# VIRGINIA STATE UNIVERSITY BOARD OF VISITORS ELECTRONIC FACILITIES, FINANCE, \& AUDIT COMMITTEE THURSDAY, APRIL 22, 2021 

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1
00:00:02.608 --> 00:00:15.749
Silence.
2
00:00:15.749 --> 00:00:23.640
Silence.
3
00:00:23.640 --> 00:00:32.789
Silence.
4
00:00:32.789 --> 00:00:37.770
Okay.
5
00:00:41.850 --> 00:00:49.530
Good afternoon I'd like to call to order the committee for on facilities,
finance and lawyers.
6
00:00:49.530 --> 00:00:54.060
Um, so with that, when we have the roll call Dr.
7
00:00:58.649 --> 00:01:02.429
Good.
8
00:01:03.450 --> 00:01:08.969
Dr, Valerie brown here micro swimming.
9
00:01:08.969 --> 00:01:14.010
This around or whatever.
1 0
00:01:17.879 --> 00:01:23.040
Try you Maria?
1 1
00:01:23.040 --> 00:01:27.810
Yeah.
```

12

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00:01:29.879 --> 00:01:35.370
Who anytime Gregory worldly.
1 3
00:01:35.370 --> 00:01:38.969
Here.
1 4
00:01:41.340 --> 00:01:46.439
Knowledge of the board members who may be perfect.
15
00:01:46.439 --> 00:01:49.920
Here.
16
00:01:49.920 - -> 00:01:53.790
And I record.
1 7
00:01:53.790 --> 00:01:57.000
On Wednesday.
18
00:01:57.000 --> 00:02:00.030
Any other.
1 9
00:02:00.030 --> 00:02:03.480
Yeah.
20
00:02:03.480 --> 00:02:07.530
Are they any of the board members.
21
00:02:11.340 --> 00:02:16.319
Manager that if you will call, thank you talk to.
22
00:02:16.319 --> 00:02:21.870
We will have the implication that back to Jackson, Graham director campus
ministry.
23
00:02:21.870 --> 00:02:27.689
Can you guys hear me? Yes, ma'am. Yes. Okay. I just wanted to make sure.
24
00:02:27.689 --> 00:02:31.469
Gracious God, we, thank you for this day. We, thank you.
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25
00:02:31.469 --> 00:02:39.210
For this time that should allow us to see the beginning of a brand new
day and got I ask that you blessed this meeting that.
26
00:02:39.210 - -> 00:02:43.560
As they worked for the betterment of the whole institution that you.
27
00:02:43.560 --> 00:02:47.340
We'll give them wisdom and understanding that respect to 1 another.
28
00:02:47.340 --> 00:02:51.270
In the name of our collective faith. Amen.
29
00:02:51.270 - -> 00:02:56.849
I need a motion for the approval of the agenda.
30
00:02:59.460 --> 00:03:05.789
Not sure I move that the agenda will be approved as presented. This is
Charlie hill.
3 1
00:03:05.789 --> 00:03:10.710
This 2nd, this is Greg world.
32
00:03:10.710 --> 00:03:14.789
Thank you roll call.
3 3
00:03:20.580 --> 00:03:26.580
Brown? Yes, it's the swimming.
34
00:03:28.710 --> 00:03:32.069
Right, yes.
35
00:03:32.069 --> 00:03:35.610
Yes.
36
00:03:37.110 --> 00:03:42.990
What's the word Thank you.
3 7
00:03:46.020 --> 00:03:55.110
```

Thank you doctor is we, you had in 1 diligence the previous minutes are there any corrections of questions?

38
00:03:55.110 --> 00:03:59.729
1 of those minutes is not $I$ was going to take a motion to approve those minutes.

39
00:04:03.449 --> 00:04:07.289
This is Omar analysis.

40
00:04:08.370 --> 00:04:16.139
This is 2nd, a motion to accept the minute along with the $2 n d$.
41
00:04:16.139 --> 00:04:20.910
Maybe have the roll call police after it.

42
00:04:20.910 --> 00:04:26.639
Dr. brown? Yes. The video.
43
00:04:26.639 --> 00:04:30.838
Yes.
44
00:04:30.838 --> 00:04:34.559
Yes.
45
00:04:34.559 --> 00:04:38.249
Yes.
46
00:04:38.249 --> 00:04:42.088
Thank you. Thank you. Dr red.
47
00:04:42.088 --> 00:04:51.449
Dr it also I apologize. I know y'all see me texting. This is a role he said, can you send him to the link difficulty?

48
00:04:52.559 --> 00:04:56.848
You Thank you.
49
00:04:56.848 --> 00:05:02.009
And with that, and Mr President, do you have this for every month?

50
00:05:02.009 --> 00:05:13.858
Thank you have a brief. I know we have a very full agenda. I wanted to get an opportunity to introduce a new person here on the leadership at Virginia State University.

51
00:05:13.858 --> 00:05:18.838
Michelle in Casey, who comes to us as the senior advisor, institutional ethics.

52
00:05:18.838 --> 00:05:21.959
Equity and compliance.
53
00:05:21.959 - -> 00:05:32.488
She comes to us from the office where she was the general counsel for the attorney general's office. She's very well credentialed and well versed on Virginia rules and regulations.

54
00:05:32.488 --> 00:05:44.459
Though I have to point out that she is a lawyer, or she is not our lawyer but of course, our lawyer still, the attorney general on debug isn't a fantastic job and we're excited.

55
00:05:44.459 --> 00:05:52.798
To have our own or to ultimately help us move forward in areas of compliance. So I just wanted to do that.

56
00:05:52.798 --> 00:05:59.548
Thanks president of deal with that we will move right into our division and finance.

57
00:05:59.548 --> 00:06:11.608
Meeting we will make a slight adjustment to the agenda. We will move up our closed session from the end to the beginning. So that's the red. If you will read us into closed session please.

58
00:06:11.608 --> 00:06:25.678
On behalf of the chair $I$ know that the committee conveying a close medium pursuant to 2 question. There's 3, 7, 1, 1 page 7.

59
00:06:25.678 --> 00:06:40.283

Of the code of Virginia consultation with legal counsel and Britain staff members or consultants pertaining to actual or profitable medication where such computation or briefings and open meeting would

60
00:06:40.283 --> 00:06:45.324
adversely affect and negotiating while mitigating posture of the public body.

61
00:06:45.749 --> 00:06:49.798
More specifically discussion and update on the.
62
00:06:49.798 --> 00:06:55.408
National Institute agriculture, culture nissa, magic.
63
00:06:55.408 --> 00:07:01.499
And the audit, Additionally, I moved that President recall Abdullah.
64
00:07:01.499 --> 00:07:08.608
They're the senior assistant time channel, Kevin general for a V. P. for finance administration.

65
00:07:08.608 --> 00:07:12.059
That downtown I've seen a vpm promos.
66
00:07:12.059 --> 00:07:15.838
Sherry king Casey are senior vice president.
67
00:07:15.838 --> 00:07:19.588
My my manager or to a public account.
68
00:07:19.588 --> 00:07:23.999
Sure, and she mentioned on talk.

69
00:07:23.999 --> 00:07:34.079
Special system to the for finance Stephen husband, our controllers and Dr Andrey for liaison, attend close meeting because.

70
00:07:34.079 --> 00:07:42.449
Their presence in the closed meeting is being necessary, and for their presence will gain the board. Whose consideration of this manager.

```
7 1
00:07:43.798 --> 00:07:52.559
Thank you after it, we will have a quick 10 minute reset as they.
7 2
00:07:52.559 --> 00:07:59.369
Assess the online to make it confidential for the closest. So.
7 3
00:08:29.668 --> 00:08:40.769
Silence.
7 4
00:08:41.999 --> 00:08:50.729
Silence.
7 5
00:08:50.729 --> 00:08:58.109
Okay, so we're back on the.
76
00:08:58.109 --> 00:09:05.369
Right yes. Okay. So we're ready for that to read as such.
7 7
00:09:08.969 --> 00:09:17.999
On behalf of the chair, I wrote that committee both on and record the
certification that to the best of each members of knowledge.
7 8
00:09:17.999 --> 00:09:23.609
Only perfect business matter locally exempt from open me.
7 9
00:09:23.609 --> 00:09:26.818
And which were identified in the motion.
80
00:09:26.818 --> 00:09:29.849
Nicole session.
8 1
00:09:29.849 --> 00:09:34.979
For her guidance for considered in closed session.
82
00:09:34.979 --> 00:09:43.139
If you remember to that, there has been a deviation from 4. you closed
meeting limitations.
83
00:09:43.139 --> 00:09:49.469
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That member has this opportunity to make a statement prior to this
certification. So.
84
00:09:52.048 --> 00:09:56.759
With no statement being made.
8 5
00:09:56.759 --> 00:10:00.509
All of those who try to the video knowledge.
86
00:10:00.509 --> 00:10:05.938
The committee discussed or considered, always those public business
matters.
87
00:10:05.938 - -> 00:10:12.028
Will also be exempted from open medium requirements under the Virginia
freedom of information and.
88
00:10:12.028 --> 00:10:22.259
And only in such a public business matters, as were identified in the
motion, which the closed meeting was coming, say, I.
89
00:10:22.259 - -> 00:10:30.298
All right also who do not certified, say no.
90
00:10:30.298 --> 00:10:33.989
At the time I will take a note.
91
00:10:33.989 --> 00:10:39.418
Dr. brown? Yes.
92
00:10:40.528 --> 00:10:44.999
This is the hill.
93
00:10:44.999 --> 00:10:48.928
Yes.
94
00:10:48.928 --> 00:10:52.438
Yes.
95
00:10:52.438 --> 00:10:57.899
```

```
Yes.
96
00:10:59.428 --> 00:11:06.629
It's the same time like, yes.
97
00:11:07.828 --> 00:11:11.489
Thank you. Thank you. Dr.
98
00:11:11.489 --> 00:11:16.139
Is that point?
99
00:11:16.139 --> 00:11:19.259
Okay.
100
00:11:19.259 --> 00:11:23.788
Can, of course.
101
00:11:23.788 --> 00:11:27.688
Silence.
102
00:11:30.568 --> 00:11:42.629
Okay, we're going to make a slight adjustment in the agenda and we'll
things around we will move down to the internal audit report with this
element.
103
00:11:42.629 --> 00:11:47.219
Be there? Yes, I am.
104
00:11:47.219 --> 00:11:54.089
Can we are going to really push the floor to you at this time? Are you
ready?
105
00:11:54.089 --> 00:11:57.328
Ah, yes, I'm ready when you are.
106
00:11:57.328 --> 00:12:01.798
And thank you for whoever is helping with me with the slides.
107
00:12:01.798 --> 00:12:13.798
```

Good afternoon everyone. So, today we're going to today. We're going to actually go over a lot of things that you normally see and then a couple of new ones.

108
00:12:13.798 --> 00:12:16.889
So, we're going to have the corrective action plan status.
109
00:12:16.889 --> 00:12:22.889
The case workload, the audit plan, the audit client survey.
110
00:12:22.889 --> 00:12:26.278
Our proposed plan for 2222.
111
00:12:26.278 --> 00:12:33.658
Our audit charter, our staffing plan, updates, commonwealth, updates and consulting services.

112
00:12:33.658 --> 00:12:40.499
Okay, so our corrective action plan.
113
00:12:40.499 --> 00:12:45.869
They're currently 57 items on the plan.
114
00:12:45.869 --> 00:12:54.568
It's increased 14 new ones cause we've included the chef evaluation and then report.

115
00:12:54.568 --> 00:13:00.448
Increased it since it increased from last time we have 2 items that.
116
00:13:00.448 --> 00:13:04.918
I have moved off and we'll be moving off of the audit plan.

117
00:13:04.918 --> 00:13:09.833
Um, and considered closed and I just want to say going forward.
118
00:13:10.014 --> 00:13:24.173
There was discussion about if we had repeats from a perspective that internal audit would then start reviewing them and they wouldn't come off of the corrective action plan until we

```
119
00:13:24.173 --> 00:13:25.163
evaluated it.
120
00:13:25.163 --> 00:13:37.014
So, going forward that section on the slide set, where it says weren't
verified by internal audit going forward, they will be verified with us
before they're actually removed from the report.
121
00:13:37.318 --> 00:13:41.578
So, there's a total of 55.
122
00:13:41.578 --> 00:13:45.538
Items and this is good. Oh, you're fine. You're fine with going to the
next slide.
123
00:13:45.538 --> 00:14:00.178
And this is their breakdown, it gives an in category of source of where
the findings came from either internal audit and the different actual
audit items.
124
00:14:00.178 --> 00:14:03.928
Next please.
125
00:14:04.703 --> 00:14:13.854
And I want to stay here for a minute. This is our corrective action plan,
aging report. So, as you can see, everything's on there.
126
00:14:13.854 --> 00:14:28.553
Now, I did want to point out that the APA 1 has shot up to a 4 year, and
that's due to the on it. It says that we had some items that were repeat
repeat from 2017.
127
00:14:28.553 --> 00:14:34.224
so, in that case, I had that reflected as such. So, it's showing.
128
00:14:37.494 --> 00:14:39.384
Things differently due to that.
129
00:14:39.653 --> 00:14:41.783
So I didn't know if anyone had any questions,
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130
00:14:41.783 --> 00:14:54.714
but I did want to point that out because we have some items that we
haven't quite controlled from a control weakness perspective but that's
the breakdown on years.
131
00:14:55.019 --> 00:14:59.668
Next please.
132
00:14:59.668 --> 00:15:10.798
So, right before I go on, I did want to say from a corrective action
perspective I'm concerned with we only have 2. that will be.
133
00:15:10.798 --> 00:15:22.168
Close this time, so I'm hopeful that we can pick the pace up because it
does mean that we have an environment that that has some gaps.
134
00:15:22.168 --> 00:15:36.443
So, we want to make sure that we do that. I do want to have it to make a
statement of 2 updates. There was 1 item that we discussed last time from
commission's perspective. That came very close to being close this time.
135
00:15:37.163 --> 00:15:48.323
I just needed to see another item with which the area wasn't able to
provide me before documents were due and then as it relates to our
capital outlay audit,
136
00:15:48.803 --> 00:15:56.124
we did later and get more detail of what were they were putting in place.
137
00:15:56.364 --> 00:16:08.663
So, if you look at the corrective action plan, images have a couple of
words in those spaces. But I did want to point out that. I believe that
Jane Harris has been spending some time.
138
00:16:08.938 --> 00:16:14.399
On getting some of those things resolved. So I went to make sure that was
reflected in this discussion.
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139
00:16:14.399 --> 00:16:24.058
Okay, so currently, as far as our case, workload for investigations and
hotline, 00 hotlines.

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140
00:16:24.058 --> 00:16:32.548
Thank you knock on wood so this is 2 meetings straight that we haven't
had any and then we have 13 Special investigations.
141
00:16:32.548 --> 00:16:36.089
Which doesn't necessarily mean that.
142
00:16:36.089 --> 00:16:47.188
They're open, but we're working on them and then this is just the
breakdown of the closed items and where they stood as far as hotlines and
investigations.
143
00:16:47.188 --> 00:16:56.519
On next, and this just reflects hotline status. 0. we have no cases
coming.
144
00:16:56.519 --> 00:17:04.558
And then this gives a breakdown of how they have been historically.
145
00:17:10.288 --> 00:17:16.019
And you can pass on this slide because it just means that these are still
open and we're working on.
146
00:17:16.019 --> 00:17:22.828
And this 1 as well. Okay, so right here is our.
147
00:17:23.034 --> 00:17:37.673
Audit plan status, so, as I mentioned, before we're we completed with the
commissions report, and they are close to closing those items Dale Mason
has spent some time making sure she's controlling those items.
148
00:17:37.673 --> 00:17:50.183
So we can be happy about that that progressing accordingly. Our
University audits, review grants reviews. Excuse me is.
149
00:17:50.459 --> 00:18:04.314
Actually finished and it's the draft report is with management. So we'll
probably be presenting that next time. We, we gather we want to give them
an opportunity to come up with their corrective action plan.
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150
00:18:04.493 --> 00:18:13.433

And we have 1 other meeting with senior management to go over our, our report. And then we're still working on that enrollment on.

151
00:18:13.739 --> 00:18:27.239
Next so, at this point, $I$ want to also part of what we're planning to do in this meeting is hopefully proposing the audit plan.

152
00:18:27.239 --> 00:18:37.193
And so what we do each year, we have a risk assessment that we complete. It's, it's pretty much mathematical. There's 10 different categories.

153
00:18:37.193 --> 00:18:46.854
We'll look at the number transactions that go through an area how easy it is to convert to cash any shape their operations to cash. We'll look at.

154
00:18:47.999 --> 00:18:57.088
Just the risk have there been any changes in that area? Are we working in outsourced?

155
00:18:57.088 --> 00:19:04.463
Perspective or all the operations in source. when's the last time they had an audit? So there's quite a bit of information.

156
00:19:04.733 --> 00:19:12.743
We normally get some feedback from management that this year we didn't go into a lot of detail,

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157
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00:19:12.743 --> 00:19:13.913
but on our plan,
158
00:19:14.153 --> 00:19:19.884
there's always an area for management to if there's an audit that they
want perform,
159
00:19:20.124 --> 00:19:24.503
we leave enough hours in there to be able to do that.
160
00:19:24.503 - -> 00:19:25.733
And that's in the special.
161
00:19:27.269 --> 00:19:35.278

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Special investigation category, so I, I don't know if we want to actually
go over to.
162
00:19:35.278 --> 00:19:41.098
The slide that has the plan, which I believe is 170.
163
00:19:42.568 --> 00:19:47.009
In case, anyone has any questions as it relates to the.
164
00:19:47.009 --> 00:19:53.909
This is an item that we would like the board to approve so we can.
165
00:19:53.909 --> 00:19:58.588
Actually, yeah, 170, I believe. Yeah, so.
166
00:19:58.588 --> 00:20:07.259
Number okay and so I just wanted to make sure everyone had an opportunity
to to view it. Okay maybe it's 170.
167
00:20:07.259 --> 00:20:11.939
6,970, OK, then it must be 71.
168
00:20:11.939 --> 00:20:19.469
So, I just wanted to make sure everyone had an opportunity to look at it.
And if they had any questions.
169
00:20:19.469 --> 00:20:22.679
They could let us know.
170
00:20:22.679 --> 00:20:27.209
Okay, must've seems right.
171
00:20:27.209 --> 00:20:32.009
As I will.
172
00:20:35.759 --> 00:20:41.068
I think it's 1 page 17,373 Thank you.
173
00:20:45.479 --> 00:21:00.023
```

Okay, so I didn't know if anyone had any questions about how things are broken down. It's based on the audit staff. We currently have, we've made some room just in case we get a new 1 fairly soon. So.

174
00:21:01.288 --> 00:21:06.749
That's where we stand currently. Does anyone have any questions or concerned about the plan?

## 175

00:21:08.278 --> 00:21:15.868
Someone asked.
176
00:21:19.769 --> 00:21:29.759
No, it's okay. I'm sorry. I'm still having problems with this microphone. Ma'am chairman. Can you hear me?

177
00:21:29.759 --> 00:21:33.689
Yes, we can now. Yes. Okay. Um.

178
00:21:33.689 --> 00:21:38.429
On in the risk based audit, $I$, you know.
179
00:21:38.429 --> 00:21:43.858
And I think the plan is okay with me, but I'm wondering if there is any room.

180
00:21:43.858 --> 00:21:50.159
To monitor the situation, which we had a.
181
00:21:50.159 --> 00:21:55.199
A risk alert on on that, like, a couple of meetings ago.
182
00:21:55.199 --> 00:22:02.759
Yes, we're currently working on that.
183
00:22:02.759 --> 00:22:07.858
Part of the, we're working on that currently.
184
00:22:07.858--> 00:22:16.469
From the standpoint of we want to make sure we understand how we got to where we were. So we're looking at.

