.40	46	2013	\$2,145.00	9
1976	\$27,800.10	55	2014	\$2,561.05	14
1977	\$27,664.22	47	2015	\$1,708.14	8
1978	\$42,835.57	46	2016	\$912.64	13
1979	\$10,479.26	41	2017	\$1,818.82	11
1980	\$35,778.82	67	2018	\$1,708.82	5
			2019	\$739.42	9

\*Most Raised  
\*\*Most Donors

# VSU FUND ACKNOWLEDGEMENT



On behalf of the faculty, staff, and students at Virginia State University, we are grateful for the many donors who establish and support the various funds which allow the University to achieve our mission. Whether it is an endowed scholarship, a restricted scholarship, or financial resources to support academic programs, each contribution makes an impact. Below is the 2020 fund list which includes funds with contributions received during the fiscal year.

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- Accounting Endowment Fund
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- Agriculture Alumni Operating Fund
- Agriculture Research Disinfecting Food
- Agriculture Research Station Industrial Hemp Field Fund
- Agriculture Research Station Student Assistance Fund
- Agriculture Student Council General Support Fund
- AKA - Alpha Epsilon Alumni Endowment Fund
- Alfred W. Harris-VSUAAscholarship Fund
- Annase Wilks Hill Minerva Circle Endowed Fund
- Anne W. Tate Endowed Scholarship Fund
- Annual Fund
- Antoinette Brown & Elwood Boone, Sr. Memorial Endowed Fund
- Augusta Jefferson Bland Endowed Scholarship Fund
- Baccalaureate Social Work Program Support Fund
- Bachelor of Social Work (BSW) General Scholarship Fund
- Bailey Family Legacy Endowed Scholarship Fund
- Barbara Steverson & Spencer Timm Marching Band Endowed Fund
- Baseball Activities Fund
- Basketball Activity Fund
- Bishop Warren Brown, Kappa Alpha Psi Endowed Fund
- Bonika Wilson Scholarship Fund
- Brenda Stith-Finch Endowed Scholarship Fund
- Brian Daryl Jones Endowed Scholarship Fund
- Brown-Briley Scholarship Fund
- Calvin R. Swinson Endowed Scholarship Fund
- Charles L. White Smart Runner Endowed Scholarship Fund
- Charlie Wyatt Hill Endowed "Servant Leader" Scholarship
- Chemistry Scholarship Fund
- Chesterfield Chapter VSUAAscholarship Fund
- Chesterfield County Farm Bureau Scholarship Fund
- Christine Heath Diggs, Ph.D. Endowed Fund
- CIAA General Scholarship
- Class of 1947 Endowed Scholarship Fund
- Class of 1948 Endowed Scholarship Fund
- Class of 1951 Endowed Scholarship Fund
- Class of 1952 Endowed Scholarship Fund
- Class of 1955 Endowed Scholarship Fund
- Class of 1956 Endowed Scholarship Fund
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- Class of 1980 Endowed Scholarship Fund
- Class of 1982 Endowed Scholarship Fund
- Class of 1994 Endowed Scholarship Fund
- Class of 2000 Endowed Scholarship Fund
- Class of 2004 Endowed Scholarship Fund
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- Clementine S. Cone Endowed Scholarship Fund
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- College of Agriculture Fund
- College of Education General Support Fund
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- College of Graduate Studies General Support Fund
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- Dale Robinson and Leslie Gray Scholarship Fund
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- Department of Psychology Fund
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- Dr. Harold D. and Carol L. Jones III Endowed Scholarship
- Dr. Muriel A. Hawkins Dual Enrollment Book Scholarship Fund
- Class of 1963 Endowed Scholarship Fund
- Class of 1964 Endowed Scholarship Fund
- Class of 1965 Endowed Scholarship Fund
- Class of 1966 Endowed Scholarship Fund
- Class of 1967 Endowed Scholarship Fund
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- Fowlkes-Whirley Endowed Scholarship Fund
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- Frasier Brickhouse Legacy Fund
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- Greater Petersburg Area Alumni Association - VSUAAscholarship Fund
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- Hamilton Beach Smoothie Research Grant
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- Harriet H. Gilchrist - G-Clef Studio Scholarship Fund
- Hattierene J. Brickhouse Endowed Scholarship Fund
- Headliner Endowed Fund
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- Honda Challenge Honors Program Support Fund
- Hospitality Management General Support Fund
- Human Ecology/Home Management Renovation Project Fund
- Hydration Station Fund
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- Ladies in Red Endowed Scholarship Fund
- Languages & Literature General Support Fund

