



Reginald F. Lewis College of Business
at Virginia State University

Industry Council(s)

Minutes for December 4, 2018
Southside College of Health
Sciences, Ions Conference Center
at 430 Clairmont Court,
Colonial Heights 23834

Attendees: (Council(s) Members): Jessie Bell, Tim Fite, Danielle Fitz-Hugh, Phil Garner, Jim Gallagher, Jhadee Gordon, Diane Hamilton, Paul Hux, Dale Matheny, Mike Matthews, Linda Melton, Denny Morris, Bernard Robinson, Brandon Seier, Andy Shulick, Dave Winter (Guests) Frasier Brickhouse, Shirley Crawford, Thaddeus Huff, Jason Walker, Allyson Wells, Stephanie Williams-Hayes (Students) (Staff) Ade Ola, Venkat Mummalaneni, and Jonathan Young.

Bernard Robinson (President of Networking Technologies and Support) called the meeting to order and requested that the new members introduce themselves to the group.

Mr. Brandon Seier (Vice President for Marketing and Public Relations at Southside Regional Medical Center) provided greetings in his capacity as host and sponsor.

Mr. Dave Winter (Owner of Winter HR Consulting) provided a brief industry spotlight related to his business and how he has interfaced with the College for the past decade.

Ms. Kiara Anthony (Marketing major) and Mr. Darius Holeman (Management major) conveyed a brief thank you to the Council(s) members.

Mr. Jonathan Young (Director of Corporate Relations) encouraged members to participate in industry consultation and to pair with a faculty person for the semester.

The group evaluated 24 recommendations as identified in the preceding meeting in September and voted on said recommendations subsequent dialogue at roundtables. Participants were provided an opportunity to vote for their highest priorities. The top 10 recommendations as adopted for our strategic plan; a) Improving Distance Learning b) Be more focused in the degrees and provide more concentrations c) Add more certifications and opportunities thereto d) Acknowledgement of the value of the entrepreneurship program e) Create more adjunct teaching opportunities for industry partners f) Require internships to graduate g) Continuing soft skills training and adding to it h) Add to the exchange program with other universities i) Provide stipends to students to complete internships j) Continue to support students attending networking events. Though the other fourteen recommendations received votes they did not rank as highly in the vote.

Mr. Mike Matthews (CFO of Networking Technologies and Support) facilitated a vote on approving the curriculum recommendations as identified by faculty. The change regards providing more elective(s) opportunities for students.

Mrs. Linda Melton (Vice President at Fulton Bank) initiated development of a mission statement and the group agreed to work in committee in between the meeting and the next to convene in 2019.

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Leadership elections were held and the results included Bernard Robinson (President and CEO of Networking Technologies and Support) as Chair of the Executive Council and Industry Council(s), Tim Fite (Management Consultant at CapTech) as Chair of the IT Advisory Council, Walter Dula (Security Associate Manager at Accenture) as Vice Chair of the IT Advisory Council, Dante Jackson (Vice President at U.S. Trust, Bank of America Private Wealth Management) as Chair of the Investments Committee, and Jhadee Gordon (Accountant at KPMG) as Chair of the Young Alumni Committee.

The group adjourned at 9:30 a.m.



NEXT MEETING IS SCHEDULED FOR February 8th, 2019