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185
00:22:16.469 --> 00:22:27.148
How can I say at the root cause? And in that we have discovered that
there are some things that we actually need to improve upon.
186
00:22:27.148 --> 00:22:32.128
So, I'm not sure so there will be room. We're working on that now.
187
00:22:32.128 --> 00:22:36.898
Um, and there's always room on the schedule for special projects.
188
00:22:38.098 --> 00:22:51.148
Okay, thank you. My, my, my next issue was and I didn't I know you're
doing a university grant review, but, uh, I'm I'm very concerned about
the.
189
00:22:51.148 --> 00:23:00.449
The application of indirect costs, we've university has built to grants.
190
00:23:00.449 --> 00:23:04.709
About 2.3Million dollars so.
191
00:23:04.709 --> 00:23:10.618
During this fiscal year to to grants and contracts.
192
00:23:10.618 --> 00:23:14.909
And we have experienced some significant issues.
193
00:23:14.909 - -> 00:23:19.108
Around application of overhead on this, right?
194
00:23:19.108 --> 00:23:22.229
And and I'm trying to get some comfort.
195
00:23:22.229 --> 00:23:26.189
That we are applying the overhead.
196
00:23:26.189 --> 00:23:31.469
Percentages to the other grants appropriately.
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197

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00:23:34.108 --> 00:23:38.489
Okay, um, from.
198
00:23:38.489 --> 00:23:41.939
That perspective, as far as overhead, we have.
199
00:23:41.939 --> 00:23:46.469
Quite a few, I think there's about 5 items on that.
200
00:23:46.469 --> 00:23:59.243
Report, but from an overhead perspective, what we did initially, when we
started the, the grant audit or Grant's audit, we were trying not to
duplicate with was reviewing.
201
00:23:59.483 --> 00:24:03.953
So when we looked at things, it really was from the standpoint of.
202
00:24:04.259 --> 00:24:07.979
How we are actually.
203
00:24:07.979 --> 00:24:12.598
When we have a grant, are we carrying out.
204
00:24:12.598 --> 00:24:16.499
The grant according to what was specified in the grant.
205
00:24:16.499 --> 00:24:22.409
So, in those cases, we do have some findings where we were missing the
mark.
206
00:24:22.409 --> 00:24:31.499
So, we do have places that we need to improve upon as it relates to
those.
207
00:24:31.499 --> 00:24:45.179
In that space, the grant space, but if you'd like to have us add
something particular based on that 2.3Million, we could add that as a
special project.
208
00:24:45.179 --> 00:24:51.538
Ma'am chair. I think that would be good. Even if we have to.
```

```
209
00:24:51.538 --> 00:24:57.538
Get some, some resources to help internal audit to review that.
210
00:24:57.538 --> 00:25:01.108
Uh, that's 2.3Million as I understand it through.
211
00:25:01.108 --> 00:25:05.278
Through March 31st, I guess.
212
00:25:05.278 --> 00:25:09.239
And so that's not a complete amount for the entire year.
213
00:25:09.239 --> 00:25:13.769
And that I got that number from the institutional advancement.
214
00:25:13.769 --> 00:25:21.538
Agenda where that indirect cost had been applied and reported as being in
charge of the grant.
215
00:25:21.538 --> 00:25:26.278
Again, given the problems that we've had challenges that we've had.
216
00:25:26.278 --> 00:25:31.888
With the, and you're all centered around overhead and the application of
over it.
217
00:25:31.888 --> 00:25:37.078
I think it would be wise on our part to have a review of.
218
00:25:37.078 --> 00:25:43.769
The indirect cost process.
219
00:25:47.338 --> 00:25:54.929
Yes, yes, I have a question or Madam chair. You sound very far away. So
can you hear me.
220
00:25:54.929 --> 00:25:59.429
Yes, okay. I'd like to to to.
```

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221
00:25:59.429 --> 00:26:03.719
Direct these questions through you to our.
222
00:26:03.719 - -> 00:26:09.959
Our chief executives for audit and and and the question is.
223
00:26:09.959 --> 00:26:16.528
Based on my looking at these audit reports now, 7 years.
224
00:26:16.528 --> 00:26:23.308
And I know a few of you in the room have been looking at them for 7
years, but.
225
00:26:23.308 --> 00:26:28.679
1 of the questions that runs through my head all the time.
226
00:26:28.679 --> 00:26:34.378
Is the audit by design has has.
227
00:26:34.378 --> 00:26:38.398
Been put in place to to ensure.
228
00:26:38.398 --> 00:26:43.138
That appropriate attention is given to problem areas.
229
00:26:43.138 --> 00:26:50.638
So that that they can be addressed. So I'm asking the question of our
chief audit executives.
230
00:26:50.638 --> 00:26:54.058
From the time that you arrive to the present.
231
00:26:54.058 --> 00:27:00.449
I have you seen any, any clear direction, or any clear indication.
232
00:27:00.449 --> 00:27:05.909
That robot the same or better than we used to be or worse than we used to
be.
```

233

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00:27:05.909 --> 00:27:09.298
And addressing important issues.
234
00:27:10.469 --> 00:27:13.798
I actually see a decline in that.
235
00:27:13.798 --> 00:27:20.459
And I think it's reflective if you just go back to the corrective action
items.
236
00:27:20.459 --> 00:27:26.219
We're not moving them as fast as.
237
00:27:26.219 --> 00:27:30.598
We really like, or as far as relieving some things that are.
238
00:27:30.598 --> 00:27:36.358
Are open, and the reason we, if we're trying to get to that level to
status.
239
00:27:36.358 --> 00:27:47.638
We're going to be evaluated by that, and it, we're actually declining and
I say that, I guess, because if you just look at the responses.
240
00:27:47.638 --> 00:27:51.449
They seem to get thinner.
241
00:27:51.449 --> 00:27:56.159
Versus giving us a status of is movement has happened.
242
00:27:56.159 --> 00:28:01.499
Verses if it hasn't so from that perspective.
243
00:28:01.499 --> 00:28:10.769
I think we do have room for improvement there, but it feels like it's
from a decline from when i1st arrived.
244
00:28:10.769 --> 00:28:14.398
Bribed because in certain areas, it seems like.
```

245

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00:28:14.398 --> 00:28:23.249
They once they're on, barely even see that they come on and then they
move off like our commissions. 1 will probably move all fairly quickly.
246
00:28:23.249 --> 00:28:26.969
I know there's been some in the area that.
247
00:28:26.969 --> 00:28:36.628
Are placed on and they remove off quickly, but these, we, we can't seem
to move and they're kind of critical to try to get to level 2.
248
00:28:36.628 --> 00:28:40.288
Thank you Madam chair.
249
00:28:40.288 --> 00:28:46.469
7 \text { years of being concerned about my role as the fiduciary.}
250
00:28:46.469 --> 00:28:52.019
It's troubling for me to just think about.
251
00:28:52.019 --> 00:28:56.699
The person who is closest to this on an area that anyone on this call.
252
00:28:56.699 --> 00:29:03.719
Is is is seeing and believing and thinking that the situation is getting
worse.
253
00:29:03.719 --> 00:29:11.308
And as a board member, considering my fiduciary responsibility.
254
00:29:11.308 --> 00:29:16.739
That is troubling and I, I hope my fellow board members.
255
00:29:16.739 --> 00:29:23.939
Also trouble trouble to the point that we take a look at. What else do we
need to do?
256
00:29:23.939 --> 00:29:27.959
To reversed what what the audit team is seeing.
257
```

```
00:29:27.959 --> 00:29:34.409
No, it's that's unacceptable. And I remain trouble.
258
00:29:34.409 --> 00:29:40.919
About that, for me, the word fiduciary is not just something you throw
around when it's convenient.
259
00:29:40.919 --> 00:29:48.028
And I run a couple of businesses, and if I had some of the issues that
are continuing to come up.
260
00:29:48.028 --> 00:29:54.148
I'd be out of business and even though they're nonprofits, I'd be out of
business. I couldn't function.
261
00:29:54.148 --> 00:29:58.108
So, I, I think we need to put a brighter light.
262
00:29:58.108 --> 00:30:03.868
On on that reality that things appear to be getting worse.
263
00:30:03.868 --> 00:30:11.548
Rather than getting better, not leveling up, but just getting worse. And
that's that's is troubling to me.
264
00:30:11.548 --> 00:30:15.269
And I hope it's troubling to my, to my fellow board members.
265
00:30:19.854 --> 00:30:31.104
We definitely take all of your comments on the serious advisement. This
is a conversation that has been taken place among several of board
members. So it is not falling going here.
266
00:30:32.124 --> 00:30:38.604
There are areas that will be addressed as we continue to join our finance
reporting. That will address.
267
00:30:38.699 --> 00:30:44.159
Some way that a management is already beginning to.
268
00:30:44.159 --> 00:30:46.794
```

```
Get more attention to these areas,
269
00:30:46.794 --> 00:30:53.814
and some of that is with additional staff that it's coming on board as
well as conversations 1 on 1,
270
00:30:53.844 --> 00:31:02.273
the seriousness of it with our goal of being able to move to level 2 and
just to be better managers all the way around,
271
00:31:02.273 --> 00:31:04.044
so does not falling on deaf ears.
272
00:31:04.074 --> 00:31:10.584
We are taking all of that under advisement and not just being heard going
through money right out. The other. It is the interest.
273
00:31:11.128 --> 00:31:17.818
Well, I appreciate that, and I will just won't have anything else to say
about this.
274
00:31:17.818 --> 00:31:22.499
At least for the short term, please understand.
275
00:31:22.499 --> 00:31:27.628
That many of these issues were raised in 2015.
276
00:31:27.628 --> 00:31:31.048
And so so that I picked that date.
277
00:31:31.048 --> 00:31:34.919
Because Dr Abdullah and his team were not even in price.
278
00:31:34.919 --> 00:31:41.818
And 1 of the things we want to be reminded of is the role of the board.
279
00:31:41.818 --> 00:31:47.308
Had had we addressed the different boards over this period of time.
280
00:31:47.308 --> 00:31:51.028
```

Had we addressed in 2015?
281
00:31:51.028 --> 00:31:55.378
When some of us 1st saw what was going on.
282
00:31:55.378 --> 00:32:00.538
Then we wouldn't even be talking about the way we talk about it. Now.
283
00:32:01.253 --> 00:32:15.953
And that's on the board. I agree with you. I was sitting here. We're not in the, you're doing that time. So honestly, I can't address why it was not addressed.

284
00:32:16.409 --> 00:32:28.078
Or simply at that time, but be assured that I do sincerely everyone who is on the board right? Nail clearly understand.

285
00:32:28.078 --> 00:32:40.409
The risk that is associated with Nicholas, both financially, and just from the reputation of the universities, we take serious the implications that are real and potential.

286
00:32:40.644 --> 00:32:50.213
And this board is doing all of that it can, at this point to ensure that it's not 5 years down the road and we still have in his compensation.

287
00:32:50.213 --> 00:32:57.443
I definitely think this board is ready to ensure that we're closing this door as soon as we can.

288
00:32:57.749 --> 00:33:01.169
Thank you thank you.
289
00:33:01.169 --> 00:33:04.919
Mount this is great worldly.
290
00:33:04.919 --> 00:33:09.659
I, I, I share the concerns that kill that.
291
00:33:09.659 --> 00:33:17.999

```
It brought up about how long it's taking us to address these issues and I
was wondering if we could.
292
00:33:17.999 --> 00:33:23.159
Have some type of expectation on how many of these.
293
00:33:23.159 --> 00:33:27.808
Findings will be resolved by our next meeting.
294
00:33:27.808 --> 00:33:32.189
And I know you can't do that just on the spot right now.
295
00:33:32.189 --> 00:33:36.689
But I think we need some type of quantification of.
296
00:33:36.689 --> 00:33:48.689
What we expect to happen by the time of the next meeting as it relates to
these audit findings, because just having to done to completed. That's
that's not that's not making progress. So.
297
00:33:48.689 --> 00:33:56.068
That is my request that you may be working with.
298
00:33:56.068 --> 00:34:10.018
The president, or the CFO, or someone come up with an expectation for the
next meeting, in terms of how much of these items, how many of these
items should be addressed for our next meeting.
299
00:34:11.338 --> 00:34:19.588
So, okay, so I'm sorry.
300
00:34:19.588 --> 00:34:30.719
Okay, thank you. So I guess I've made note of the 2.3. we'll add that as
a special project, unless I hear otherwise.
301
00:34:30.719 --> 00:34:35.309
Does anyone else have any questions as far as the proposed plan?
302
00:34:35.309 --> 00:34:39.539
Okay.
```

```
303
00:34:39.539 --> 00:34:44.938
We'll move on to the next. 3rd. Sure.
304
00:34:44.938 --> 00:34:57.688
Silence.
305
00:35:02.789 --> 00:35:06.389
And to.
306
00:35:06.389 --> 00:35:10.858
All right I was just.
307
00:35:10.858 --> 00:35:24.298
Speaking with the president, it appeared that there's going to be a
presentation on tomorrow on the indirect cost, Greg, that we will have an
opportunity to be able to ask questions on that computation doing that
presentation.
308
00:35:24.298 --> 00:35:38.034
So, if we can wait until, after that presentation on tomorrow, to see if
all of your questions are addressed and answered appropriately for us to
decide whether to add, 2.3 is a special project for the internal auditor
is that okay?
309
00:35:39.509 --> 00:35:47.849
Matt, I'm sure I'm not certain that I understand all the details of the
indirect cost process.
310
00:35:47.849 --> 00:35:51.329
mine's is my, my issue is.
311
00:35:51.329 --> 00:35:56.338
We've had a policy relative to and we did not follow that policy.
312
00:35:56.338 --> 00:36:03.778
We, we have a policy regarding, I assume, applying indirect costs to
these other grants.
313
00:36:03.778 --> 00:36:08.429
And I just want to make certain that it's being applied properly.
```

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314
00:36:08.429 --> 00:36:11.668
And the only way you can do that is is to do a review.
315
00:36:13.498 --> 00:36:18.898
Okay, so another.
316
00:36:18.898 --> 00:36:24.719
You make a thank you and the other item that we have.
317
00:36:24.719 --> 00:36:35.333
For review, by for the board is our audit charter. This is something we
do annually. We haven't made any modifications to it.
318
00:36:35.333 --> 00:36:47.603
The only thing that has changed is the date, because it's 1 of the things
we have to make sure we get approved in. So that's also a proposed
request for approval.
319
00:36:47.938 --> 00:36:51.088
Does anyone have any questions regarding.
320
00:36:51.088 --> 00:36:56.818
Our charter.
321
00:36:59.849 --> 00:37:04.228
Right here, is that the conclusion of your report with that.
322
00:37:04.228 --> 00:37:08.639
Just about I did want to go over. We have a couple more slides.
323
00:37:09.023 --> 00:37:23.123
Part of our quality assurance review. It was a recommendation as we have
stated before we had green through our whole report. But there were a
couple of things that they said would enhance our process.
324
00:37:23.123 --> 00:37:27.474
Most of which we completed before the gentleman who evaluate us.
325
00:37:27.748 --> 00:37:37.498
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Left, which was a part of our questionnaire from a quality assurance
review perspective. So we actually had the last group we performed audit.
326
00:37:37.498 --> 00:37:41.728
On perform a survey for us so if you can go to the next slide.
327
00:37:41.728 --> 00:37:44.878
Based on that.
328
00:37:44.878 --> 00:37:50.009
We had categories of poor, fair.
329
00:37:50.009 --> 00:37:57.809
3 is good and for is excellent based on the feedback, which we
collectively thought was fair.
330
00:37:57.809 --> 00:38:06.054
The categories that we received good on were courteous and
professionalism the review,
331
00:38:06.054 --> 00:38:06.744
the report,
332
00:38:06.773 --> 00:38:18.653
or the report itself was useful and relevant report clarity and logically
it organized and the audits knowledge of the area and the general
feedback.
333
00:38:18.653 --> 00:38:29.844
And I think the reason why a lot of those twos twos was due to the length
of the audit and I think those were fair assessments. So we'll be doing
that going forward.
334
00:38:29.844 --> 00:38:39.353
So that everyone understands that from an internal audit perspective, we
are always trying to improve our process and that feedback we take
seriously.
335
00:38:39.563 --> 00:38:46.914
So we took time and had the discussion about how we can improve this
going forward next slide. Please.
```

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336
00:38:47.190 --> 00:38:54.179
Oh, did anyone have any questions I should ask? Did anyone have any
questions about our survey?
337
00:38:55.320 --> 00:38:59.670
Okay.
338
00:39:01.139 --> 00:39:12.329
Okay, and then so part of when we looked at that evaluation, we thought
of how we can be more efficient and effective I think, throughout the.
339
00:39:12.329 --> 00:39:17.940
The University, a lot of us are either we have a thin staff.
340
00:39:18.505 --> 00:39:29.784
And we're working with potentially old technology, so, from an internal
audit perspective, we are really looking at our processes and seeing how
we can bring them up to speed.
341
00:39:30.025 --> 00:39:43.824
And part of that is, we're thinking about how we can streamline some of
our audit processes and doing that from an automated perspective. So
we're kind of trying to balance that staffing need with making sure that
we're closer to.
342
00:39:44.219 --> 00:39:50.429
Current, not necessarily state of art, but close to the current way. Most
people are auditing.
343
00:39:50.429 --> 00:39:55.019
So, moving forward, we'll be looking at how to be more efficient with.
344
00:39:55.019 --> 00:39:59.010
Uh, tools that will help us do that next slide. Please.
345
00:40:00.239 --> 00:40:06.809
And I believe in this proposed budget that's coming up there is a staff
positions that correct for.
346
00:40:07.889 --> 00:40:11.250
That is correct. All right. Great.
```

347
00:40:11.250 --> 00:40:17.099
Yeah, and thank you. So then they were just a couple of quick items.
348
00:40:17.099 --> 00:40:25.079
The every year the inspector general has a a state update, so they have state update.

349
00:40:25.079 --> 00:40:39.599
And so we participate in that every year. So we participated in that this year as well, which also helps us with our, our assessment. We're, we're deciding what audits we should do next.

350
00:40:39.599 --> 00:40:42.900
Because they do a great job of 3 P. A. and.

351
00:40:42.900 --> 00:40:55.375
Ideal way and human resources so we get a feel for what the state of the commonwealth is. So that helps us understand if is going to come in and look at a certain area.

352
00:40:55.585 --> 00:40:59.545
And then we actually put that in our risk assessment and our audit plan.

353
00:41:00.085 --> 00:41:12.144
And then coming up next month, we have a meeting with the colleges and university auditors and that is actually next month, some time.

354
00:41:12.144 --> 00:41:15.324
And that's our annual conference.

355
00:41:15.449 --> 00:41:25.170
And then this slide is pretty much how it's always been. We're in those areas trying to provide consulting services when appropriate.

356
00:41:25.170 --> 00:41:33.780
And then $I$ believe there's only 1 other item besides a closed session. We also had a memo.