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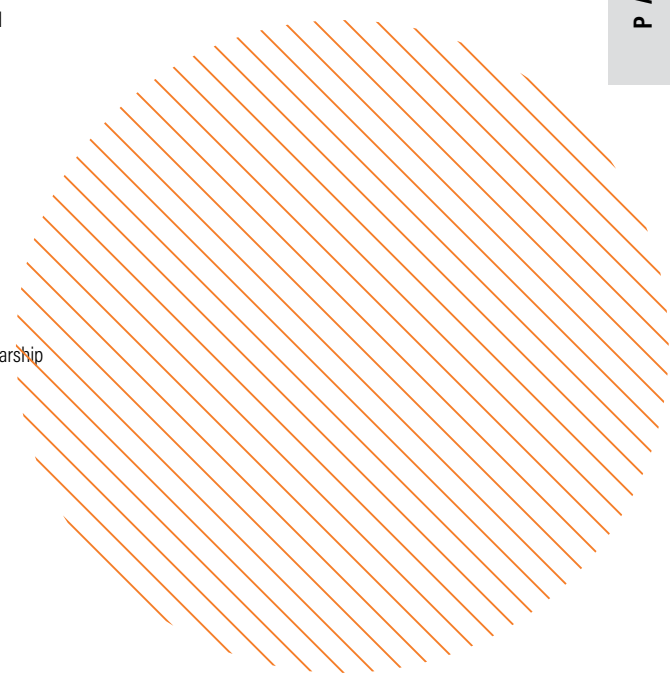


- Lanita R. Thweatt School of Business Scholarship Fund
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- Political Science Forum Fund
- Porcher L. Taylor Excellence Scholarship Endowed Fund
- Provost Scholarship Fund
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- Tuition Assistance Fund
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 Mrs. Goldie W. Settles, '67 ◆  
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 Dr. Michael M. Shackelford, '72  
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Dr. Kirkland Walton, '73  
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Mr. Justin J. Washington, '14  
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# IA Accomplishments

## FISCAL YEAR 2020



### TOTAL DOLLARS

### TUITION ASSISTANCE



**\$389,763.76**  
(increase of 11% over fiscal year 2019)

The number of students awarded Tuition Assistance Fund: **214**

### TOTAL DONORS

### HIGHEST REUNION CLASS GIVING FROM 0's AND 5's

**2395**  
INCREASE FROM FY19 OF 2338

Class of 1970  
\$110,532.52

### FUNDS WITH THE HIGHEST GIVING:

- Tuition Assistance Fund
- Class of 1970 Endowed Scholarship Fund
- VSU Athletic Fund

## Institutional Advancement

# FUNDRAISING REPORT

for Fiscal Year 2020



	Fiscal Year 2020	Fiscal Year 2019
<b>Total Dollars*</b>	\$2,620,446.02	\$3,335,783.45
<b>Total Donors</b>	2,389	2,334

Category	Year	Donors	Raised
Alumni	2020	1,756	\$1,050,443.70
	2019	1,666	\$1,263,069.77

*(Alumni Participation)*

Category	Year	Donors	Raised
Alumni Association	2020	17	\$69,859.37
	2019	21	\$83,431.00

Category	Year	Donors	Raised
Faculty & Staff	2020	109	\$106,382.84
	2019	109	\$91,110.94

Category	Year	Donors	Raised
Corporations, Foundations & Organizations	2020	83	\$303,819.84
	2019	164	\$1,377,700.06

\*Includes non-charitable contributions.  
Data as of December 7, 2020.

## A DONOR BILL OF RIGHTS



**PHILANTHROPY** is based on voluntary action for the common good. It is a tradition of giving and sharing that is primary to the quality of life. To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

### I.

To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.

### II.

To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgement in its stewardship responsibilities.

### III.

To have access to the organization's most recent financial statements.

### IV.

To be assured their gifts will be used for the purposes for which they were given.

### V.

To receive appropriate acknowledgement and recognition.

### VI.

To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.

### VII.

To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.

### VIII.

To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.

### IX.

To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.

### X.

To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.

#### DEVELOPED BY

American Association of Fund Raising Counsel (AAFRC) | Association for Healthcare Philanthropy (AHP)  
Council for Advancement and Support of Education (CASE) | Association of Fundraising Professionals (AFP)

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Independent Sector | National Catholic Development Conference (NCDC)  
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United Way of America



The Virginia State University Office of Institutional Advancement publishes the VSU Annual Report on Gifts & Contributions.

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#### **INSTITUTIONAL ADVANCEMENT STAFF:**

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- Adrian Bond**, Administrative Assistant
- Eldon Burton**, Director of Government Relations
- David A. Carter**, Administrative Assistant
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- Tonya Hall**  
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- Charmica E. Harris, '13**,  
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- Yourdonus James**,  
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- Bintu Koroma**, Master Scheduler
- Susan Moening**, Data Services Assistant
- Tazjia Harris-Paiva**, Digital Strategist
- John Karmen Piland**, Graphic Design and Photography
- Jacquie Smith**, Prospect Researcher
- Sandra Williams**, Administrative Assistant

# EVENING SONG



BY ALSTON WATER BURLEIGH  
1930

Far above the Appomattox,  
On its lofty hill,  
Stands the school we love so dearly,  
And we always will.  
Through the years may come between us,  
Still what'ere our fate,  
We will keep thy song before us,  
Hail Virginia State.

Keep our aim and purpose steadfast  
Thru the darkest night,  
Lead us on to full achievement,  
By thy guiding light;  
Then when we fulfill our mission,  
Be it small or great,  
We will sing thy praise forever,  
Hail Virginia State.

## Refrain

Carry me back to Alma Mater,  
Life's sweetest song we will sing to our Mother,  
Hail to Virginia State, our home forever more.

### CONTACT US

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**A N N U A L**  
**R E P O R T**  
**2 0 2 0**