357
00:41:33.780 --> 00:41:41.489

```
That was provided, I didn't know if anyone had any questions as it
related to that item.
358
00:41:41.489 --> 00:41:51.780
We are waiting to actually get feedback from management on how we
perceive proceed forward. So, unless anyone has any other questions.
359
00:41:51.780 --> 00:41:56.760
Uh, that concludes my update.
360
00:41:56.760 --> 00:42:01.230
Yeah, go ahead that you Greg.
361
00:42:01.230 --> 00:42:04.710
Yes. Okay well, I'm just following you. Go ahead.
362
00:42:04.710 --> 00:42:09.360
Miss Alvarez, I'm not certain.
363
00:42:09.360 --> 00:42:14.519
What memo you referring to but I see a memorandum of April 6.
364
00:42:14.519 --> 00:42:17.670
That deals with household.
365
00:42:17.670 --> 00:42:20.760
The Wrestler yes.
366
00:42:20.760 --> 00:42:23.789
That's an actual repeat.
367
00:42:23.789 --> 00:42:30.420
Finding so, yes, so if there are any questions as it relates to that
April 6.
368
00:42:30.420 --> 00:42:35.670
Madam chair that this is.
369
00:42:35.670 --> 00:42:39.239
Troubling in terms of the household.
```

```
370
00:42:39.239 --> 00:42:42.989
I remember of participating in the Finance Committee meeting.
371
00:42:42.989 --> 00:42:47.550
Some time ago, I don't know if it was 2 years ago or.
372
00:42:47.550 --> 00:42:53.820
How long ago it was, but we had the same issue that came up regarding
health. Hold.
373
00:42:53.820 --> 00:42:57.809
And it was a serious issue then, and we.
374
00:42:57.809 --> 00:43:03.210
I thought it was stated by management that we would not do this again.
375
00:43:03.210 --> 00:43:09.480
And so I was very, very surprised to see this.
376
00:43:09.480 - -> 00:43:15.090
It is happening again in, I guess it was in the fall of 2020.
377
00:43:15.090 --> 00:43:19.260
So, I'd like to have some discussion on this because.
378
00:43:19.260 --> 00:43:23.340
Particularly now doing this pandemic.
379
00:43:23.340 --> 00:43:28.619
And I guess this means we're letting students get validated.
380
00:43:28.619 --> 00:43:33.420
Without having the households as required by by the code.
381
00:43:33.420 - -> 00:43:38.400
So, if we could have some discussion on that, I would appreciate it.
382
00:43:43.619 --> 00:43:47.400
```

```
Yeah, that was during the event.
383
00:43:47.400 --> 00:43:50.400
If.
384
00:43:50.400 --> 00:43:59.849
Good afternoon so yes, so this is 1 of the particular areas in which took
over came.
385
00:43:59.849 --> 00:44:04.679
Yeah, senior student affairs.
386
00:44:04.679 --> 00:44:08.760
So this is a true the issue that we are addressing and on.
387
00:44:08.760 --> 00:44:14.489
The, there's a number of different things that we deal with with regard
to the household.
388
00:44:14.489 --> 00:44:18.030
What I'm going to tell you, is that the.
389
00:44:18.030 --> 00:44:23.159
The the health center and put helpful for different reasons.
390
00:44:23.159 --> 00:44:26.880
1 \text { reason households were put on the was because.}
391
00:44:26.880 --> 00:44:30.360
Physicals are not needed.
392
00:44:30.360 --> 00:44:39.119
Uh, to answer it to the University, there are other reasons why I helpful
also put on 1 with also because of.
393
00:44:39.119 --> 00:44:42.630
The, the immunization records, we did not have.
394
00:44:42.630 --> 00:44:48.300
```

We reached out to the Virginia Department of health to give us some assistance on how we can.

395
00:44:48.300 --> 00:44:59.429
Address some of these issues, and then the fall 2020, because students, we're also not here on campus. It was also difficult to get some of their health records.

396
00:44:59.429 --> 00:45:07.199
So, what we were looking at number different things that we're putting in place, there is a Virginia immunization information system.

397
00:45:07.199 --> 00:45:14.820
In which now our new director of the health health center has the opportunity to at least the students who are in.

398
00:45:14.820 --> 00:45:18.869
For change and to access their immunization records.

399
00:45:18.869 --> 00:45:22.260
That was not being done before.
400
00:45:22.260 --> 00:45:28.320
Are we are now moving rapidly in trying to address all those students that we do not have their health records.

401
00:45:28.320 --> 00:45:38.130
Very, very difficult with the population of our students that we have is giving some of their health records doesn't mean that they're not even that it's just getting their health records.

402
00:45:38.130 --> 00:45:47.400
A couple of different things that we are looking to put in place in doing that is actually giving that the students 1 taken on campus with regard to the.

403
00:45:47.400 --> 00:45:51.090
Those ones that are required to test a check in with her.
404
00:45:51.090 --> 00:45:55.800
The other option is also to do a plenty of with regard to.

405
00:45:55.800 --> 00:46:00.869
They're antibodies just to demonstrate we can't get their record to demonstrate that they are immunized.

406
00:46:00.869 - -> 00:46:09.150
So, we are having some issues and trying to address that moving forward. We do have a plan that we are we have in place.

407
00:46:09.150 --> 00:46:15.630
To make that happen and again, this director Dr claimant is actually experience those efforts.

408
00:46:17.550 --> 00:46:21.119
I'd like to make some clarification because I'm not sure.

409
00:46:21.119 --> 00:46:25.949
I actually talked to the business area and those items.

410
00:46:25.949 --> 00:46:30.989
Did not include physicals so those items were strictly.
411
00:46:30.989 --> 00:46:39.900
Um, based on what the, the issue at hand is the other thing that $I$ wanted to say, the area had improved.

412
00:46:39.900 --> 00:46:44.280
Internal audit went over and checked. We looked at the files.
413
00:46:44.280 - -> 00:46:57.269
We looked at the process of how things were being handled and it was, that's why we had taken it off the corrective action plan. It had been improved this, this decision.

414
00:46:57.269 --> 00:47:11.340
Was made outside of that, so I just wanted that to be clear that when we went into to evaluate, we cleared the item based on the fact that that files had been straightened out.

415
00:47:11.340 --> 00:47:18.989
We could show there was evidence. We took a sample there was evidence to support that. We had address the issue.

416
00:47:18.989 --> 00:47:23.219
These are strictly items that.
417
00:47:23.219 --> 00:47:30.150
Or relating to the immunization records and not physical. So I just wanted to to be clear on that.

418
00:47:30.864 --> 00:47:43.735
Thank you very much again. This is truly the immunization records. The holes were actually some of them were put on because of the typicals as well. But, yeah, we made a lot of progress with the actual records themselves.

419
00:47:45.144 --> 00:47:46.735
We also had the.

420
00:47:48.300 --> 00:47:57.179
The person over immunization records has just recently stepped down and again, as we are moving forward, the new director had picked that up.

421
00:47:57.179 --> 00:48:10.500
To really move in a different direction to immediately try to address some of those other issues that we have just again reaching out to the team and Department of health has also given us guidance on how to address those as well.

422
00:48:14.130 --> 00:48:23.309
Is that a question? Maybe maybe I missed it. Why did since we had made the improvements and we were.

423
00:48:23.309 --> 00:48:30.030
Fix this thing from a couple of years ago why did we implement health holes again?

424
00:48:32.400 --> 00:48:35.969
I I understand the business reason.
425
00:48:35.969 --> 00:48:40.440
As to why we implemented this particular since we had fixed the process.

```
00:48:41.639 --> 00:48:45.840
And let me be clear there were a number of different parts to this.
427
00:48:45.840 --> 00:48:49.739
Corrective action plan 1 was dealing with the records.
428
00:48:49.739 --> 00:48:53.369
Just in general with with regards to.
4 2 9
00:48:53.369 --> 00:48:56.909
Organization of the records.
4 3 0
00:48:56.909 --> 00:49:04.590
Selling up the records, all those things actually have been corrected and
which outlets indicated.
4 3 1
00:49:04.590 --> 00:49:08.760
There's also the issue with regards to.
432
00:49:08.760 --> 00:49:13.829
The invitations themselves, and for students being enrolled into
university.
433
00:49:13.829 --> 00:49:19.920
Many of the issues are occurring because students do not have the records
that the immunization.
434
00:49:19.920 --> 00:49:29.099
So, the corrective measures that we are putting in place, 1 is leveraging
in Virginia, immunization information system.
4 3 5
00:49:29.099 --> 00:49:34.349
If they do not bring their records of immunization to us, we are able to
go into the system.
436
00:49:34.349 --> 00:49:38.940
And identify with the organizations are, and that are up to date.
4 3 7
00:49:38.940 --> 00:49:44.369
The other thing is that for those students who cannot find that
information.
```

438
00:49:44.369 --> 00:49:49.289
We will be able to go ahead and give those students immunization here on campus.

439
00:49:50.034 --> 00:50:04.135
The other thing is for students to think the next thing that we're sort of Virginia Department of health is looking at doing the blood Teeter to actually see the antibodies that students may have in the blood. Just also to demonstrate that those students are in that.

440
00:50:04.405 --> 00:50:13.735
So really just coming up with a plan to move forward. Understand, it's a very complicated issue and trying to really get that information from our students.

441
00:50:14.304 --> 00:50:20.875
Some students who haven't been into adopters are had their health records and allowing attachment.

442
00:50:20.875 --> 00:50:35.304
So it's very difficult and pulling that came even more difficult as coban 19, in regards to students being off campus, and not being on campus, but still needing to have their record so immunization in order for them to be enrolled at the University.

443
00:50:35.844 --> 00:50:39.985
So, it's an ongoing process and trying to continue to improve it.
444
00:50:40.260 --> 00:50:48.840
Um, but I think with regards to the new director information, she has been working with the team department, help that we're moving in the right direction.

445
00:50:49.494 --> 00:51:03.474
For clarity this is 2 hours for clarity. We actually look in many cat so we did more than just look at the files. We looked to make sure that those immunization records had been taken care of and they had at that point, I just wanted to be clear.

446
$00: 51: 03.474$--> 00:51:12.835

Our review was just not looking at files. It was a comprehensive review. And that's why those items hadn't been removed from the corrective action plan. Thanks.

447
00:51:13.199 --> 00:51:21.570
So, Madam chair, this is a great world. It's probably my last question on this question slash comment.

## 448

00:51:21.570 --> 00:51:24.840
Um, so.

449
00:51:24.840 --> 00:51:30.750
When we talked about this a couple of years ago, and I can't remember
when.

$$
450
$$

00:51:30.750 --> 00:51:35.639
We were discussing the legal implication to.
451
00:51:35.639 --> 00:51:41.369
To vs U. for not complying with the code.
452
00:51:41.369 --> 00:51:47.460
And not, you know, not having these health holes implemented.
453
00:51:47.460 --> 00:51:54.239
What what is our, what has has our attorney to been consulted to determine.

454
00:51:54.239 --> 00:51:57.659
What legal exposure do we have for.
455
00:51:57.659 --> 00:52:04.920
Or making assume a business decision not to comply with the code as it relates to these household.

456
00:52:04.920 --> 00:52:10.860
Is our attorney there and can see comment.
457
00:52:10.860 --> 00:52:16.500
This the 1 before I'm assuming deadline is I'd like to commit the question. Does.

458
00:52:18.144 --> 00:52:32.335
And it's 1 of the challenges that we have at Virginia state. And, to be honest, we don't have a great solution to this is the challenge, emphasizing that until the students register. It becomes very difficult for us to provide assistance to them.

459
00:52:32.394 --> 00:52:41.394
Whether that be financial assistance, or in this case medical assistance. So we made a decision in the spring semester to actually have a doctor on Southern.

```
460
```

00:52:41.760 - -> 00:52:45.059
And to release the household for students.

461
00:52:45.059 --> 00:52:51.719
So the students could want registered, they could accept their financial aid. They could decide they were coming back to Virginia state.

462
00:52:51.719 --> 00:52:56.730
And then, at that point through the check in process, that if they did not have the health records.

463
00:52:56.730 --> 00:53:03.300
And we can immunized them on the spot that was something that we could not have done. If we kept a home.

464
00:53:03.300 --> 00:53:11.429
We would not have been able to help them because we couldn't campus to be able to help that process. Was not, did not work perfectly.

465
00:53:11.934 --> 00:53:25.255
There were some students, that handheld roles, and we were able to immunize on the spot and kind of corrected. But there was some students. Some came after moving some kind of skin again. It's a control from. We have to do better with it.

466
00:53:25.525 --> 00:53:32.215
But there's some students who kind of missed the things that was part of what happened. We released the helpful part on purpose.

467
00:53:32.489 --> 00:53:45.539

So that we could assist students and getting any anonymous if we didn't have the records, that process was not perfect. We definitely need to improve it. It was not the intent to release it because we did not want to comply.

468
00:53:45.539 --> 00:53:52.019
Instead they release it because we felt that we could comply in a humane way and still keep kids in school.

469
00:53:52.019 --> 00:53:58.469
And so I just want you to know that media kit was not to kind of run away. We do have a problem. I'm not to.

470
00:53:58.469 - -> 00:54:02.969
I'm not saying that we don't $I$ think this is really pointing out the risk that we have.

471
00:54:02.969 --> 00:54:16.019
But the point of releasing a helpful was to actually get the kids who needed I'm sorry young people who need to get immunized from. We need to have breakfast for. So we can get them immunized. So, I just wanted to.

472
00:54:19.199 - -> 00:54:22.650
Adam said is.

473
00:54:22.650 --> 00:54:29.340
Mr. corroding is done. I have a statement that I'd like to make. Is this still.

474
00:54:29.340 --> 00:54:33.210
This time is available to me, is it.
475
00:54:34.800 --> 00:54:40.949
Yes, please. All right and this is really I want to direct you to.
476
00:54:40.949 --> 00:54:45.119
And solve as and miss Alvin is $I$ can't speak for the entire board.
477
00:54:45.119 --> 00:54:48.179
But $I$ can speak for this 1 visit.
478

00:54:48.179 --> 00:54:54.389
I appreciate you your team and the work you're doing.
479
00:54:54.389 --> 00:55:00.659
To try and protect straight and it's leadership, and even the board.
480
00:55:00.659 --> 00:55:06.059
In a timely fashion and that's 1 visitors message.

481
00:55:06.059 --> 00:55:11.610
And I want you to know that and I, I hope all of my colleagues.
482
00:55:11.610 --> 00:55:17.519
I can say the same thing, but I'm not going to ask them to do that. I just want you to be clear.

483
00:55:17.519 --> 00:55:22.530
That that's where I am. Thank you. Thank you.
484
00:55:22.530 --> 00:55:31.260
Thank you, sir Thank you. Miss video and I will echo everyone concurs with that comment. I have.

485
00:55:31.260 --> 00:55:44.364
Had conversations, obviously with Miss Elvis and the president, and we all agree that we recognize we're all on the same things with the benefit of the University, and unfortunately with audit in my background. I understand.

486
00:55:44.364 --> 00:55:52.164
Sometimes the perspective that people have in order to show up is uncovered weaknesses and nobody ever see that.

487
00:55:52.164 --> 00:56:03.355
I mean, so we understand that does not mean that we are adversary at all, but that we're there so that we can show what those weaknesses are shining a light to make the corrective actions.

488
00:56:03.355 --> 00:56:17.784
So, while there may be some tension, sometimes it should never be taken negatively. I know it's al, then that we've had those conversations, the
president that nobody good, corrective, constructive criticism, but we're all on the team.

$$
489
$$

00:56:17.815 --> 00:56:27.925
We all appreciate the work that was Alvin doing, because we all recognize the benefit of the University of the board. So I concurrent Thank you. And your team so they'll work.

## 490

00:56:28.289 --> 00:56:31.829
Okay.

```
4 9 1
```

00:56:32.880 --> 00:56:36.659
Ma'am chair I thought you, I had actually.
492
00:56:36.659 --> 00:56:39.869
Mis, love to comment on this situation.

## 493

00:56:39.869 --> 00:56:50.340
And this is dev, I, I've not been consultant on this matter, but I'm certainly happy to work with, um, staff on exploring the.

494
00:56:50.340--> 00:56:54.150
The consequences.
495
00:56:55.559 --> 00:57:00.059
Okay, thank you.

```
496
```

00:57:00.059 --> 00:57:03.480
Is that.
497
00:57:03.480 --> 00:57:08.309
The end of your presentation? Yes, it is. Thank you so much.
498
00:57:08.934 --> 00:57:15.594
Thank you so much. All right I apologize for the delay. I believe we're going to. Is that correct?

499
00:57:16.644 --> 00:57:26.965
Mike, if you will come up and do the internal or the internal controls report on the, and I apologize. We were supposed to have the performance alpha, but.

```
500
00:57:27.269 --> 00:57:37.050
I apologize.
501
00:57:37.050 --> 00:57:38.844
Hey, can everybody hear me, right?
502
00:57:39.085 --> 00:57:53.184
Yes, thank you for discussing the fiscal year 2019 internal control
report, but as far as the financial statement opinion, we did provide an
unmodified opinion to the University last Friday.
503
00:57:53.184 - -> 00:57:57.925
They will add that to their 2019 financial report and distribute that.
5 0 4
00:58:01.199 --> 00:58:07.860
For the internal control report, we had 8 total findings or
recommendations.
505
00:58:07.860 --> 00:58:17.460
On the 1st, 1, he wants the material weakness related to that, a title
and match federal grant for qualifying state expenses. And that has
already been discussed with the board.
506
00:58:17.460 --> 00:58:29.730
The next few recommendations were repeat recommendations for prior years.
The 1st, 1 is improved documentation of sole source to confirm.
507
00:58:29.730 --> 00:58:38.485
So that relates to sole source contract the universities is entered into
and their specific documentation requirements related to sole source
contract.
508
00:58:39.025 --> 00:58:49.974
We looked at 23 sole source contract and for 16 of them, there was either
no support provided or the documentation that provided was not adequate
to meet their requirements.
509
00:58:52.795 --> 00:59:05.875
The next recommendation is improved internal controls over financial
reporting for capital asset. This is another repeat recommendation for
this 1 and relates to kind of 2 separate areas.
```

```
5 1 0
00:59:06.329 --> 00:59:16.260
The 1st, 1 or 2 capital projects, but then more buildings that were
completed before 32,019.
511
00:59:16.260 --> 00:59:23.489
But for the financial statements, they were still being included at
construction, the progress. So it's a non operational capital asset.
512
00:59:23.489 --> 00:59:33.690
Buildings should have been moved to a asset category buildings and
appreciation should have started to figure 2019.
513
00:59:33.690 --> 00:59:39.269
Um, the next issue under the cap, last that area was related to another
project.
5 1 4
00:59:39.269 --> 00:59:44.969
That was not considered a capital project by the University so it was
expense.
5 1 5
00:59:44.969 --> 00:59:51.179
Based on our review of it, it potentially could have been a capital
project. However.
5 1 6
00:59:51.179 --> 01:00:02.400
The decision was made early on that, it wasn't can be treated count for
projects. The documentation wasn't there for us to make that
determination. Should it have been so, the recommendation for that would.
517
01:00:02.400 --> 01:00:08.670
To fully document and evaluate all projects that potentially could be
capital projects.
518
01:00:10.824 --> 01:00:24.954
The next recommendation is improve processes for employment eligibility.
This is another review recommendation. This relates to the federal 9
employment, eligibility forms. Darren are 2018 audit.
519
01:00:24.954 --> 01:00:31.914
We found exceptions with some of the forms being completed planning for
the proper documentation. Not being retain.
```

```
520
01:00:33.360 --> 01:00:42.000
The corrective action by the university for that was not implemented
until December of 2019. which request for your 20.
521
01:00:42.000 --> 01:00:46.590
So, as for the fiscal year, 2019 on it, we did not.
522
01:00:46.590 --> 01:00:53.070
Follow up on that, so the corrective action will be followed up on
getting our fiscal year, 20 audit, which we are currently working on
that.
523
01:00:54.449 --> 01:01:01.230
The next recommendation is improved processes over payroll and human
resource reconciliation.
524
01:01:01.230 --> 01:01:05.699
The 2 separate reconciliations in the.
525
01:01:05.699 --> 01:01:10.170
Payroll or human resource the area the 1st reconciliation was.
526
01:01:10.170 --> 01:01:21.150
Being done quarterly where the requirements were for that reconciliation
to be done what place? So we have no issues with the reconciliation
itself and we just need to be done more frequently.
527
01:01:21.150 --> 01:01:29.909
The reconciliation that is mentioned, that recommendation is related to
the credible compensation because that's the reconciliation between.
528
01:01:29.909 --> 01:01:33.449
The human resource system, and the Virginia retirement system.
529
01:01:33.449 --> 01:01:38.760
To make sure that the credible compensation numbers for all the employees
is matching.
530
01:01:38.760 --> 01:01:46.469
```

That regulation is wasn't being fully completed to the level of detail required by the Virginia retirement system.

## 531

01:01:47.519 - -> 01:01:58.050
Next recommendation is establish a process for periodically reviewing stagnant grants and contributions this again has a review recommendation.

532
01:01:58.050 --> 01:02:09.929
Currently on the university financial statements, there is a liability line for kind of unearned revenue deferred revenue. And part of that is.

533
01:02:09.929 - -> 01:02:22.860
Private grants, or contributions to the university received the assumption is those have restrictions on them and until their jurisdictions are met and the funds are expense, it's a liability on the university's financial statements.

```
534
```

01:02:22.860 --> 01:02:25.860
We looked at.
535
01:02:25.860 --> 01:02:35.789
Ran for contribution the separate funds that have not been touched for 6
years and there was over 50 of them. That's total of 691, 000 dollars.
536
01:02:35.789 --> 01:02:43.860
Again, we just use a picture period. If you shorten that to 5 years, 3
years, that number would probably increase.
537
01:02:44.940 --> 01:02:49.650
So, the recommendation is to properly evaluate all those funds.
538
01:02:49.650 --> 01:02:52.860
And determine if the plus confused or return.
539
01:02:52.860 --> 01:02:59.699
To whoever contributed, though, or can the restrictions be lifted or
modified that? They can be by the university the resident.
540
01:02:59.699 - -> 01:03:10.440
Now, is that the order of the funds are going to be identifying what the
funds came from what the restrictions are and track on that
documentation.

```
541
01:03:11.489 --> 01:03:15.059
The next 2 recommendations.
542
01:03:15.059 --> 01:03:20.969
We're new for fiscal year. 19. 1 is establish a maintain a complete
contract listing.
543
01:03:20.969 --> 01:03:33.059
It is part of the procurement manual universities required to maintain a
complete contract listing. The listing that was provided through the
audits did not contain all the necessary elements and what they're
complete.
544
01:03:33.059 --> 01:03:37.349
The recommendation is just to establish and maintain a complete listing.
545
01:03:37.349 --> 01:03:45.809
And the last recommendation is titled retained documentation that support
transactions, respond in and response to audit inquiry.
546
01:03:45.809 --> 01:03:50.909
There are several items throughout the audit. They either just weren't
provided.
547
01:03:50.909 --> 01:03:54.480
Or were extremely blank, be provided.
548
01:03:54.480 --> 01:04:07.170
Or questions that were ashes, we never received answers to so we can't
determine if the documentation doesn't exist or the documentation wasn't
sufficient if it was just never provided. So, it's just to.
549
01:04:07.170 --> 01:04:14.849
Retain the proper documentation and to respond to our audit questions or
inquiries, and provide us the support when requested.
550
01:04:16.110 --> 01:04:23.429
Those are all the recommendations that were included and the fiscal year 19 report. Are there any questions related to any of those.
```

551

01:04:26.250 --> 01:04:31.679
Hey, Matt this is Greg worldly. I do have a.
552
01:04:31.679 - -> 01:04:37.500
Comment related might related to the grants not used.
553
01:04:37.500 --> 01:04:43.889
You mean, you know, the ones that you said, made up to 6 years old, and we haven't really used grants and.

554
01:04:43.889 --> 01:04:49.289
It may be hard to figure out how to get those back into circulation.
555
01:04:49.289 --> 01:04:58.500
Maybe it was because the audit is, is so late in coming. This is for June 32,019 audit.

556
01:04:58.500 --> 01:05:04.769
But I thought we had gotten the report from Kevin probably last year that he had cleaned up this area.

557
01:05:04.769 --> 01:05:08.250
So, I was surprised not seeing any subsequent.

558
01:05:08.250 --> 01:05:14.190
Comments and your internal reports that we clean up these, these items, like, in.

559
01:05:14.815 --> 01:05:28.764
F, y20 or something I'll have to respond to that, but $I$ think that's a separate area. No, but that's a great question. And thank you for asking that question that is something we cleaned up is we cleaned up the auxillary account if you recall when the president.

560
01:05:28.764 --> 01:05:32.605
1st, got here, we spent a lot of time on government accounts.
561
01:05:33.329 --> 01:05:47.335
And we play those up, and we went through the local funds quite a bit. And if you recall, $I$ bought a resolution to the board to use some of those local funds. I think it was about 600,000 dollars that we found the local funds.

```
562
01:05:47.335 --> 01:05:57.594
It's a very similar situation. Mr. as a situation with the grants. A lot
of these are just really old. We have to spend the time to really dig
into them.
563
01:05:57.594 --> 01:06:11.635
I feel like we're probably going to have to do, like, what we did before,
which is going into storage and pulling old documents and trying to piece
it together. I think we spent a lot of time reaching out to people who
even left the institution.
564
01:06:11.635 --> 01:06:21.085
Do you know anything about this but it's very time consuming, but because
Mike indicated tremendous opportunity for the institution.
565
01:06:23.880 --> 01:06:31.800
Okay, thank you. Maybe I, I got that mixed up. So so this is this is a
whole different. Alright.
566
01:06:31.800 --> 01:06:37.619
Yeah, it's kind of a very similar situation, but a different area.
567
01:06:39.119 --> 01:06:43.590
Okay, now I do have another question.
568
01:06:43.590 --> 01:06:46.679
In the report you have talked about the.
569
01:06:46.679 - -> 01:06:55.469
You stated that improving reporting to the National student loan data
systems and improve reporting to the.
570
01:06:55.469 --> 01:07:00.210
Common origination and dispersion of systems and that.
571
01:07:00.210 --> 01:07:04.559
Because the university did not implement corrective actions during your
audit.
572
01:07:04.559 --> 01:07:08.130
```

You will follow up on this for the 2020 audit.

573
01:07:08.130 --> 01:07:15.869
Could you tell me what, what is that about? So those relate to our work for the same white single on it. So.

574
01:07:15.869 --> 01:07:29.550
There are 2 areas that impact university or that we would touch on at universities for our annual state, white, single audit, that senior financial aid, and research and development. So the federal funds, the university to receive those areas.

## 575

01:07:29.550 --> 01:07:40.739
For research and development for Virginia State University for that, when we're not going to want that the whole into materials specifically, we don't touch on research and development when that is in cycle.

576
01:07:40.739 --> 01:07:46.500
Let's do the financial aid is the material, so we audit those on a 3 year cycle.

577
01:07:46.500 --> 01:07:50.190
So the student financial aid was last audited.

578
01:07:50.190 --> 01:07:53.250
I think it's 2018.

579
01:07:53.250 --> 01:08:05.730
So those were recommendations that came out of that as a separate project that Carl says does not work done in December or January during those years to support the state wide single audit.

580
01:08:05.730 --> 01:08:20.335
So those were recommendations that came out of the work. The last time we audited the federal financial aid cluster at Virginia State University. Since there were recommendations that came out of that. We would follow up on those in our audit.

581
01:08:20.364 - -> 01:08:23.244
If the corrective action had been completed by the University.
582
01:08:23.579 --> 01:08:28.949

Well, for those areas of the University, we still reporting to P. A. and which.

## 583

01:08:28.949 --> 01:08:40.800
Is included in our state audit that the corrective action was still ongoing that they are not fully implemented the corrective action yet. So, in those cases, since from our financial statement audit side.

584
01:08:40.800 --> 01:08:50.130
Isn't something we would touch on it was only touched on as part of the day right? Single audit side. We just mentioned in the report, but we did not follow up on it as part of our financial statement audit.

585
01:08:50.130 - -> 01:08:55.979
I will say student financial aid is back in cycle for fiscal year. 21.
586
01:08:55.979 --> 01:09:02.100
That we will be doing that work in December and January of 2022.

587
01:09:02.100 --> 01:09:07.560
So, whether corrective actions has been implemented or not, this will be something we will be.

588
01:09:07.560 --> 01:09:12.630
Coming back in auditing in full detail, this December, January.
589
01:09:15.239 --> 01:09:22.500
Madam chair, this seems to be constant theme that we haven't corrected some of these.

590
01:09:22.500 --> 01:09:25.829
Action items, and $I$ guess this is more of a question.

591
01:09:25.829 --> 01:09:29.159
How do we get our handle hands around?
592
01:09:29.159 --> 01:09:36.510
All of these corrective actions that are supposed to be done, whether it's in 18 or 19 or 20.

593
01:09:36.510 --> 01:09:49.529

And create a process that we know these things are being ticked off as they're getting done, because we're going to get ding and these, these audit reports. If we don't have a process to address them.

## 594

01:09:50.909 --> 01:10:03.810
Once again, I hear loudly from the board from the Finance Committee. We had these discussions individually as we've gone through and looked at the reports.

## 595

01:10:03.810 --> 01:10:13.680
And we will be addressing a process that we can put in place and make a suggestion for us so that we can get these things off of the.

596
01:10:13.680 - -> 01:10:19.020
So, we can follow in depth years we will be addressed in it.
597
01:10:19.020 --> 01:10:23.550
So, I do have 1 final question for for Mike.

598
01:10:23.550 --> 01:10:28.170
Mike, it appears as though we've made significant progress.
599
01:10:28.170 --> 01:10:33.510
In $I$ call it significant progress from some of the.
600
01:10:33.510 --> 01:10:39.899
Reports have been provided the day in terms of settling up our past that.
601
01:10:39.899 --> 01:10:47.100
Um, that's but that's what June 32,019 was your last audit.
602
01:10:47.100 --> 01:10:51.390
You are coming up now doing the June 32,020 audit.

603
01:10:51.390 --> 01:10:54.930
Some of these actions of progress wasn't taken until.
604
01:10:54.930 --> 01:11:00.420
21, what can we expect from.
605

```
01:11:00.420 --> 01:11:03.750
The audit report for June 32,020.
606
01:11:03.750 --> 01:11:10.590
In terms of the issue, whether that's continue to be a material weakness
or or not.
607
01:11:11.789 --> 01:11:23.369
That's a good question. We say we are currently working on those 20
audit. We started that in January. We've been working on that for a few
months. We did not want the delays from 2019.
608
01:11:23.369 --> 01:11:29.430
To start affecting 2020 because you start getting into the situation that
you're talking about that.
609
01:11:29.430 --> 01:11:36.420
Some has mentioned that on a report, but by the time it's communicating
comes out the next fiscal years already done. So.
610
01:11:36.420 --> 01:11:50.034
Automatically going to be an issue, and the next fiscal year I have
already had discussions with the university related to us and the
corrective action and what we need to be done to or not the new material
weakness.
611
01:11:50.904 --> 01:11:54.265
We, I won't say that is the 1 area. We have not touched on.
612
01:11:54.659 --> 01:12:04.079
So, we've been working on the 20 year, 20 audit since January when we
wanted to get time for the input stuff to start being resolved or
progress to be made.
613
01:12:04.079 --> 01:12:07.739
They even though if some of that work wasn't died and so.
614
01:12:07.739 --> 01:12:13.350
After fiscal year, and we would take some of that into consideration. So
I would say nipple work.
615
01:12:13.350 --> 01:12:22.140
```

Will likely start within the next week or 2 so we're running to the point where we can't pulling it any longer, or going to push the end of the audience farther out.

```
616
```

01:12:22.140 - -> 01:12:31.409
So, even though the recommendation was officially issued last October,
but I think the university knew about the different stuff that we're
looking into it.
617
01:12:31.409 --> 01:12:42.000
Well, before then, but they've had several months to start working on the
corrective action. So we will take that into consideration when we are
evaluating it. The material weakness.
618
01:12:42.000 --> 01:12:46.350
Really came from the impact on the financial statement, so.
619
01:12:46.350 --> 01:12:53.880
And that relates to the allowable expenses. So, the biggest thing is the
unreliable expenses to stop.
620
01:12:53.880 --> 01:12:57.300
Are there no more activity and that would.
621
01:12:57.300 --> 01:13:03.449
Eliminate the material weakness now, is there still room for improvement
to work that needs to be done?
622
01:13:03.449 --> 01:13:07.079
Still might be a recommendation, but it would be.
623
01:13:07.079 - -> 01:13:13.920
And that are a partial recommendation to recognize the work the
university is done, but also say there is still work that needs to be
done.
624
01:13:13.920 --> 01:13:20.010
As far as the sphere 2000, we will get to that when, after we finish that
work.
625
01:13:20.010 --> 01:13:25.289

Nothing to be completed on yet, but thank you Madam chair. Thank you. Mike.

626
01:13:25.289 --> 01:13:28.890
I give any final questions.
627
01:13:30.930 --> 01:13:40.500
Thank you, Mike. All right just 1 more thing. We did have a few adjustments related to the audit. I just want to point out.

628
01:13:40.500 --> 01:13:46.380
The 1st, 1 obviously is the adjustment, which has been discussed with the reverse of the, and the board.

629
01:13:46.380 --> 01:13:51.689
The $2 n d, 1$ relate to that capital has that recommendation with the buildings.

630
01:13:51.689 --> 01:14:05.039
Said the move from a non operational capital category to the original capitalized category is an audience, but has no effect from that position. The impact on that position would be the depreciation expense. So.

631
01:14:05.039 --> 01:14:11.279
The 2 buildings combined or 13Million dollars, but again, that's just moving from 1 asset category to another.

632
01:14:11.279 --> 01:14:16.500
Uh, but the depreciation expense was just under 300,000 needed to be adjusted for.

633
01:14:16.500 --> 01:14:23.939
So, there were several other smaller adjustments related to the main for discussion analysis and planning disclosures.

634
01:14:23.939 --> 01:14:29.010
And the required supplemental information prevention in there, but as far as.

635
01:14:29.010 --> 01:14:35.279

```
The pace of the financial statements, the capital assets for the only
audit adjustments we had fiscal year 19.
636
01:14:36.659 --> 01:14:45.899
Okay, well Thank you so much. I appreciate you. And again we apologize
for the.
637
01:14:45.899 --> 01:14:49.890
We're going to take a 5 minute break.
638
01:14:49.890 --> 01:14:58.079
2 hours into our meeting, so we'll take a 5 minute break and then we'll
come back with more than that financial reports.
639
01:15:01.020 --> 01:15:06.869
Silence.
640
01:15:16.229 --> 01:15:20.340
Silence.
641
01:15:31.289 --> 01:15:34.560
Right.
642
01:15:35.609 --> 01:15:38.670
Hello.
643
01:15:38.670 --> 01:15:42.899
Silence.
644
01:15:42.899 --> 01:15:52.409
Right.
645
01:15:52.409 --> 01:16:05.189
Silence.
646
01:16:07.079 --> 01:16:10.470
So.
647
01:16:17.460 --> 01:16:20.850
Okay.
```

```
648
01:16:20.850 --> 01:16:34.619
I.
649
01:16:58.229 --> 01:17:02.130
No problem, thank you.
650
01:17:02.130 --> 01:17:10.079
Right.
651
01:17:10.079 --> 01:17:15.899
All right Thank you.
652
01:17:15.899 --> 01:17:19.560
Oh.
653
01:17:19.560 --> 01:17:27.720
That's right.
654
01:17:27.720 --> 01:17:31.710
You do after.
655
01:17:31.710 --> 01:17:35.039
Okay.
656
01:17:41.520 --> 01:17:46.739
I really.
657
01:17:49.800 --> 01:17:53.369
I think that the expectation that.
658
01:17:53.369 --> 01:17:57.779
They'll take longer take.
659
01:17:57.779 --> 01:18:00.989
Okay.
660
01:18:00.989 --> 01:18:04.770
Right.
```

```
661
01:18:04.770 --> 01:18:08.909
I don't.
662
01:18:09.930 --> 01:18:14.069
You know.
663
01:18:18.000 --> 01:18:21.119
Oh.
664
01:18:21.119 --> 01:18:25.380
And.
665
01:18:25.380 --> 01:18:38.100
For.
666
01:18:38.100 --> 01:18:42.329
And that's what I was.
667
01:18:42.329 --> 01:18:42.720
Right.
668
01:18:57.720 --> 01:19:00.869
No, answering.
669
01:19:00.869 --> 01:19:08.100
Oh.
670
01:19:08.100 --> 01:19:13.439
I have a business.
671
01:19:13.439 --> 01:19:17.970
Because you.
672
01:19:17.970 --> 01:19:21.869
Right.
673
01:19:21.869 --> 01:19:25.319
I.
```

```
674
01:19:25.319 --> 01:19:36.600
The.
675
01:19:36.600 --> 01:19:39.810
Okay.
676
01:20:29.244 --> 01:20:29.545
Job.
677
01:20:32.970 --> 01:20:33.270
Yeah.
678
01:20:52.949 --> 01:20:56.609
Yeah.
679
01:21:41.460 --> 01:21:52.380
Oh, no, I'm just I.
680
01:21:55.859 --> 01:21:58.859
Clean.
681
01:21:58.859 --> 01:22:06.869
No, I know that.
682
01:22:07.194 --> 01:22:10.284
No, no, no.
68
01:22:33.149 --> 01:22:37.890
Yeah.
684
01:23:11.935 --> 01:23:12.385
Yeah.
685
01:23:43.619 --> 01:23:55.079
No.
686
01:23:58.074 --> 01:23:58.975
I.
```

```
687
01:24:22.079 --> 01:24:28.170
The.
68
01:24:28.170 --> 01:24:42.239
I don't.
689
01:24:42.239 --> 01:24:46.560
Okay.
690
01:24:48.750 --> 01:24:54.960
Oh, okay.
691
01:24:54.960 --> 01:24:58.409
I was kind of.
692
01:25:03.720 --> 01:25:28.439
Inaudible.
693
01:25:33.324 --> 01:25:47.454
Everyone for their patients, we have a lot of information that we're
trying to cover and you're inviting you to ask questions. And so we
appreciate everyone's patience with us as we go through all this
information.
694
01:25:47.760 --> 01:25:52.890
With the data and what you are, so you have the floors.
695
01:25:52.890 - -> 01:25:59.699
All right. Hi. Good afternoon. Everyone. Okay.
696
01:25:59.699 --> 01:26:03.930
I am, I'm actually going to start.
697
01:26:03.930 --> 01:26:09.449
On page 75 in the material.
698
01:26:09.449 --> 01:26:20.460
```

Madam chair is okay if $I$ go a little out of order. Yeah, I like to register at that time. Start with the cash report. 1 of the pretty brief with the financial statements that we have.

699
01:26:20.460 - -> 01:26:31.949
And then $I$ want to end with the 3 approval items we have, which is the budget as well as there's a proposal in your practice, an increase on funded scholarships.

700
01:26:31.949 --> 01:26:36.569
And then there's a section of package to approve the 6 year plan. It.
701
01:26:36.569 - -> 01:26:41.460
When we start here and we pay 75 , pull it up.
702
01:26:45.840 --> 01:26:58.140
All right, this is a total, total, but a picture R. E and G.
703
01:26:58.140 --> 01:27:01.859
Cash balances and also includes some other.

704
01:27:01.859 --> 01:27:13.140
Categories such as grants and cares funds and auxillary, it's not all of our cash balances, but it's the important ones, particularly that feed into the budget.

705
01:27:13.140 --> 01:27:21.300
I wanted to walk through this report and kind of walk through the different categories and give you an idea of where we are in terms of our cash position.

706
01:27:21.300 --> 01:27:29.220
This is about 331, which we typically look at this as a quarterly thing. So this will be the 3rd quarter of that cash balance.

707
01:27:29.220 --> 01:27:40.859
Typically, we use this form. This is something that along with the president and the budget team. We actually track this on a weekly basis always looking at these balances.

708
01:27:40.859 --> 01:27:53.515

But this is at the end of that quarter, we basically would have 1 more quarter to complete the fiscal year. The most important time that we look at catches that June 30 at the end of the year.

709
01:27:53.515 --> 01:28:01.404
And that's typically when that's to the lowest, but starting up here, this 1st bucket, if you see, hopefully you can see the screen and mark.

710
01:28:01.944 --> 01:28:15.925
3.7Million dollars that is the funds that we talked about before those are the can't funds that it's additional scholarship money that we received from the state to support the. We can program that we have offering free.

711
01:28:17.880 --> 01:28:26.310
Tuition and fees that money is going to be a permanent in addition to the institutions as well.

712
01:28:26.935 --> 01:28:41.694
General funds typically, when we look at general funds, and I talked about this before this account or 100 general funds, and old, 300 higher education operating funds that they typically go together to fund the kind of transfer between those 2 .

713
01:28:41.694 --> 01:28:55.194
so we always, in terms of looking at the total E. g picture for the institution really look at those 2 funds if you'd love, we're looking extremely well going into this last quarter position.

714
01:28:55.194 --> 01:29:06.265
If you look at these 2 amounts here and add them together. That's roughly 20Million dollars that means right now and we have about 20Million dollars sitting.

715
01:29:08.039 --> 01:29:18.420
And if you compare that amount to last year, last year, at this time, the same time we had, if you had an 8.3 and a 6.6 , we had about 15,000,000.

716
01:29:18.420 --> 01:29:21.960
So that's excellent. News that is that's a solid increase.
717
01:29:21.960 --> 01:29:36.090

And in g, cash position about 5Million, you can see historically, we've done a really good job despite some of the challenges we've had, but we've done a really good job in managing that cash.

```
718
```

01:29:36.090 --> 01:29:40.529
If you look at it just even 2 years ago was only 2 maintenance
10,000,000.
719
01:29:40.529 --> 01:29:44.909
10.7Million, so that's a solid anatomy and increase.
720
01:29:45.625 --> 01:29:59.364
Given where we are right now we feel really good and we're already kind
of looking at where we're at an institution going to be in June starting
right now and our cash balance is on the maintenance anatomy from 2 years
ago.
721
01:29:59.545 --> 01:30:00.954
We're feeling really good.
722
01:30:00.984 --> 01:30:07.194
I can comfortably say that we've been tracking expenses as much as
possible,
723
01:30:07.194 --> 01:30:09.114
but by June 30 is,
724
01:30:09.145 --> 01:30:10.885
we're looking at and $T$,
725
01:30:10.885 --> 01:30:16.944
surplus of at least 4.7 main and wouldn't be a really kind of
conservative with that projection.
726
01:30:18.000 --> 01:30:25.140
It it really has a chance to be greater than that. When we look at our
spend.

727
01:30:25.975 - -> 01:30:35.215
Federal almost spent a lot of time with these federal grants and again, these cash balances and those accounts are really the results of timing for them for the most part.

```
728
01:30:35.274 --> 01:30:42.715
But I will bring attention to this 1 here is called 3836 auxiliary for
31,000,000.
729
01:30:45.210 --> 01:30:56.279
Now, when you look at this particular line, this is this is a line where
we think we're going to doing extremely well now, looking at last year,
you can see it down the reason why it's down because.
730
01:30:56.279 --> 01:31:05.220
Auxillary, that's the student fees that are paid to support Roman board
and meals and things of that nature.
731
01:31:05.220 --> 01:31:12.329
Obviously, what happened now campus shut that had an impact and that
impacted our cash position.
732
01:31:12.329 --> 01:31:20.220
But and looking at that number, we feel very confident that that N. G.
733
01:31:20.604 --> 01:31:32.935
Balance number at June 30 will actually be about 50Million typically. And
as you all know, we always looking for 21Million to have and then said
August and then reserve.
734
01:31:32.994 --> 01:31:36.805
So this is an additional reserve amount of about starting maintenance.
735
01:31:36.805 --> 01:31:42.414
How I'm getting that is 1 of the things as I go through the financial
statement,
736
01:31:42.414 --> 01:31:47.875
just say I talked to you about some debt service savings that we have
3.5Million the 1st,
737
01:31:48.595 --> 01:31:52.975
year 3.76 year that we have to realize that surface savings yet.
738
01:31:53.005 --> 01:32:07.734
```

I'm not going to we're not going to see that until this next quarter, so that's going to really help with these cash balances. The other thing is, the budget team, we've been really tracking expenditures are probably a little closer than we normally would track them, given the circumstances.

739
01:32:07.734 --> 01:32:20.274
And this is the price, historic time with Cogan and everything with all of our tracking from the budget team. He clearly spending is down quite a bit. We feel like going into the last quarter.

740
01:32:20.274 --> 01:32:23.154
We only have about 9 or the students on campus.
741
01:32:25.828 - -> 01:32:33.988
We think that sending numbers going to be down so real easy math here is if you go to the bottom on the sheet.

742
01:32:33.988 --> 01:32:48.389
Just scroll down here under the notes, I list out all of those sources of funds that are not reflected in those cash balances that we know they already approved. And we just send you draw down those funds.

743
01:32:48.389 --> 01:32:57.238
The the total here is 33Million again that's already 3 main is not reflected in the numbers above.

744
01:32:57.238 --> 01:33:12.203
But we know we have that 1 and then my thought to that is, you've heard us talk about money we had that 9.8 it's been approved we can draw down at anytime. 11.8 is the 2nd piece of that money.

745
01:33:12.203 --> 01:33:26.634
We know we have that and it's approved. There's 3.4 that is, if you recall with the carrier money, a portion of that goes to support the students and then a portion of it goes to support the institution proportionate goes to support systems.

746
01:33:26.634 --> 01:33:39.054
We have to award that out to students and a false emergency. A, we've done that, so there's 3.4 , we put all basically paid most of that already out to students.

747
01:33:39.083 --> 01:33:52.073

That's the $2 n d$, go round of student money. We got some student money last March. We did that exact same thing and the methodology that we use this time, we use exact same methodology, which is basically the pills students.

748
01:33:52.073 --> 01:33:53.573
Some more Ni,

749
01:33:53.573 --> 01:33:57.384
Susan's got a certain amount is probably about a 1000 other students,
750
01:33:57.384 --> 01:34:01.734
and they're not eligible got another amount that was,
751
01:34:01.734 --> 01:34:07.463
I think there's like 570 and then we have $10 \%$ off for students who had an emergency patients,

752
01:34:07.493 --> 01:34:08.123
emergency situations.
753
01:34:13.408 --> 01:34:25.014
But all at 3.4 spent this 8.2 . none of that 8 point to spend that as the. We got 3 next to that. And then the $2 n d$, half of the institutional carriers money.

754
01:34:25.014 --> 01:34:32.363
So you have all of these resources is 33 made and again 3133 mountain, main Dallas.

755
01:34:32.363 --> 01:34:45.833
We have actually done a calculation saying that each 1 of these buckets and separate student bucket, I give you the authority to use those funds towards his tortured lost revenues. That means loss.

756
01:34:45.833 --> 01:34:51.264
Auxillary, revenues, loss revenues you have on the AG side whatever.
757
01:34:53.908 --> 01:35:04.434
So we've done some preliminary calculations based on us going through cope and how much we've lost and revenues and that number turned out to be about 25 that's already made.

```
758
01:35:04.434 --> 01:35:18.923
So we like to use all of these care Funnies and money take them as lost
revenues. Basically move them over to the auxiliary account, and that
time coming up with a 50Million a real easy way.
759
01:35:18.923 --> 01:35:25.884
You can see 31 to me. Now if you add another 30Million that's 60Million.
But we're still spending.
760
01:35:26.094 --> 01:35:36.444
So this last quarter I'm expecting will be spending by 8 or 9Million out
of the October, just slower spending, but there's still bills to be paid
on now.
761
01:35:36.444 --> 01:35:42.503
So, but still that 50 dollars 50,000 I mean, 50Million is very, very
conservative estimate. From my standpoint. It's.
762
01:35:48.929 --> 01:35:53.128
Yeah, we're going to have 50Million dollars of reserves at it.
763
01:35:53.128 --> 01:35:57.448
Any questions on this before I kind of move down the form.
764
01:35:57.448 --> 01:36:01.649
This down for you, I don't know if you wanted to cover the 2 3 4.
765
01:36:01.649 --> 01:36:06.868
Yeah, any questions on this piece here on 212.
766
01:36:06.868 --> 01:36:11.429
Yeah, my mom chair, this is a great.
767
01:36:11.429 --> 01:36:15.538
Whereas whereas the Mackenzie Scott and money on this schedule.
768
01:36:16.793 - -> 01:36:31.792
Oh, Mackenzie, Scott money is not reflected on this schedule. It's
actually in our local fund, we're not showing local funds on this
```

particular schedule. This is showing again the general fund all of our $E$ funds as well as wholesaler.

769
01:36:32.099 - -> 01:36:39.838
A lot radical does that that's the local funds have refund fund detail.

770
01:36:41.788 --> 01:36:48.298
Sorry, a fun detail. Yeah. Does it have a fund? Does it local funds have actually fund.

771
01:36:48.298 --> 01:36:51.958
Number like all 10,200 yeah.
772
01:36:51.958 --> 01:36:55.918
Yes okay. So why wasn't that included on this schedule?

773
01:36:56.394 --> 01:37:08.274
But if this is a sheet that we use for monitoring our cash monthly, and we look at these particular balance, it's never included local.

774
01:37:08.274 --> 01:37:14.573
I just bought the data sheet up, put more to see the board to see the cash balances.

775
01:37:14.694 --> 01:37:28.583
I could go through an effort to try to put local on here, but I will advise that it is quite extensive, but we could work to try to put the local funds on there. What's not on here local funds as well as capital funds.

776
01:37:31.618 --> 01:37:37.979
Okay, I, I, I, I'm not that's fine. I just thought that the.
777
01:37:37.979 --> 01:37:45.719
Based on my knowledge of how cardinal works. So, I mean, you could easily get your balance there for.

778
01:37:45.719 --> 01:37:49.769
For that local fun and since that's houses.

779
01:37:49.769 --> 01:37:55.948

The 1 of the most significant contributions that we've received at Virginia State University.

780
01:37:55.948 --> 01:38:01.139
I'm a little surprised that it's not on the schedule because we knew there was going to be a lot of questions.

781
01:38:01.139 --> 01:38:06.748
Relevant to that money is the words that might have deposit how is it infested et cetera?

782
01:38:06.748 --> 01:38:11.969
This story with you don't mind. I'll, I'll take responsibility.
783
01:38:11.969 --> 01:38:26.154
When i1st that Kevin, to come up with this particular report, we wanted to use the numbers that were really more operational in nature. And so we didn't include both bonds and capital phones are appropriate reports. Yeah, we'll do.

784
01:38:28.408 --> 01:38:36.599
Any other questions, which we call yes. Well, 212, I guess, and cash balance in totality.

785
01:38:37.314 --> 01:38:51.024
In our last board meeting, we had the presentations from our money managers about the performance of the investments as well as a couple of questions around board in terms of the diversity of those money managers.

786
01:38:51.323 --> 01:39:03.323
And so, since that meeting, and since the donation is looking at the schedule, we have a substantial amount of money that can be invested. So conversation that has been taken place around all this money is whether or not this is.

787
01:39:04.469 --> 01:39:10.798
The time for us to make a formal committee, or whatever the suggestion would be that's coming from management.

788
01:39:10.798 --> 01:39:15.029
In terms of looking at 1 , the board and investments.

01:39:15.029 --> 01:39:26.128
Policy or strategy, it was communicated to me because I articulated that the last meeting that $I$ was not pleased with the return that we were getting on our money. I thought it was low.

790
01:39:26.128 --> 01:39:33.953
And while not recognizing that we'll get to return. Exactly. Because the Congress, and I know at the University, we can't do that. But I still thought the numbers were lowered.

791
01:39:33.984 --> 01:39:44.573
It warranted us taking a look at perhaps what our board policy may be, because the 1 who manages obviously going to follow whatever it is we've just said is our risk tolerance.

792
01:39:44.878 --> 01:39:55.463
So, I think with this amount of money, this would be a good time for us to take a look at that and see if we want to make any changes to that. And since we're doing that to also, perhaps entertain or at least have a discussion around.

793
01:39:55.463 --> 01:40:03.863
Whether or not, we want to go out and find an RFP or I understand is the newsletter was referencing.

794
01:40:03.894 --> 01:40:15.503
If there are any lighting managers out there that may be more diverse, or maybe diverse altogether, but just looking at that opportunity and have that discussion since we do have such a large sum of money.

795
01:40:15.868 - -> 01:40:27.988
Yeah, I think that's a great idea and just sort of kind of give the board members a little perspective with it. We have about 65Million dollars in document.

796
01:40:28.793 --> 01:40:36.953
20 is being held by the foundation. 45 is on the university side and I think, you know, that 45 that we have on the university side.

797
01:40:36.953 --> 01:40:51.384
We have 2 managers to oversee that money, but clearly with having 65 now and it ended up taking them to 30Million. From Mackenzie, Scott, that will put us in a position to happen and close to 100Million dollars.

798
01:40:53.668 --> 01:41:07.493
And then the 100Million dollars that would put us in a very special
company, particularly amongst the. So I think we would probably be a top 5. so, yeah, I think I think that, that sounds like a great opportunity now.

799
01:41:07.493 --> 01:41:13.314
And this wouldn't be the time to really kind of look at all of our investments and who's handling those money.

800
01:41:14.368 --> 01:41:25.198
So, we will end the pleasure of directors and make a recommendation to the full board. So, directed to entertain that is possible.

801
01:41:25.198 --> 01:41:32.128
Yes, and we will, we will commit to doing the work on management side to make a decision for the board.

802
01:41:32.128 --> 01:41:37.078
In terms of the policy, and or money managers to make that we will be a work on that.

803
01:41:38.458 --> 01:41:44.759
Okay, all right any other questions on 212 if $I$ move down to 234.

804
01:41:46.529 --> 01:41:52.463
All right, so 34, you can see equal into cash position is really strong.
805
01:41:52.463 --> 01:42:02.484
I think that's why here's some emotion when we talk about spending the money, particularly, because we look at these balances and we see the balances all the time.

806
01:42:02.484 --> 01:42:12.323
You can clearly see, overall for agency to 34, and they're sitting on about 5.1Million that balances up from last year about 2Million.

807
01:42:12.323 --> 01:42:20.573
I believe most of that is because the carry forward in that additional 1.4Million dollars that they receive is actually included as well, too.

808

01:42:20.573 --> 01:42:27.354
So, again, part of the reasons we have is really to encourage them to spend and spend in the right way.

809
01:42:29.908 --> 01:42:42.748
I have 1 question on this. No, this is the same thing as it relates to Nicholas so correct me if I'm wrong ones that so they have disposition in addition to any other spending that we had previous conversations about the money is.

810
01:42:42.748 --> 01:42:57.743
Vegetables on their side they have to have that planning spending plan I think that we mentioned last month all of that is right now it's still on it's common par we need to give them funds so we got to make sure they're spending them

811
01:42:57.743 --> 01:43:01.644
and spending the accordingly and sending it.
812
01:43:02.423 --> 01:43:17.123
The operations, plus the new money that's been secured by the state to kind of fuse and, as the president said before, you know, that as long as it's spent on what's in appropriation, that should be fine. And then it's also character works fine.

813
01:43:17.123 --> 01:43:19.673
So, it's all really spending all of those buckets.
814
01:43:19.948 --> 01:43:25.559
And spending them in the right way to be the most advantageous for us.
815
01:43:26.423 --> 01:43:36.984
So, at this stage, do we even know if there is an adequate plan coming out of 8 to 34 to be able to expend all of these funds? Yeah, I'm working on that plan now and that's what $\operatorname{Dr}$.

816
01:43:36.984 --> 01:43:42.173
McKinney, and I are working on a plan, the call, it is spending plan to reset the periods.

817
01:43:43.078 --> 01:43:46.618
Okay.

```
818
01:43:46.618 --> 01:43:53.609
Any other questions okay. All right.
819
01:43:53.609 --> 01:43:57.328
I will move to the next section.
820
01:43:58.798 --> 01:44:05.729
It's a 64 materials, which is the budget to actual report.
821
01:44:05.729 --> 01:44:11.849
And this is a standard report that we do each time.
822
01:44:11.849 --> 01:44:17.578
Sound quarterly report this reporting.
823
01:44:18.628 --> 01:44:24.269
The budget and how we fair to the budget and.
824
01:44:25.288 --> 01:44:30.328
Through the 3rd quarter, so starting at the top here.
825
01:44:30.774 --> 01:44:44.394
You can see that this budget here just as a reminder that that budget was
based on a couple of really high level things number 1 that we were
looking at a budget of students for 3490.
826
01:44:45.628 --> 01:44:51.503
Numbers pretty low if you recall at the time, we adjusted budget. I think
we were looking at the previous budget.
827
01:44:51.713 --> 01:45:02.634
We were uncertain about the fall opening so we made a decision to budget
for an enrollment decline of about 20%.
828
01:45:03.479 --> 01:45:15.024
So that's based on 3490 and also the Roman is based on having 0 students
on campus for the fall, and we want uncertain about the spring.
829
01:45:15.024 --> 01:45:21.833
```

So we were thinking about 17 for the spring, which is significantly down
the actual results. I came in actual.
830
01:45:21.833 --> 01:45:24.623
We did a lot better than the 20\%,
831
01:45:24.623 --> 01:45:25.764
which I personally,
832
01:45:25.823 --> 01:45:38.604
I was extremely pleased that sent to me that our product wasn't a lot
stronger than I think many of us thought it would be the fact that our
entire institution with clothes nobody was here going to fall,
833
01:45:38.604 --> 01:45:42.354
but we really only lost $7 \%$ as opposed to that $20 \%$ that we thought.
834
01:45:42.354 --> 01:45:42.684
So,
835
01:45:42.684 --> 01:45:44.363
it worked out really well,
836
01:45:44.363 --> 01:45:44.453
also,
837
01:45:44.453 --> 01:45:49.493
that actual is based on the number of students on campus,
838
01:45:49.524 --> 01:45:50.663
we're thinking 1700,
839
01:45:50.694 --> 01:45:57.804
but after everything with cope and things that we put in place to keep
the campus safe,
840
01:45:57.804 - -> 01:46:00.144
we ended up being that about 900 students.
841
01:46:03.238 --> 01:46:16.524

So, real quickly over here on the budget side, you can see for the actual. This is phenomenal at this stage. We would like to see at least $100 \%$ of the budget for the state funds realized.

## 842

01:46:16.524 --> 01:46:22.913
You can see, we actually had $134 \%$. So, we're over budget on the states that that piece is coming different different places.

843
01:46:27.203 --> 01:46:41.694
9.9, and that is additional care is money that we receive from the state to help toward some of our corona buyers that expenses you can see we weren't expecting it at the budget time, but it was a good addition.

## 844

01:46:42.444 --> 01:46:46.554
And then this 3.3 , though that's permanent in addition to the.
845
01:46:48.118 --> 01:46:54.809
Institution, basically from some of the a lot about in a state and given us some money for health insurance as well.

846
01:46:55.644 --> 01:47:02.872
On tuition again, we want to be in a 100\%. You can see we have $117 \%$ so we're already over budget and still have important Adele tuition.

847
01:47:02.872 --> 01:47:11.963
The reason why that $I$ talked about before the budget was based on a 34 and 90 where the actual was 4,025 .

```
848
```

01:47:21.029 --> 01:47:24.748
1\% and.
849
01:47:25.283 --> 01:47:28.373
You look at this in total on the non general funds,
850
01:47:28.434 --> 01:47:30.444
how we ended up going really well,
851
01:47:30.894 --> 01:47:33.413
because of the tuition and fees taken up an additional 4.6Million,
852
01:47:33.413 --> 01:47:41.394
add that to the additional state money we picked up here that 13Million total revenues at this point is,

853
01:47:41.394 --> 01:47:41.694
we're actually,
854
01:47:41.694 --> 01:47:44.064
over what we had budgeted 18 made.
855
01:47:46.408 --> 01:47:50.248
So, we're very good and that's just on the side.
856
01:47:50.248 --> 01:47:58.559
On the on salary side, I'll touch upon his schedule, but as I mentioned, we were close. Don't fall.

857
01:47:59.484 --> 01:48:12.654
Sponsored programs, I think I reported on that previously. We're still seeing that be a relatively slow to $77 \%$. Typically we're a little bit higher at the state. So we do think we're going to finish up.

858
01:48:13.618 --> 01:48:17.128
The year with sponsor program being a little bit behind a budget.

859
01:48:18.413 --> 01:48:26.753
These are the care of money here that cares money. You can see we budgeted for at the time we set the budget. We didn't know about the other careful money.

860
01:48:26.753 --> 01:48:32.123
The only thing we knew about was we knew about the money here at 9.8,
861
01:48:32.123 --> 01:48:43.673
and we knew about the remaining institutional money on 99 and 3 and we had a lot of discussions around using those funds to fill that artillery hole.

862
01:48:43.673 --> 01:48:45.804
And how we were going to do it.
863
01:48:47.123 --> 01:48:53.064

Well, actually, I've not had to draw those funds down at all yet. So they are still fully intact.

## 864

01:48:53.094 --> 01:48:59.934
That's why you're saying nothing here under the actual but what you can expect is next quarter,

865
01:49:00.234 --> 01:49:01.253
I will,
866
01:49:01.253 --> 01:49:09.113
we will be completing our last revenue computation and $I$ will be taking those moneys out of here and moving them over to.

867
01:49:10.048 --> 01:49:21.054
And not just these monies, but after that after, we've received this report, we got additional carriers money that came in when I showed the cash balance that had all the cares at the bottom.

868
01:49:21.264 --> 01:49:27.984
I'll be doing that entire calculation next next, next quarter and rolling all of that over into the October.

869
01:49:28.679 --> 01:49:34.679
So you'll see a populated on here. Okay.
870
01:49:34.974 --> 01:49:45.474
Here is visit a world they asked me for Mackenzie Scott these are the actual financial statements here our quarterly financial savings.

871
01:49:45.474 --> 01:49:54.863
The other thing was a sheet where we're show them cash balances and again, it's something we use more than the internal documents or track out cash.

872
01:49:55.168 --> 01:50:06.958
But this is on our quarterly financial statements and here's the Mackenzie Scott, you can say we budgeted for 2.5 Million . You ended at 30Million that's because of McKenzie sky.

873
01:50:06.958 --> 01:50:13.078

They got the cooperative extension again being up, because they're a 1.4 and cared for it.

## 874

01:50:13.078 --> 01:50:25.439
On the expenditure side, $I$ won't go through all of these categories in the past. There's a lot of allocations that still need to be done that weren't done and.

## 875

01:50:25.439 --> 01:50:36.894
And I, but overall, I tell you, I'm really happy with the overall expenditures here being 11.4 we still have we're under the budget of 11.4Million.

## 876

01:50:36.894 --> 01:50:42.594
Basically when you look at the rest of the revenue side, we've already gotten $100 \%$ of the revenues. We actually got $125 \%$.

## 877

01:50:45.809 --> 01:50:53.759
On this, we've only spent $82 \%$ and when $I$ look at it from last year, we're tracking really well feel really good about it.

## 878

01:50:53.759 --> 01:51:02.609
Auxiliary here and we've talked about that. I think we talked about sponsor programs so well, as data care's my.

879
01:51:06.569 --> 01:51:09.628
I think that's it.
880
01:51:09.628 --> 01:51:14.548
Any questions on this before $I$ kind of take a peek at the.
881
01:51:17.429 --> 01:51:21.088
Any questions, $I$ 'm sure just a comment.

882
01:51:21.088 --> 01:51:26.939
Because we do have that Mackenzie Scott money in that local funds item.
883
01:51:26.939 --> 01:51:32.189
And we didn't show the that local fund account on the cash.

884
01:51:32.189 --> 01:51:37.288

Schedule, I think it's important that we be consistent in our financial reporting.

885
01:51:37.288 --> 01:51:42.658
And I, you know, I, I've tried to keep us from having to do a bounce sheet.

## 886

01:51:42.658 --> 01:51:48.479
But giving the issues that we have here, and some of the accounts receivable issues.

## 887

01:51:48.479 --> 01:51:51.779
I think it's important that this committed in the future receive.
888
01:51:51.779 --> 01:51:57.868
Of the balance sheet, so we can really see the true financial condition of of of the issue.

889
01:51:57.868 --> 01:52:02.729
Thank you thank you.
890
01:52:04.828 --> 01:52:09.899
Silence.

891
01:52:11.399 --> 01:52:14.488
Move on to the story piece.
892
01:52:16.583 --> 01:52:27.743
On on salary piece, so I mentioned, we didn't do as well. We budgeted for 0 in the fall 1700 spring. Once we got through cobit we realized we really couldn't bring in 1700 for the spring.

893
01:52:27.743 --> 01:52:39.113
We ended up went ad 900 or close to a 1000. so that's the reason why you're seeing the under budget here for a residence life and for food service.

894
01:52:40.679 --> 01:52:43.884
In those 2 categories down,
895
01:52:44.363 --> 01:52:45.173
you know,

896
01:52:45.203 --> 01:52:56.363
comprehensive fee is actually above budget 1.3 again that 2 comfy canvas improvement fee is really driven by the number of full time students we have.

897
01:52:56.363 --> 01:53:04.793
We only budgeted 3450 when the actual take we had 4,025 . so, you're seeing that additional revenue pick up for October side here.

898
01:53:09.569 --> 01:53:20.998
Other revenues, and again, because the campus team closed, I think we did go back and revisit the budget. Someone we probably could adjusted it down a little bit more.

899
01:53:20.998 --> 01:53:31.048
So, relative to the budget for February, for you to just on a revenue side, where we're on break point 7.

900
01:53:32.158 --> 01:53:37.439
I was pleased that looking at that, I think we've been doing extremely well here.

901
01:53:37.439 --> 01:53:40.738
On the on the.
902
01:53:40.738 --> 01:53:44.429
Spending side on the expenditures.
903
01:53:44.429 --> 01:53:55.948
1, that's 54\%. That was very encouraging that saying that through $75 \%$ of the year, we've only spent $54 \%$ of our funds.

904
01:53:55.948 --> 01:54:01.828
I can tell you when we looked at that historically typically, where we're at now is around 70\%.

905
01:54:01.828 --> 01:54:14.279
So, we've done a phenomenal job with controlling expenses, particularly in some of these high areas. Definitely want to. Thank those individuals and food service residence line athletics.

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906
01:54:14.279 --> 01:54:17.609
So some really big, big, big savings in those areas.
```

907
01:54:17.609 --> 01:54:21.509
And those interventional respond and really quick the student activities to.

908
01:54:28.288 --> 01:54:40.738
And lastly, this last page on the auxillary piece, this top piece, I did want to bring your attention to that did that service. If you notice we have budget at 9.7 here.

909
01:54:40.738 --> 01:54:52.884
Actual, we only have 2.3 and we have this large variance. That surface. The principle payment is actually and that's the large piece of the payment is actually to advance.

910
01:54:52.884 --> 01:55:03.173
So, we expect that that payment to be made next quarter, but when we do make that payment, that's when we will realize that that service savings from appropriate financing.

911
01:55:04.708 --> 01:55:08.158
Again, it would be roughly about about 3.5 maybe.

912
01:55:08.158 --> 01:55:16.014
And you have seen the savings on the final core overall looks really great.

913
01:55:16.073 --> 01:55:30.594
This is at 15Million dollar holes that we talked about when we were talking about the budget, and we ended concerns about how we were going to fill that hole. And, you know, today, I haven't had to draw anything against office delivery, which is really good.

914
01:55:30.594 --> 01:55:34.104
Thank you.
915
01:55:34.649 --> 01:55:49.498
You know, we do have some additional expenses, so we know for this last quarter, we have still people on payroll. We still have some, some

```
expenses to make it. So, some other things GCA contract Thompson
contract.
916
01:55:49.498 --> 01:55:54.748
All of those things, so when it's all said and done, I think.
917
01:55:54.748 --> 01:55:56.634
Clearly, not going to need 15Million.
918
01:55:56.663 --> 01:56:10.793
We initially thought our best guess, but again, it's a new chart a
territory asset get what the intensity is around 7 or 8 maybe we think
we're going to need of the offices over as opposed to the 15. so.
919
01:56:11.729 --> 01:56:15.359
Silence.
920
01:56:15.359 --> 01:56:20.399
That's all I had, I think, on here, are there any questions on this.
921
01:56:20.399 --> 01:56:35.184
So, mountain chair, and this is related to the comment we need as much as
7 or 8Million that's a lot better than what we started off with. But
Kevin, you mentioned that we had some expenditures that were eligible for
reimbursement.
922
01:56:36.538 --> 01:56:41.969
From some of the cares money, I probably got the titles all mixed up,
but.
923
01:56:41.969 --> 01:56:47.219
Made it money why wouldn't we draw down those expenditures?
924
01:56:47.219 --> 01:56:55.319
Prior to the end of the year, so that we would manage that bottom line to
be 0, not 7Million deficit.
925
01:56:55.319 --> 01:57:02.189
Well, what we're doing the best that we can, and we still do have some
corona and that's a great question.
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926

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01:57:02.189 --> 01:57:12.323
We still do have some current of our expenditures that we're dealing with
and for the most part we've committed all of this money from the state.
927
01:57:12.444 --> 01:57:25.163
But we still do have some, some money there that we can allocate for
corona buyers. So, we use all of that state money if you go put on my
sheet and make sure it's superior.
928
01:57:25.588 --> 01:57:34.738
To go back to the tech, I think Mr. was actually asking a different
question, right?
929
01:57:35.514 --> 01:57:50.484
He was asking on the cash report, you show the 30Million dollars and
federal pairs and talks about how we could use 25Million dollars for loss
revenue. Right? You can put them to the site. And then we talked about
that. If we didn't use that.
930
01:57:50.484 --> 01:57:51.054
Really? That.
931
01:57:52.019 --> 01:57:56.069
We might have to throw it out as best estimate. Another 1Million dollars.
932
01:57:56.069 --> 01:58:10.524
In our reserves, if we didn't have that 1 I think his question was, can
we draw down that money to 25Million before June 30? Oh, that's our
potential question. Yes. Yes that is my question.
933
01:58:10.524 --> 01:58:24.833
I think, yes, we can draw that money down and we will be drawn are Monday
lab. That was very easy. Thank you.
934
01:58:26.453 --> 01:58:27.203
Thank you. Sir.
935
01:58:28.078 --> 01:58:34.588
I mean, did you get that digital world?
936
01:58:34.884 --> 01:58:37.104
Yes, all right.
```

```
937
01:58:37.673 --> 01:58:41.094
That's all I have there is,
938
01:58:41.094 --> 01:58:42.083
in your materials,
939
01:58:42.083 --> 01:58:46.463
the actual actual sheet I wasn't going to go through the actual,
940
01:58:46.463 --> 01:58:47.243
the actual sheet,
941
01:58:47.243 --> 01:58:48.113
but I'll tell you,
942
01:58:48.144 --> 01:58:48.564
when you,
943
01:58:48.564 --> 01:58:58.613
when you peek at it I think there's a great form because it really shows
what happened Pre colon apropos really almost lines up from box to March,
944
01:58:58.764 --> 01:59:03.503
and you can really see what we've done to respond to the code and that
document.
945
01:59:03.713 --> 01:59:08.003
But if there's any questions, then you have an actual job now.
946
01:59:08.309 --> 01:59:13.979
All right. What's out that I will move on.
947
01:59:13.979 --> 01:59:22.139
Silence.
948
01:59:22.139 --> 01:59:28.139
Is page 34 your materials and.
949
```

```
01:59:28.139 --> 01:59:32.458
We can move right into the to budget.
950
01:59:38.184 --> 01:59:51.743
Course before I got into the budget, a couple things, I think, I kind of
have to highlight. Well, 1, we just looked at we have 50Million dollar
reserve. Secondly, that is a 50Million dollar reserve.
951
01:59:51.743 --> 02:00:00.444
We have not touched Mackenzie Scott, so we still have it as physical
world. You know, that that's not on that cash for. That's another
30,000,000.
952
02:00:01.859 --> 02:00:12.118
Hey, and How's that 30 mean? When I walked through this budget, you're
going to say, we're not even really proposing to touch a lot of
30Million. It's about a 1.5Million dollars.
953
02:00:12.118 --> 02:00:24.179
Now, but being budgeted McKenzie, Scott, but the more important thing. So
you have these big buckets of money. The most important thing is that
this budget is extremely conservative.
954
02:00:24.179 --> 02:00:28.168
I mean, we went really conservative on the projections.
955
02:00:28.168 --> 02:00:41.543
Clearly this past fall, we're right in the middle of a pandemic, we have
a lot of things going on and the provost is on his team on the enrollment
side. I, but we budgeted him 3839.
956
02:00:43.469 --> 02:00:57.984
We actually have over 4,000 students here this past year. So we feel
really good about that particular particular projection. The other thing
is right now as a site was going to be fully open for school. We're going
to be having home come.
957
02:00:57.984 --> 02:01:09.984
We're going to be back and forth. Everything will be open up from a
budgetary perspective. We only budgeted 2000 students and any given year.
We're going to have 262,700 students here on campus.
958
02:01:09.984 --> 02:01:15.743
```

So, from that standpoint, $I$ just really felt like $I$ need to put that out there because I know I put on.

959
02:01:19.828 --> 02:01:32.543
Years ago finding a person $I$ just looked at his budget what's going on here. That would be the 1st thing to jump off as a trustee visitor. I definitely want you to know that.

960
02:01:32.543 --> 02:01:40.073
This is a extremely conservative budget. We're continuing to architect in that direction.

961
02:01:40.314 --> 02:01:54.144
The other thing is the additional expenditures you're going to see all of those expenditures tied to strategic planning and then in areas where we want to be there,

962
02:01:54.144 --> 02:02:01.283
and you're going to see a really big emphasis and investing in academics and a lot of money going to academics,

963
02:02:01.613 --> 02:02:07.104
you're going to see a lot of money going into retiring positions and strengthening compliance.

964
02:02:07.439 --> 02:02:11.819
That's something we've been talking about all day to day. How could we strengthen our compliance?

965
02:02:11.819 --> 02:02:22.554
You will see a lot of money going into innovation, automation efficiency, all of those types of things, you know, that we've been talking about to make proteins to a better place.

966
02:02:22.554 --> 02:02:36.684
So this is conservative budget, but we are putting some things on the table. I mean, to be clear, the president has some things that he wants to do. He's ready to roll up the stage and we should read it work here. So we're laying some things out.

967
02:02:36.684 --> 02:02:43.493
And this is our best thinking. It's not coming from just 1 person. This is really the entire team here at Virginia state.

```
968
02:02:44.038 --> 02:02:47.458
All right.
969
02:02:47.458 --> 02:02:56.639
So all, I mean, just kind of walk you through each I think I need to go a
line by line on this 1. if you don't mind.
970
02:02:57.203 --> 02:03:10.974
From the state funds, you can see we're budgeting 4.6 additional funds on
that side and that's basically for the state gave us some additional
funds for 5% increase.
971
02:03:11.123 --> 02:03:16.344
You will find built into this budget, a 5% increase for all faculty and
staff.
972
02:03:18.328 --> 02:03:31.229
And visitor Hill has asked about it before and this time we have
corrected out error from last time that includes all of our employees,
including wage employees as well.
973
02:03:31.229 --> 02:03:39.382
And additional for that 4.46, that also includes about 1.7, intuition,
modernization money that we got from the state.
974
02:03:39.382 --> 02:03:47.724
The most important thing about this 4.6 number is it's a permanent
addition to our budget we're going to get in every year. So I felt really
good about that.
975
02:03:50.069 --> 02:04:03.359
The next amount from the state as well 2 was 7.4 that is not permanent
additions to our budget that is largely carry forward funds when we're
talking about the cash.
976
02:04:03.359 --> 02:04:10.613
On phone do we think we're going to have carry forward of about
4.7Million that is made up in that?
977
02:04:10.613 --> 02:04:22.163
```

```
7.9 main amount it includes the carry forward and it includes an
estimated amount to carry forward from became the can we appropriate for
the 1st year?
978
02:04:22.524 --> 02:04:32.844
3.7, we couldn't really use a lot of it's simply just rolled out the
program. The state is going to allow us to use, as they said that those.
979
02:04:38.488 --> 02:04:50.304
So funds over to next year. So basically that 7.2 is your carry forward
for your B can and just to traditional operations on and not general
funds.
980
02:04:50.304 --> 02:04:53.694
You can see we're proposing an increase here of about 3.2 in total.
981
02:04:55.828 --> 02:04:59.248
Most of that is coming from your tuition.
982
02:05:00.024 --> 02:05:11.394
And again, that is because here we have budgeted 3490 and this approved
budget is slightly is more than 3490 is 3898.
983
02:05:14.788 --> 02:05:19.288
But it is less than what we bought, and for this practice for.
984
02:05:21.354 --> 02:05:35.934
Scrolling down on the delivery again, my excitement of we want to be back
and forth with homecoming and everything and when that students on campus
and Virginia state, we're all going to be back that that would be that
15Million.
985
02:05:35.934 --> 02:05:38.154
They're coming on on the on server side.
986
02:05:43.823 --> 02:05:48.413
Course, we won't be budgeting for any carrying money. I think, you know
what the plan is here.
987
02:05:48.444 --> 02:06:03.323
```

Last year we had those budgets also rolling over to the celebrate state a, we're getting them pretty good up in state 8 to 5.4. now. Some of that 5.4 majority of it is began to.

988
02:06:04.979 - -> 02:06:09.569
The became carry forward is in this number.
989
02:06:09.569 --> 02:06:21.179
3.2 the 2nd, year allocation is in that number the 2 nd year will be 4.6 .

990
02:06:21.179 --> 02:06:32.123
So, we're going to have to put toward that scholarship program that we're rolling out the 4.6 for the 2nd year, and we have 3.2Million left over from the 1st year.

991
02:06:32.123 --> 02:06:36.594
So we'll be able to use all that 7 , Megan, to try to really support that program.

992
02:06:39.809 --> 02:06:49.708
Here's local funds again. The key here is we just got a big win for look for funds. Mckenzie. Scott.

993
02:06:49.708 --> 02:06:57.569
But from a budgetary perspective, as budgeted revenue, but on the expenditure side, we're not looking to.

994
02:06:58.588 --> 02:07:11.639
And it's cooperative expense extension, their, our revenue piece, and there's a supplemental sheet in the ample property extension as well on a vendor to decide.

995
02:07:11.639 --> 02:07:24.208
Again, now I've included in your packet, it probably was more information that you probably need, but we wanted to be transparent and just put everything out there.

996
02:07:24.208 --> 02:07:36.234
So included in your packet 3 schedules that really show all of the additions to the budget. I'm not going to review those schedules today, but I'll kind of summarize on instruction.

```
02:07:36.863 --> 02:07:42.323
That schedule has a lot of items that we're adding to instruction and
again,
998
02:07:42.833 --> 02:07:57.713
something that I know the President's pushing really hard on his budget
is this budget includes a 5% salary increase for all of us happening and
also includes an additional 1Million dollars of hiring faculty to
999
02:07:57.713 --> 02:08:02.003
assist and also include 500,000 dollars to support faculty,
1000
02:08:02.003 --> 02:08:03.953
early retirement program,
1001
02:08:04.014 --> 02:08:12.804
and also include 600,000 dollars to include accreditation and other
issues that they've proposed hasn't identified as critical,
1002
02:08:12.804 --> 02:08:17.993
and also includes about 400,000 dollars and just receive academic
budgets.
1003
02:08:21.719 --> 02:08:25.288
Particularly released with postage and telephone.
1004
02:08:25.288 --> 02:08:33.929
400,000 we put in there and it also includes about 300,000 dollars for a
company salary equity plan.
1005
02:08:33.929 --> 02:08:42.328
That's been Ben Bush so those are all of those things that are supporting
that for that 4Million dollars percent increase on the structure.
1006
02:08:42.328 --> 02:08:47.519
You kind of worked out the form here and you look at academic support.
1007
02:08:47.519 --> 02:08:52.979
We have found an increase of academic support 2.3000.
1008
02:08:52.979 --> 02:09:01.469
```

Of that amount to me of that is to support an effort to upgrade our technology in our classrooms.

1009
02:09:01.469 - -> 02:09:13.498
That we have in a budget Mr. Harris will actually be starting that work very quickly because that, that is something that, as an administration we want to have in place before fall.

1010
02:09:15.623 --> 02:09:24.743
Students support 1.5Million. I'd say you all of them, but divided into 33 different ways about 500,000 to our additional faculty members for the college.

1011
02:09:28.738 --> 02:09:33.713
The engineering, and for the computer science, and that's to support the new initiative that we had.

1012
02:09:34.073 --> 02:09:45.264
Then we put it in 500,000 dollars to, for just 1 type of type of upgrades in terms of academic support and about half of a, it's to support those areas that.

1013
02:09:46.439 --> 02:09:58.344
Administration fields is really important. They are they area that high touch to students high touch to enrollment and other areas like enrollment, financial aid collections.

1014
02:09:58.344 --> 02:10:02.604
We've had some issue with the collection area as well as advising in a.
1015
02:10:02.998 --> 02:10:07.019
So putting in additional resources.
1016
02:10:07.019 --> 02:10:13.259
On institutional support, you're seeing an additional commitment up about 3Million dollars.

1017
02:10:14.003 --> 02:10:28.884
You can start on that 1 with the $5 \%$ increase for all the staff. That's something that's very important to the administration. The $2 n d$ thing is probably the largest amount that makes up that 3Million is well over a 1Million dollars of additional staff.

1018
02:10:30.088 --> 02:10:42.298
We realize, and we've heard the message about the compliance, and we need to do certain things. The overwhelming majority of those positions are all related to just beeping up our compliance.

1019
02:10:42.298 --> 02:10:46.618
Strengthening Virginia state of what we do behind the scenes.

1020
02:10:46.944 --> 02:10:59.694
But it also has investments on the part of it that I'm particularly proud of is a lot of the cross section across the institution, just looking at individual areas.

1021
02:10:59.694 --> 02:11:05.753
And how can we make it more more efficient? How can we bring in more automation?

1022
02:11:05.753 --> 02:11:18.234
So, this budget has, I mean, I'm not going to read through all of them, but just to give you an idea, like, streamlining the mail systems as something we've talked about for a long time for a manual process.

1023
02:11:18.509 --> 02:11:31.798
New inventory system, I mean, even internal audit, a new data mining tool, and that Sprint through a lot of has a lot of things. Rod and dimensions has a lot of areas.

1024
02:11:31.798 --> 02:11:38.543
That in that 400 about 400,000 dollars actually was committed to that investing in the innovation and efficiencies.

1025
02:11:38.543 --> 02:11:50.394
And then also on institutional support, a climate survey that we talked about and we funded that and we've also funded the typical contract increases. We had.

1026
02:11:51.628 --> 02:12:06.509
So, that is a total on the energy side, or by 11 made, and we're still in balance on the side. And here's the expenditures of the auxillary. And I think we talk about that.

1027
02:12:06.509 --> 02:12:17.488

```
And it's just financially here I think we kind of talk about anyway.
We're still spending on. We're talking about.
1028
02:12:18.569 --> 02:12:23.849
Like, should this, this is pending piece of the became.
1029
02:12:25.139 --> 02:12:29.399
Part of it up and carry forward and impart and the scholarship.
1030
02:12:30.569 --> 02:12:38.878
I think that's it overall. Are there any questions on this Lee cheat
here? Before I move from here?
1031
02:12:40.198 --> 02:12:45.208
Chair this is great world. Yeah.
1032
02:12:45.208 --> 02:12:50.668
I, this is a comment on the local funds on the revenue side.
1033
02:12:50.668 --> 02:12:53.878
I think that would be.
1034
02:12:53.878 --> 02:12:59.759
Present it more accurately if the transfer.
1035
02:12:59.759 --> 02:13:05.099
From the Mackenzie Scott, local funds are shown as a transfer.
1036
02:13:05.099 --> 02:13:11.819
Rather than be shown on that revenue line item, because it's not revenue.
It's a transfer from.
1037
02:13:11.819 --> 02:13:16.259
Fund balance are retained earnings or whatever we call it that account.
1038
02:13:16.259 --> 02:13:22.439
I think that's mixing apples and oranges to have that amount included in
the revenue line.
1039
02:13:25.378 --> 02:13:30.088
```

That's just the comment $I$ hope that we can change.
1040
02:13:30.088 --> 02:13:37.828
Do you mean the 1.5 piece of the McKenzie Scott?
1041
02:13:37.828 --> 02:13:44.849
Yes, you have a certain portion going on the kids has got money going into the local funds revenue line.

1042
02:13:44.849 --> 02:13:47.878
Which would make an appear as though that's.
1043
02:13:47.878 --> 02:13:54.479
New revenue that's not revenue that that's that's a transfer from your fund balance.

1044
02:13:54.479 --> 02:13:58.708
Okay, and that needs to be handled differently.
1045
02:14:00.474 --> 02:14:14.213
This is part of what we were discussing about a potential change in the format, and what's new revenue as a verb to carry over money or money. That's just coming out of cash reserve, as opposed to new revenue. That's for these revenue.

1046
02:14:15.054 --> 02:14:22.373
We've already talked about that kind of offline understood for f. Y. I. potential of how we present the numbers.

1047
02:14:22.828 --> 02:14:28.168
Chair, $I$ don't know if this is the right place to discuss it, but.
1048
02:14:28.168 --> 02:14:32.309
The issue on the.
1049
02:14:32.309 --> 02:14:36.899
That he brought up that Kevin brought up about early retirement.
1050
02:14:36.899 --> 02:14:42.118
Maybe this is not the place to discuss it, but I'll just curious as to.

```
1051
02:14:42.118 --> 02:14:46.828
While we are proposing an early retirement program yet we're still.
1052
02:14:46.828 --> 02:14:50.609
We are hiring a number of.
1053
02:14:50.609 --> 02:14:58.979
Filling a number of positions not normally on an early retirement program
is normally done when you're.
1054
02:14:58.979 --> 02:15:05.788
Faced with tough financial times and you're trying to pare back on your
your your salary cost.
1055
02:15:05.788 --> 02:15:10.618
But it appears though, we are ramping up us, our cost by filling
positions.
1056
02:15:10.618 --> 02:15:16.319
I was a little surprised and curious of why a early retirement plan. Now.
1057
02:15:16.319 --> 02:15:20.038
If that's going to discuss that another meeting, that's fine.
1058
02:15:20.038 --> 02:15:24.179
It will be discussed to tomorrow.
1059
02:15:24.179 --> 02:15:27.809
In personnel okay.
1060
02:15:27.809 --> 02:15:39.269
Okay, it will be discussed tomorrow just to where we think that we have a
unique opportunity in some areas.
1061
02:15:39.269 --> 02:15:48.509
To realize some future savings through early retirement claims. So, to
that, even though we're off in the early retirement plan across campus.
1062
02:15:48.509 --> 02:15:54.088
```

Because we feel like that the most appropriate thing to do and so there are certain areas on campuses.

1063
02:15:54.088 --> 02:16:07.918
That report has highlighted that are needed more position and we're hiring for those positions, but they are also hilarious. I'll cancel. We can realize the future stays through an early retirement program. And so that's how we wanted to implement.

1064
02:16:07.918 --> 02:16:15.029
And this president, I'm pretty certain, you've researched this with a and.

1065
02:16:15.029 - -> 02:16:18.118
Know that there are certain criteria in implementing.

1066
02:16:18.118 --> 02:16:22.618
Uh, some of these are more retirement programs, so I would encourage you the.

1067
02:16:22.618 --> 02:16:27.538
To really get their assistance and implementing this, this, this type of plan.

1068
02:16:27.538 --> 02:16:40.049
Yes, sir. I missed the missed time sentence. I will be presenting that
personnel compensation. She has been in contact with the attorney general's office and we feel like we have a proposal that.

1069
02:16:40.049 --> 02:16:44.129
And approval live for you, that is appropriate for the board.
1070
02:16:44.129 --> 02:16:49.648
Thank you.
1071
02:16:50.968 --> 02:16:58.738
Mount chair on this salary equity is that something?
1072
02:16:58.738 --> 02:17:02.308
That's going to be done the 1st part of this year.
1073

02:17:03.718 --> 02:17:16.349
1st, part of 22 , I assume sour equity means that there are some compression in your salaries on the faculty and staff and this our equity is for purposes of correcting those situations.

1074
02:17:18.779 --> 02:17:28.793
Yesterday, we, we actually ended our fee for the salary equity study as well as the climate survey survey. And so we have actually re, engage with.

1075
02:17:28.793 --> 02:17:35.122
Some of the actual companies that have addressed are actually applied for the with a proposal.

1076
02:17:35.369 --> 02:17:44.429
And so we were actually as go through that process to really have to give them a presentation to address salary equity as well as the climate survey.

1077
02:17:45.929 --> 02:17:52.888
And so, okay, so I'll extend another meeting as to where do you think that might be implemented?

1078
02:17:56.728 --> 02:18:00.328
But we're looking, we're looking at you for the next year.
1079
02:18:00.328 --> 02:18:09.119
Uh, we're hoping that we can get the companies on board when they were going to choose and then go through the process of doing the studies. Both the client, the survey as well as.

1080
02:18:09.119 --> 02:18:13.168
Sally equity study to take care of the compressions without faculty.
1081
02:18:13.168 --> 02:18:19.199
That's the faculty, just the faculty of faculty and staff.
1082
02:18:19.199 --> 02:18:22.468
I'm sorry, just update that the.
1083
02:18:22.468 --> 02:18:27.179
He said it effectively or faculty and staff. Oh.

```
1084
02:18:27.179 --> 02:18:38.609
Is that your question, Greg?
1085
02:18:38.609 --> 02:18:42.449
Ah, yes, ma'am.
1086
02:18:42.449 --> 02:18:49.468
All right, next page is scheduled 1, which is the detail of, of the.
1087
02:18:49.468 --> 02:18:54.359
Auxiliary, probably the most important thing here is that.
1088
02:18:54.359 --> 02:19:02.099
It's a current year budget, as I mentioned before is built on 2000
students. Typically, we have about 602,700.
1089
02:19:02.603 --> 02:19:08.994
They approved prior year budget was built on 0 students for fall and 17
in the spring.
1090
02:19:08.994 --> 02:19:20.154
So, as you can imagine, you see large increases and what we're projecting
in terms of residence life revenues coming from student fees.
1091
02:19:21.029 --> 02:19:24.119
And for food servers.
1092
02:19:24.119 --> 02:19:29.039
Other revenues and we're just basically.
1093
02:19:29.039 --> 02:19:35.998
Looking at where we were kind of Pre cold and where we think we need to
have that, but just said again.
1094
02:19:35.998 --> 02:19:42.959
This button is really based on really coming back in full spirit for the
entire year.
1095
02:19:44.668 --> 02:19:54.924
```

On the expenditure side, the same thing all of the expenditures. I didn't want to point a couple of items here again on the total expenditure increases.

1096
02:19:54.924 --> 02:20:07.314
We have a 12 man, I'm not going to go through all the detail sheet, but there's a sheet in their auxillary that talks about all of the most. I do want to note a couple of items in residence.

1097
02:20:07.314 --> 02:20:19.644
Like, you see a really large increase here. That is partly due to 1 time investments in front of the dormitory and then here you have the 3.39Million, this is called other.

1098
02:20:19.884 --> 02:20:24.984
Most of those are capital investments. Have you read the materials?

1099
02:20:26.429 --> 02:20:31.373
We're looking at investing nearly a 1Million dollars in the dorms.
1100
02:20:31.373 --> 02:20:43.974
I'm just going some deferred maintenance and other critical areas, particularly with electrical wires, and also doing a lot of work to the dining hall and some other facilities.

1101
02:20:47.968 --> 02:20:55.769
On the last page here.

1102
02:20:55.769 --> 02:21:01.168
You can see this is our budget from, but here's the debt certain things and the impressions skip that.

1103
02:21:01.168 --> 02:21:08.429
And again, it's 3.8 is the 2 nd year 1 st year. I say there's a great point. 5 and the 2nd is 3.8 .

1104
02:21:08.429 --> 02:21:12.388
Today, you know, next year, it goes back to the typical debt service.
1105
02:21:12.388 --> 02:21:26.609

So the was just to give a temporary relief for 2 years but here you can say, you had a 15Million dollar contribution here and assess significantly.

1106
02:21:28.199 --> 02:21:31.918
Any questions.
1107
02:21:31.918 --> 02:21:37.588
1 of my questions.
1108
02:21:39.959 --> 02:21:50.638
What I think this is a great question. I mean, there are a lot of moving parts, a lot of detailed information that you provided us. The narrative was good. Little supplemental schedules were excellent.

1109
02:21:50.638 --> 02:21:53.818
And explaining the number, so.

1110
02:21:53.818 --> 02:22:06.773
We appreciate you and your team and the work that you did pulling together, but we're just happy to say that the numbers are looking great. The numbers looking. Good. And that potentially we're going to is next year with some positive net revenue as well.

1111
02:22:06.773 --> 02:22:08.963
So, I think that has done a great job.
1112
02:22:12.054 --> 02:22:14.783
I want to make sure I echo your comments,
1113
02:22:15.023 --> 02:22:19.793
but also I want to commend standpoint and his team unrelated their money,
1114
02:22:20.033 --> 02:22:22.043
fiscal management last year,
1115
02:22:23.123 --> 02:22:25.554
even though we haven't drawn down the funnel,
1116
02:22:26.484 --> 02:22:28.074
the models work that's been done.

```
1117
02:22:28.103 --> 02:22:37.734
Really limited expenditures and raise revenues and really matters that.
Well, I just want to congratulate him attitude. Particularly. Mr. headway
was.
1118
02:22:38.009 --> 02:22:43.888
You're right now, thank you. Thank you. Mountains here.
1119
02:22:43.888 --> 02:22:50.039
This is great. I don't know that the appropriate place that to discuss
this, but.
1120
02:22:50.039 --> 02:22:53.459
I.
1121
02:22:53.459 --> 02:22:58.498
I was hopeful that that Mackenzie and Scott money could be either.
1122
02:22:58.498 --> 02:23:03.299
Uh, board restricted for, and that we use.
1123
02:23:03.299 --> 02:23:09.238
The entrance off of that being 4.7. what? 4.5%.
1124
02:23:09.238 --> 02:23:13.259
For the purposes of funding the.
1125
02:23:13.259 --> 02:23:18.629
It's special projects that the president has identified rather than.
1126
02:23:18.629 --> 02:23:23.218
Taking the money from, from the corpus of the McKenzie Scott.
1127
02:23:23.218 --> 02:23:28.318
Treating it somewhat like, we would do our endowment it seems as though
we.
1128
02:23:28.318 --> 02:23:31.588
We haven't really made a decision. We're kind of a.
```

```
1129
02:23:31.588 --> 02:23:35.218
Just, it's kind of loose right now.
```

1130
02:23:35.218 --> 02:23:40.769
And the question becomes, why can't we invest that money?
1131
02:23:41.603 --> 02:23:55.164
Into, like, we do our endowment and draw about $4.5 \%$ off of that under the
total return concept of investing and use that to fund those special
studies or money. We saw going into that local assistance line.
1132
02:23:57.838 --> 02:24:04.738
And at $4.5 \%$ off, the 30Million would be about 1.1.31.2000.
1133
02:24:04.738 --> 02:24:11.609
I know part of the conversation that has taken place around that entire
donation.
1134
02:24:11.609 --> 02:24:19.949
Is what for the suggestion that we have the committee to take a look once
again in our investment policies and how we want to.
1135
02:24:19.949 --> 02:24:28.199
Potentially have that money invested, but, you know, Here's a great
opportunity. My understanding is that this was totally unrestricted
30Million for us to.
1136
02:24:28.199 --> 02:24:40.349
That means we've got the flexibility to do with it what we deemed to be
appropriate at the time and I think to kind of fit the whole ourselves
into a quarter right mail and already to start making restrictions on it.
1137
02:24:40.349 --> 02:24:51.449
It's probably not look into the future since we don't know what we may
want to use this money for the future. I think all of us have concurred
that this is an opportunity to shore ourselves up financially.
1138
02:24:52.043 --> 02:25:05.513
From a financial putting standpoint, $I$ mean, it's a great place to be, or
we can say, we have 30Million hours of unrestricted money that we can
potentially use. I understand your concern. Caution that we don't want it.

1139
02:25:05.513 --> 02:25:11.363
So lose that we lose track of it. But $I$ also don't want us to go and put restrictions on what is a.

1140
02:25:12.148 --> 02:25:25.703
A great opportunity for it to be unrestricted. I mean, we just never know next year something may come up and we may think it's a great idea to use 5Million. We might have an opportunity to build something. This happens to come up and is a great opportunity.

1141
02:25:25.703 --> 02:25:37.793
And we've limited ourselves, we've already are restrictions on it and we'd like to attend that. So I'm just advocating rather than us going and making those kind of restrictions. Let's put it in the hands of the committees.

1142
02:25:38.609 --> 02:25:52.738
And then, let's keep it as I'm restricted as it can, which allows us that flexibility of movement in the future. That's just my initial thoughts on that. But once again for the Finance Committee to be pushing that.

1143
02:25:52.738 --> 02:25:56.699
I was suggested to the full board to be entertained through the committees.

1144
02:25:56.699 --> 02:26:02.218
I'm sure $I$ still just like for you to just to consider that because.
1145
02:26:02.218 --> 02:26:08.398
On what the board restricts the board can also unrestricted when that building comes up that we need to purchase.

1146
02:26:08.398 --> 02:26:13.049
So don't are restricted? No, we cannot change.
1147
02:26:13.049 --> 02:26:18.029
But a board restricted can be changed by the board it at any time.
1148
02:26:18.029 --> 02:26:22.259

But I don't think we'll be holding ourselves too much.
1149
02:26:22.259 --> 02:26:25.949
With that type of restriction, if it was done through the board.
1150
02:26:25.949 --> 02:26:32.189
Thank you. Okay, we'll take all the consideration on once the suggestions may move to the committee.

1151
02:26:35.488 --> 02:26:44.398
The next item in the packet for approval and somewhat goes along with the budget is the for the scholarship.

1152
02:26:44.398 --> 02:26:54.148
We have included in this budget requests, an additional 1Million dollars and unfunded scholarships for the computer science computer engineering program.

1153
02:26:54.148 --> 02:27:03.898
Just to remind you, I'm funded means that it's really we're really basically using tuition revenue fund those scholarships.

1154
02:27:03.898 --> 02:27:13.709
Saw in the past this sheet here has a little history of what we've done with the funded. You can see it's range between.

1155
02:27:13.709 --> 02:27:18.148
I have to read all the way up to me and just drop back down to. I have, I mean.

1156
02:27:18.148 --> 02:27:21.478
We're proposing to bring it back up to 1.5.
1157
02:27:21.478 --> 02:27:36.119
And if you recall, I included any packet certain regulations in terms of, it cannot exceed certain amounts. We had run those preliminary estimates and we're still well, what's that threshold?

1158
02:27:36.119 --> 02:27:41.248
So, I won't be asking for approval of the additional unfunded.
1159

02:27:41.248 --> 02:27:46.259
Our scholarships or to fund I'm just going to find the scholarships of the total amount.

1160
02:27:46.259 --> 02:27:59.154
A 1.5 me again may end of that what support engineering, computer science, and then a half a 1Million will support the general financial needs and we've always supportive with those funds.

1161
02:27:59.154 --> 02:28:13.763
The amount down at the bottom are our amounts that are included on a resolution. A resolution has to specify maximums that the board provides in each category. Those maximums were provided financial aid.

1162
02:28:15.898 --> 02:28:27.029
Or analyze, and they've been looking at all of these different resources and they estimate about 1200. no, 1 to 1400 for our conversations.

1163
02:28:28.439 --> 02:28:33.119
Okay.
1164
02:28:33.119 --> 02:28:40.498
Any questions on this, so, for the unfunded scholarships mount chair, this is Greg.

1165
02:28:40.498 --> 02:28:44.279
For the unfunded scholarships, how many can we do.
1166
02:28:44.279 --> 02:28:58.674
Under this proposal, this proposal is saying that we did the board would be allowing the institution to do a maximum of 150 students.

1167
02:29:00.179 --> 02:29:11.334
And to not exceed 1.5 amazing, but we had to go a little further because we reached out to legal counsel. We had to put in the state in the out of state.

1168
02:29:11.334 --> 02:29:21.084
So, the threshold for out of state is the maximum are requested for out of state fund is 40 students for 400,000 .

1169
02:29:22.978--> 02:29:29.668

```
And for in state, the maximum we're requesting is 110 for 1.2000.
1170
02:29:31.529 --> 02:29:36.779
And and we are well, within those limits is what I heard, you say.
1171
02:29:36.779 --> 02:29:40.619
Yeah, okay.
1172
02:29:40.619 --> 02:29:44.849
Thank you thank you.
1173
02:29:44.849 --> 02:29:49.289
Any other questions.
1174
02:29:51.029 --> 02:29:58.498
Okay, okay. The last empty pool item that \(I\) have is.
1175
02:29:58.498 --> 02:30:03.539
Page 44.
1176
02:30:03.539 - -> 02:30:08.369
I'm not going to go through this in detail.
1177
02:30:09.023 --> 02:30:17.994
Part of it is the president we're, like, really doing a retreat takes
time to really step back and look at all these capital projects.
1178
02:30:18.414 --> 02:30:28.254
May have his hair come in, and he can present some materials, but the 6
year plan, there's a resolution to approve the 6 year plan.
1179
02:30:28.463 --> 02:30:39.533
These are plans that are reflected in our master plan that we're required
to keep update. It's actually required to be approved in the code of
Virginia.
1180
02:30:40.043 --> 02:30:52.013
The approval has to happen every 2 years and every by hitting them once
this is approved by the board it's submitted to share to the governor's
office into the house appropriation and send the Finance Committee.
```

1181
02:30:52.289 --> 02:31:00.599
And without the board approval, we would not be able to get funding for any type of new capital requests.

1182
02:31:00.984 - -> 02:31:05.093
Overall, I'm not going to spend the time to go through this plan in detail.

1183
02:31:05.093 --> 02:31:19.943
But I'll tell you, how number 1 priority, and what we're still pushing for is the bulk building is something that conceptually we move to with the state. And we're still have that reflected as our number 1 priority.

1184
02:31:20.154 --> 02:31:25.554
We really haven't changed any of the other priorities after that.

1185
02:31:26.033 --> 02:31:37.254
The other thing that $I$ want to take the time to $I$ just want to take a moment Madam chair just to remind everyone I never want to lose this point. So I kind of wanted to just.

1186
02:31:37.349 --> 02:31:46.679
Walk through the additional. It was quite historic as 2020. legislative session was quite a store. We had 4 new buildings.

1187
02:31:46.679 --> 02:32:00.119
And we have over 70Million dollars in infrastructure. That is just that that's quite phenomenal. I just kind of 1 time and again, and review with the board members. So everyone is aware.

1188
02:32:00.119 - -> 02:32:14.968
The 1st, 1 is, I'll show piece that's to demolish. I replaced the gentleman hair call to that. What that means is that the stating the issue so the state of paying for the building for us.

1189
02:32:14.968 --> 02:32:29.338
So, we're getting 108Million dollars for that new academic building that is approved. We're getting a new building, new agriculture, research and education building for 10Million dollars.

1190
02:32:29.338 --> 02:32:32.879
Those those moneys are already there and in place as well.

```
1191
02:32:33.959 --> 02:32:47.879
I think you wanted to mention that, of course, those agriculture building
is from agricultural funds from facilities funds and that's not from the
state of India. Yeah.
1192
02:32:48.654 --> 02:32:59.513
Can improve and replace technology. This is 1 of those is part of that 70
main infrastructure request. Mr. simmer. Right notice to 11.4Million.
1193
02:32:59.513 --> 02:33:06.263
We have 9.2Million to improve prove our infrastructure for campus safety,
security and energy.
1194
02:33:08.908 --> 02:33:13.888
We got 6.1Million for waterproofing the campus build this.
1195
02:33:13.888 --> 02:33:25.019
It never means anything to anybody, but Jane or not, but the wonderful
thing is to really help out so much, particularly with some of the
deferred maintenance tickets.
1196
02:33:25.019 --> 02:33:29.068
Construct a new emission building for 2000 made.
1197
02:33:29.068 --> 02:33:33.658
Again, we got 4 projects nobody most quotes got 0.
1198
02:33:33.658 --> 02:33:42.658
Renovate proceed to approval that, and we got 33Million to improve the
heating and air conditioning of ventilation.
1199
02:33:42.658 --> 02:33:47.308
Campus wide, so again, I just kind of wanted to quickly.
1200
02:33:47.308 --> 02:33:51.689
For review those just to remind everyone.
1201
02:33:51.689 --> 02:34:05.453
Those are those, those projects are progressing, we've been moving
through design and construction, and at the retreat, we look forward to
```

really dive into the upgrade update you on it, because there's no more questions on that. Okay.

1202
02:34:05.453 --> 02:34:20.304
Just 1 comment obviously. Congratulations. And thank you. And kudos to those who've been logging in at the state level and everything to get them ready for these buildings. I think that's wonderful. That just says they've been approved, but I would like, in the next update of that report.

1203
02:34:20.304 --> 02:34:24.443
If we can add in the schedule and just kind of show estimated start date.
1204
02:34:24.719 --> 02:34:30.840
Estimated completion, so we can kind of know when and how yeah, we had to keep up with the status with them.

1205
02:34:30.840 --> 02:34:33.989
That okay great. Okay.
1206
02:34:39.090 --> 02:34:44.399
That's all I have on here. Okay Thank you. Thank you.
1207
02:34:44.399 - -> 02:34:52.049
All right and I think.
1208
02:34:57.834 --> 02:35:09.174
Yes. Okay. Very good. So you have 5 minutes from what? I think we can give you 5 minutes.

1209
02:35:09.174 --> 02:35:19.915
We've been skipping over the last couple of Florida, because I think you can have them as you like today. Laughter. Okay, that works.

1210
02:35:21.209 --> 02:35:32.700
Good afternoon ma'am. Terribleness director. Mr. president and visitor quick quickly on our tier 3 data center project.

1211
02:35:33.385 --> 02:35:41.545
We have established the circuit where you can Amazon Web services, we can establish a circuit private circuit to Amazon.

```
1212
02:35:42.235 --> 02:35:50.934
We're in the process of doing some data storage clean up because what we
don't want to do, it's sort of like moving into home right?
1213
02:35:51.209 - -> 02:36:01.350
That when you get ready to move everything that you have into the new
house, you get rid of the stuff that you don't have. So, this is an
opportunity for us to go through.
1214
02:36:01.350 --> 02:36:06.840
Look at stuff data from the library, Virginia standpoint for retention.
1215
02:36:06.840 --> 02:36:19.825
And data that is no longer required to be kept then we parse that and
only move the data that's necessary to be retained for compliance
purposes. We're in the process of doing that our website.
1216
02:36:19.854 --> 02:36:31.045
We recently hosted that on Amazon Web services. We do have a request to
get some staff trained on how to support Amazon Web services. In the
meantime.
1217
02:36:31.045 --> 02:36:44.875
We're relying on a statement of work that we issued for Amazon
professional services. While they work with our staff substance, Travis
on training them on how to support us in the new environment.
1218
02:36:45.209 --> 02:36:51.659
Next we have where anticipate the full build out to be completed by the.
```

1219
02:36:53.635 --> 02:37:00.264
Classrooms Kevin just mentioned that. We have some funds to be able to do
that. We have 105 classrooms.
1220
02:37:00.264 --> 02:37:14.575
So, as we end this semester here, we will have the equipment ordered and
be able to begin to install new equipment to see that. We're kind of
raving this. Because we're in this new paradigm.
1221
02:37:14.575 --> 02:37:26.545

So what we want is to move from what you see on the left, the traditional classroom format, to be able to support bill mentality at the same time, where the instructor could be there.

## 1222

02:37:26.545 --> 02:37:32.665
And also, it could be teaching on zoom with students in the classroom. So, that's what we're thinking.

1223
02:37:33.809 --> 02:37:38.250
That we're going to be best positioned for to support this as education.

1224
02:37:38.250 --> 02:37:48.479
And to be able to have hybrid instruction from the promos so we're looking to have that were completed this summer.

1225
02:37:51.180 --> 02:37:59.340
Next we have, so that's mainly just saying what what $I$ just said right there. So I'll get that.

1226
02:37:59.815 --> 02:38:05.725
Voice over on a replacement, we have some 1300 phones and 8 contact centers across the campus.

1227
02:38:05.725 --> 02:38:08.424
That system is that end of life,
1228
02:38:08.424 --> 02:38:15.805
and we're going to be replacing it also something that we want to try to get accomplished during the summer months,

1229
02:38:15.805 --> 02:38:21.504
but certain business areas we're going to have to slide goes into the fall an example would be,

1230
02:38:21.504 --> 02:38:24.774
it'd be a bad thing to take admissions down.
1231
02:38:25.739 --> 02:38:33.989
Or or financial aid down in the summertime, because that's going to be the time that they're actually doing financial aid awards, or admitting students.

```
1232
02:38:33.989 --> 02:38:42.780
So, we're going to look at the timing for when certain areas needs to
come down and being able to update their phone system as well.
1233
02:38:46.770 - -> 02:38:50.579
Okay, yeah, pretty accurate so far.
1234
02:38:53.280 --> 02:39:06.774
And with that fiber optic upgrade and rerouting, this is something that
the rector, once that knows that infrastructure from time to time these
be replaced, we're working with Mrs. hare.
```

1235
02:39:07.344 - -> 02:39:13.165
Her team we have the old jacks in place. 1 building is a major fiber hub.
1236
02:39:13.194 --> 02:39:24.504
And then building really needs to be content, and we're having some
issues where we need to reroute that fiber to another location, a more
permanent home for it.
1237
02:39:25.165 --> 02:39:30.444
So, the funds that we have secured in the capital budget will be used for
that purpose.
1238
02:39:30.750 --> 02:39:37.735
However, the governor's budgeting department planning and budget, they
have to release those funds yet.
1239
02:39:37.735 --> 02:39:51.444
So where we stay in close contact with Jay and Adrian, when those funds
would be released, this is underground infrastructure. So, as soon as we
get that, we'll move out on getting those projects start.
1240
02:39:51.750 --> 02:39:55.770
Any questions.
1241
02:39:55.770 --> 02:40:07.379
Any questions I think that's great. I love that dual teaching piece.
That's definitely looking forward to the future and where we're
definitely headed with the dual capacity to teach.
1242

```
02:40:07.379 --> 02:40:11.670
Open the classroom and online, so that that's 1. that was great to see.
1243
02:40:11.670 --> 02:40:21.750
Any other questions Thank you. Thank you. Okay. Is there any other
business before this committee?
1244
02:40:28.290 --> 02:40:32.670
Okay, and.
1245
02:40:32.670 --> 02:40:40.770
I send to you.
1246
02:40:40.770 --> 02:40:44.309
Hello.
1247
02:40:44.309 --> 02:40:47.370
Now.
1248
02:40:47.370 --> 02:40:50.370
Silence.
1249
02:40:53.280 --> 02:40:58.620
Silence.
1250
02:41:05.459 --> 02:41:13.079
Silence.
1251
02:41:15.000 --> 02:41:29.815
Okay, we have reached the point of submission of the items that we have
as approval items to be submitted the full board for our full board
meeting on tomorrow and we'll take them 1 at a time. I need a motion and
a 2nd.
1252
02:41:30.149 --> 02:41:36.149
Um, for us to submit the proposed operating budget for 2122.
1253
02:41:36.149 --> 02:41:40.260
And it was presented by his dad before.
1254
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02:41:40.260 --> 02:41:46.530
Madam chair this is Bill Murray and I will assume if I will say that
Kevin.
1255
02:41:46.530 - -> 02:42:00.600
All right, we have a motion and a 2nd to submit the proposed operating
budget to the full council to full board. And now we need a roll call.
1256
02:42:00.600 --> 02:42:04.770
Yeah, all right read it. Please.
1257
02:42:04.770 --> 02:42:10.500
Yes.
1258
02:42:10.500 --> 02:42:14.219
Yes.
1259
02:42:16.649 --> 02:42:23.280
Whatsoever he had to leave the Murray.
1260
02:42:23.280 --> 02:42:28.469
Yes, the worry.
1261
02:42:28.469 --> 02:42:34.799
Yes, and I just want to make sure that the other members that are not.
1262
02:42:34.799 --> 02:42:39.389
Are still not with us and never being this deployment.
1263
02:42:39.389 --> 02:42:43.229
There might change.
1264
02:42:44.489 --> 02:42:57.059
Thank you, thank you the 2nd item that we need to have a motion, and 2nd
is on the unfunded scholarships. The 2122 now, entertain a motion and a
2nd.
1265
02:43:00.000 --> 02:43:04.139
Cheers bone Murray, I'll move this side of as well.
1266
```

```
02:43:05.219 --> 02:43:08.549
Madam status is Charlie hill was the 2nd on this.
1267
02:43:08.549 --> 02:43:12.780
Action, thank you. We have a motion and 2nd.
1268
02:43:12.780 --> 02:43:20.760
To present the scholarships to the full board 1 tomorrow after a red, may
we have a roll call? Hopefully.
1269
02:43:20.760 --> 02:43:25.649
Dr. brown? Yes.
1270
02:43:25.649 --> 02:43:29.430
Yes.
1271
02:43:29.430 --> 02:43:32.670
Yes.
1272
02:43:32.670 --> 02:43:36.420
Yes, thank you.
1273
02:43:36.420 --> 02:43:43.020
Thank you the last item under the financial items would be the 2222.
1274
02:43:43.020 --> 02:43:51.149
2028 6 year capital outlay plan. I also need the motion on the 2nd to
submit this to the full board.
1275
02:43:51.149 --> 02:43:56.489
Charlie hill I believe that we present that package to the.
1276
02:43:56.489 --> 02:44:01.709
Full board chairs, bone morale 2nd.
1277
02:44:01.709 --> 02:44:14.069
Perfect, we have a motion and a 2nd to submit the 6 year capital outlay
plan for 2032 to 2028 to the full board after it. And we have a roll
call. Please.
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1278

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02:44:15.420 --> 02:44:20.370
Doug around yeah, video.
1279
02:44:20.370 --> 02:44:25.049
Yes.
1280
02:44:25.049 --> 02:44:28.739
Yes.
1281
02:44:29.215 --> 02:44:36.985
Yes, thank you we have 2 items for approval coming from internal audit.
1282
02:44:37.165 --> 02:44:45.924
The 1st 1 is the recommendation on the audit chart I need the motion and
a 2nd for the acceptance of that to be submitted to the board.
1283
02:44:48.534 --> 02:44:53.575
I move that we present the audit charter package to the full board.
1284
02:44:53.909 --> 02:44:56.940
Spill Moran I'll 2nd.
1285
02:44:58.020 --> 02:45:06.510
Great, thank you. We have a motion on a 2nd to submit the audit charter
to the full board after and we have the roll call. Please.
1286
02:45:07.649 --> 02:45:12.479
From a deal.
1287
02:45:12.479 --> 02:45:16.079
Yes.
1288
02:45:16.079 --> 02:45:19.979
Yes.
1289
02:45:19.979 --> 02:45:23.190
Yes, thank you.
1290
02:45:23.190 --> 02:45:30.360
```

Thank you and the last item as an approval item would be the submission of the plan.

1291
02:45:30.360--> 02:45:36.120
To the full board 1, tomorrow, math, promotion and a 2nd, so the submission of the audit plan.

1292
02:45:40.440 --> 02:45:46.350
A mobile approval Madam chair Tony hill i2nd that Madam to.
1293
02:45:46.350--> 02:45:53.459
Great we have the motion and the section of the audit plan after it and we have no roll calls and.

1294
02:45:54.719 --> 02:45:58.680
Yes, the video.

1295
02:45:58.680 --> 02:46:01.920
Yes, this tomorrow.
1296
02:46:01.920 --> 02:46:06.120
Yes, yes.
1297
02:46:07.165 --> 02:46:20.454
Thank you, thank you doctor Ed, and sent it to the committee on facilities, finance and audit. I know. It was a trial time. We had a lot of information to go through it. So everyone did and outstanding questions were great. The answers were good.

1298
02:46:20.454 --> 02:46:35.125
I believe we're doing the right things, move it in the right direction. So, thank everyone for their diligence on being on this committee because I know when i1st 1 on 1 diligence, saw some changes that we had to go through. I'm sure everybody said oh, my God. But it was great. It was good.

1299
02:46:35.125 --> 02:46:46.405
It was very productive. So thank you for putting the extra time that I know you have to do outside of your normal work day. So thank you for the entire committee and things. Users the static administrations were posted altogether forth.

1300

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02:46:47.190 --> 02:46:57.000
With that we are to do I do, I do I need to motion concern.
1301
02:46:57.000 --> 02:47:03.120
Got him to just in case you needed I moved that we adjourn the committee
meeting.
1302
02:47:03.120 --> 02:47:13.170
Thank you we have an Moses add a 2nd that we are officially we don't need
a roll call to that. No. Okay. We are officially hitter.
1303
02:47:13.170 --> 02:47:20.940
Everyone that was.
1304
02:47:20.940 --> 02:47:26.430
Bye everybody. Bye. Bye.
1305
02:47:26.430 --> 02:47:34.229
Oh, yea.
1306
02:47:34.229 --> 02:47:46.739
Today is.
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